# Designing and Implementing a SSS: What really matters?

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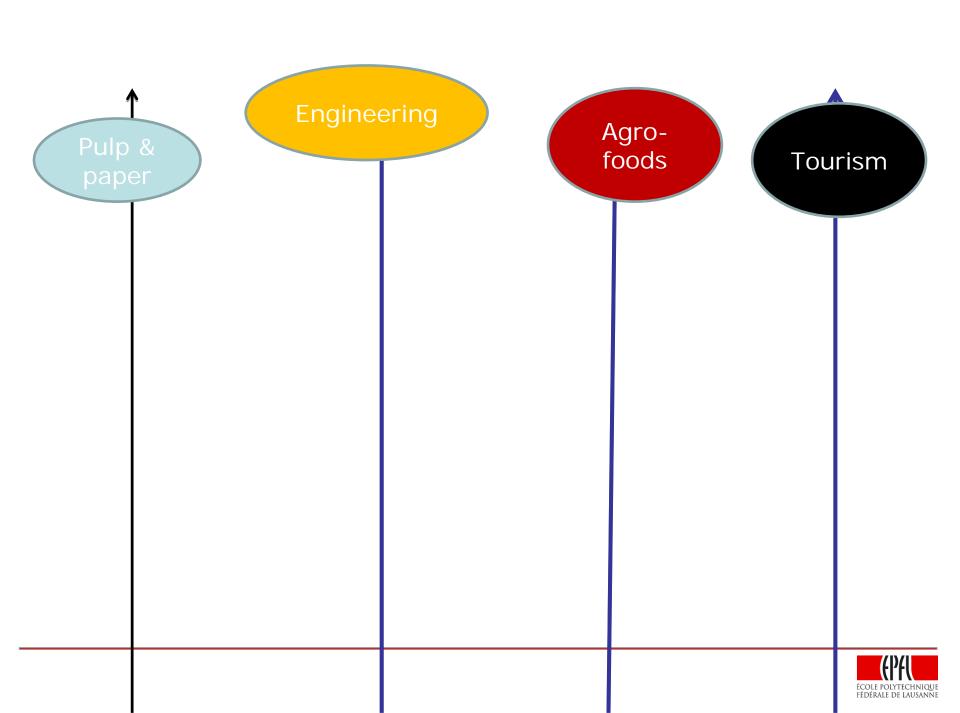
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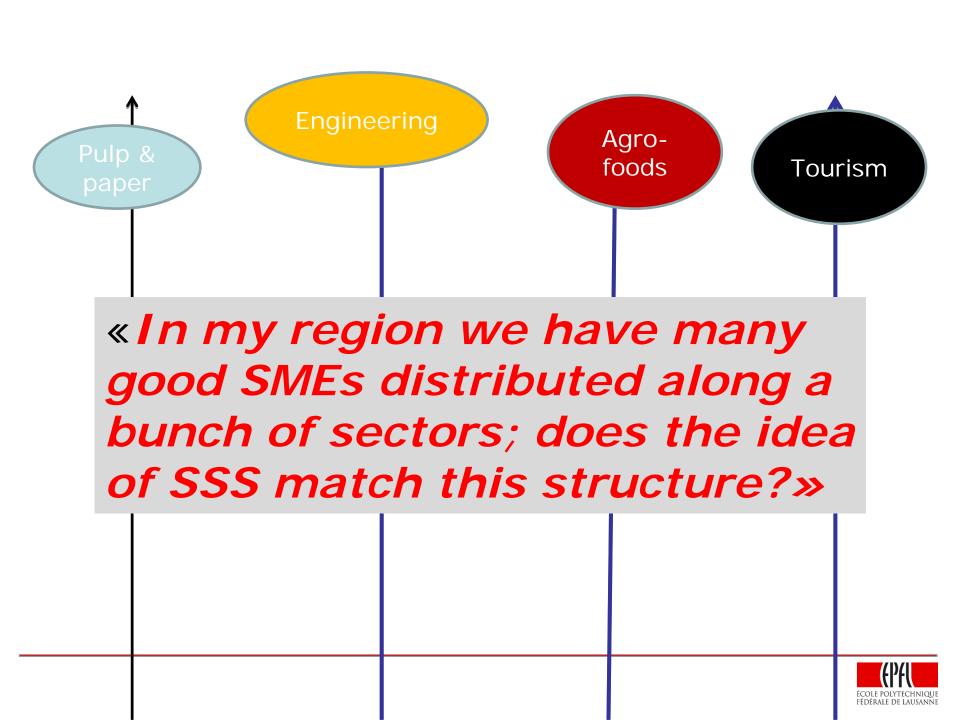


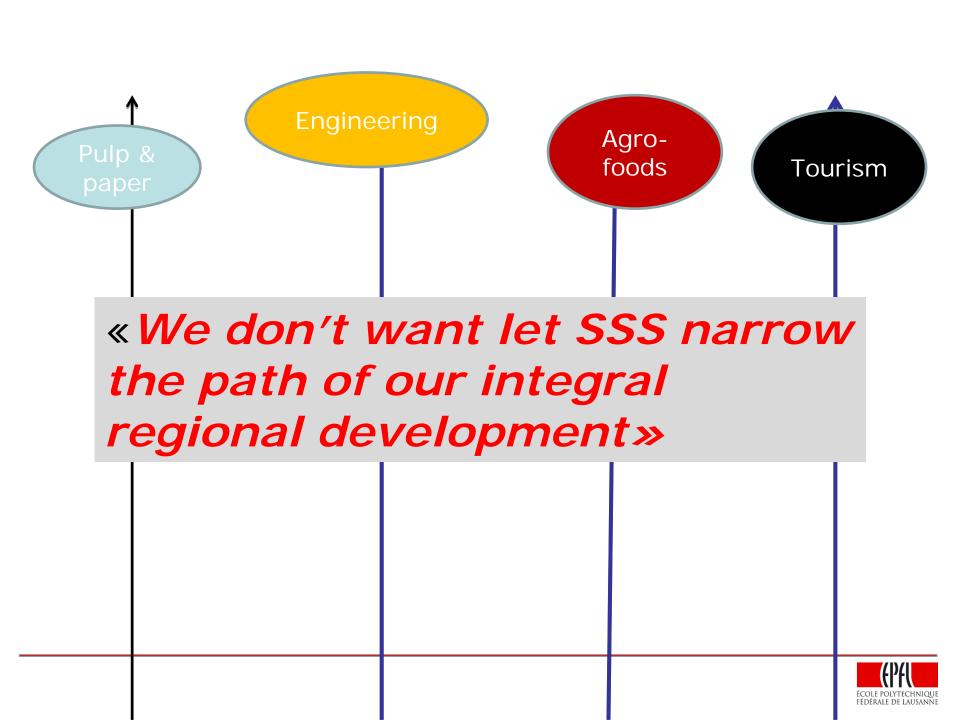
#### 1 - Introduction

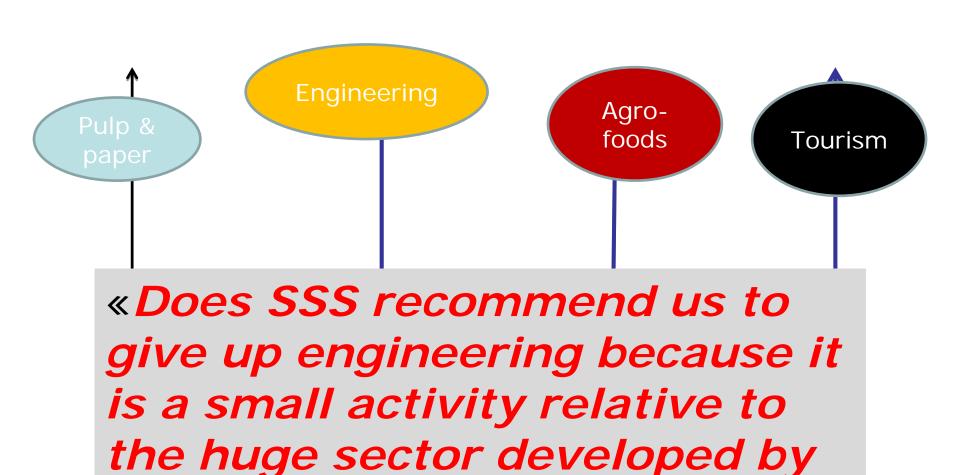
- For what domain, what activity, a region would benefit from and should specialize in R&D and innovation?
  - Regions cannot do everything in STI so they need to focus on certain domains
  - They need to focus by developing distinctive and original areas of specialisation (not by imitating each other)
- These domains where innovative projects will complement the region's other productive assets











our regional neighbor?



- Smart specialisation is largely about the policy process to select and prioritize fields or areas where a cluster of activities should be developed
- Setting priorities, selecting fields always entail risks for policy makers
- The 'business as usual' strategies to minimize risks in setting priorities
- Smart specialisation suggests another strategy
  - To let entrepreneurs discovering the right domains of future specialisations
  - To start a policy at a certain point in the development cycle where a degree of local commitment and development have already occured and achieved



- It is not a planning doctrine that would require a region to specialize in a particular set of industries.
- It is an approach to policy that considers whether those activities already strong or showing promise for a region can benefit from (more) R&D and innovation





Figure 2.2. Location of IT cluster initiatives

Source: Adapted from Ministry of Economy, Mexico at http://www.edigital.economia.gob.mx/mapa/.

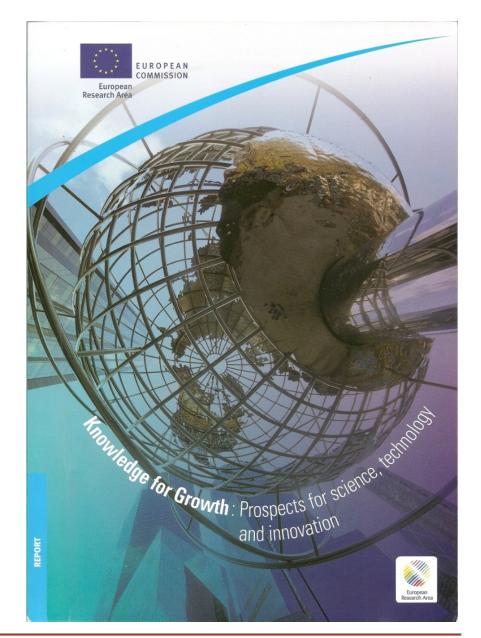
« While the transversal nature of IT is a benefit, many of the clusters supported are not likely to sustain inthe long term », OECD Review of Regional Innovation: 15 Mexican States, 2009



- Not only a value for individual regions but also at system level (the EU, the US, Japan, South Korea, Mexico or Australia)
- Smart specialisation at regional level will promote greater diversity at system's level



- D.Foray, P.A.
   David and B.Hall
  - -Smart Specialisation: the Concept

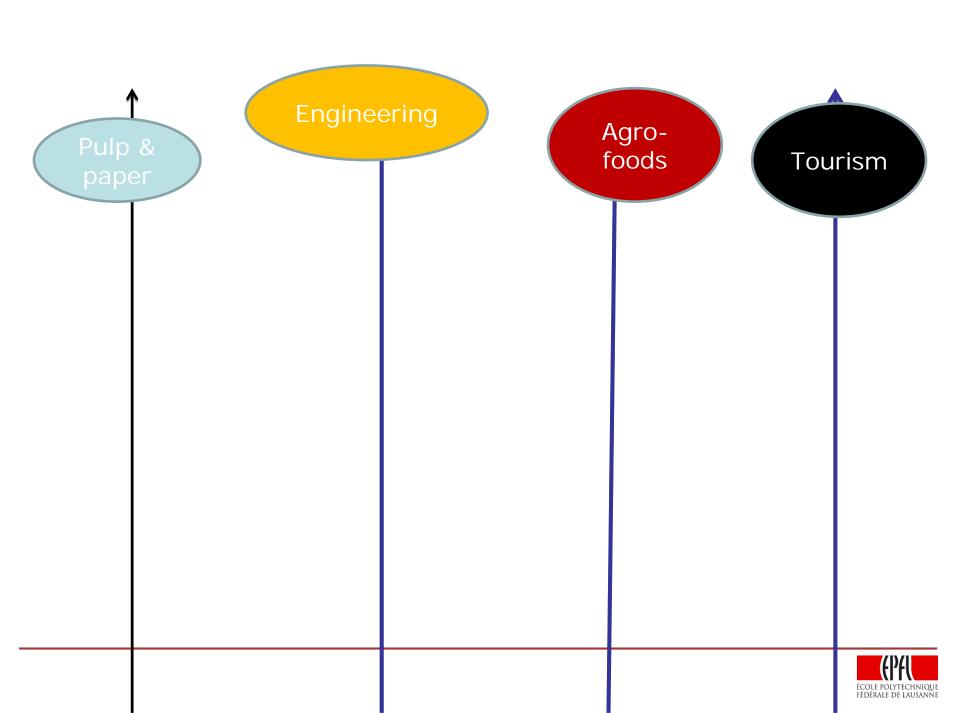


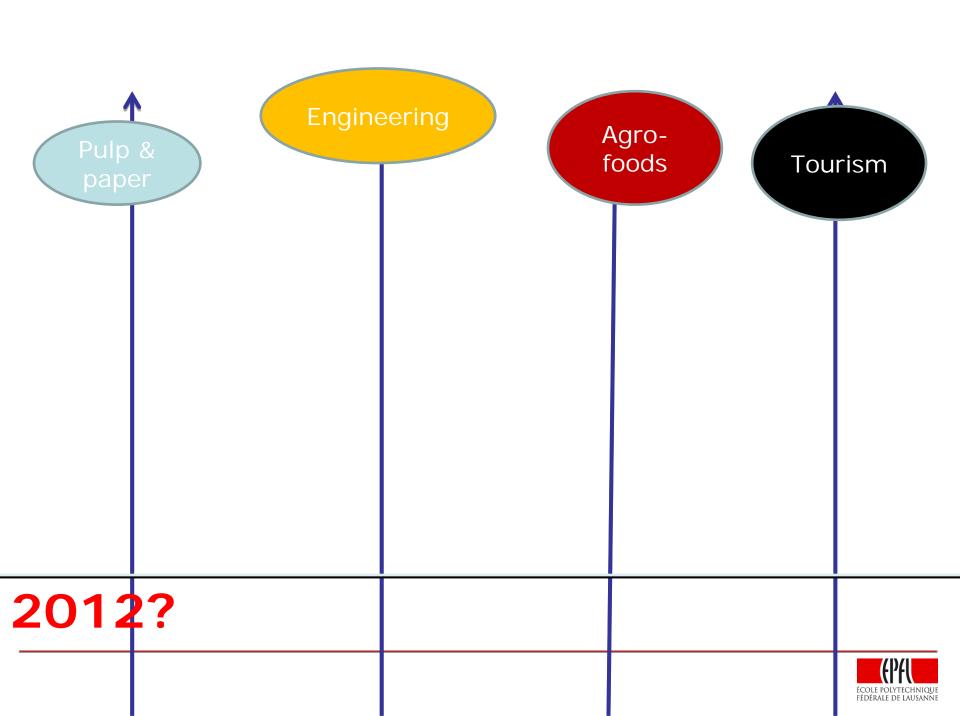


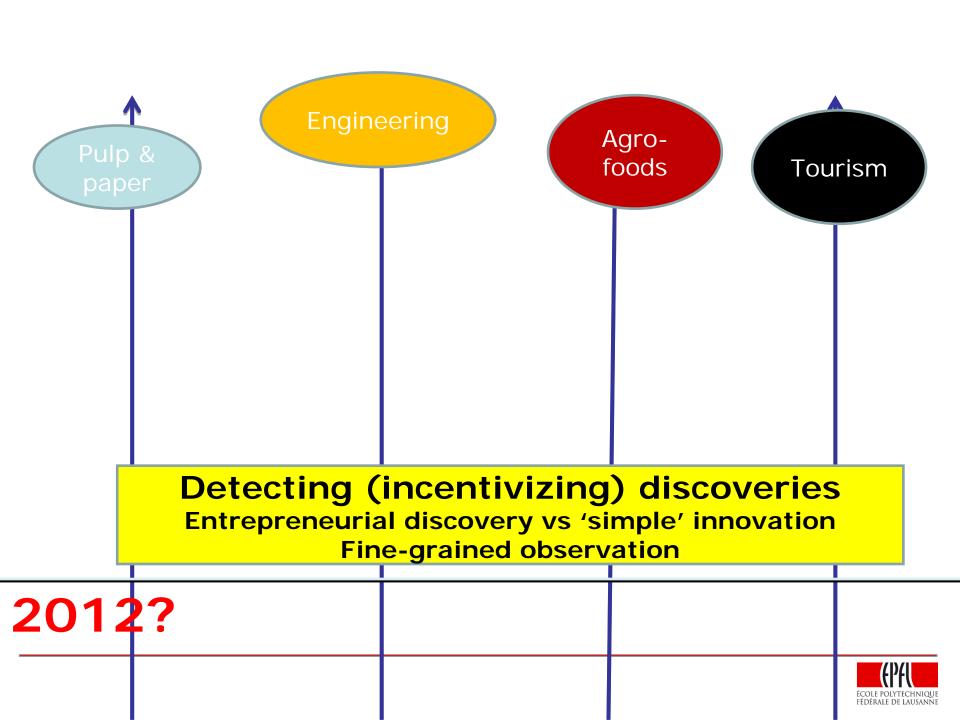
#### 2 - FAQ

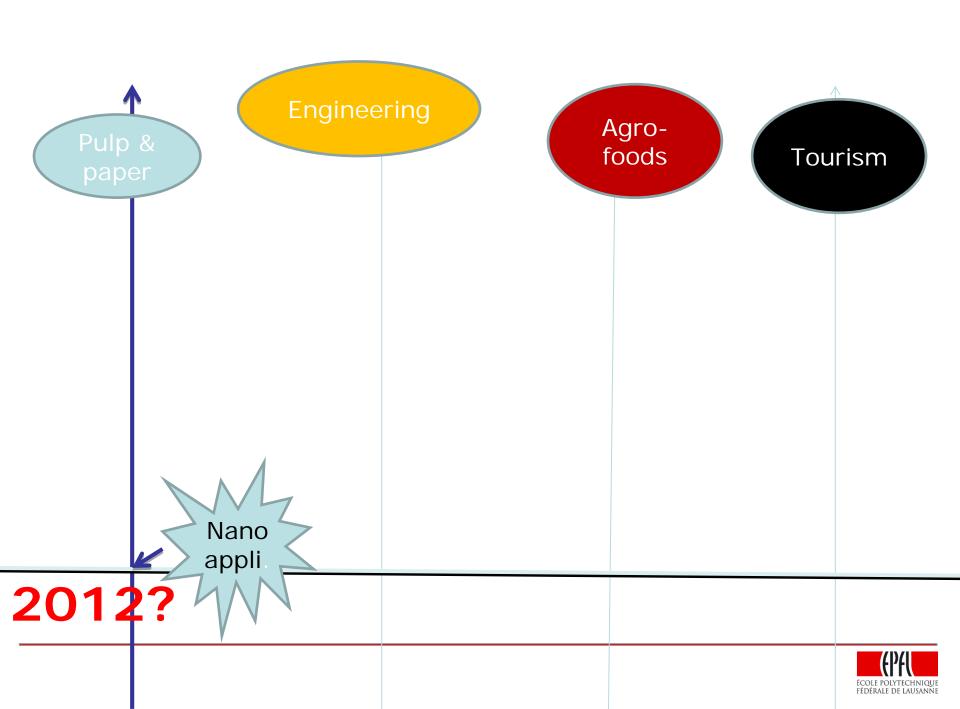
- In my region we have many good SMEs distributed along a bunch of sectors; does the idea of SSS match this structure? (Veneto)
- Should we continue this aeronautic activity while our neighbour is world class in it? (Provence-Alpes-Côte d'Azur)
- Should we let SSS narrow the path of our integral regional development? (Friesland)
- Could our development plan building a nanoscience research center in the middle of our Mediterranean Island – be recognized as a true SSS?

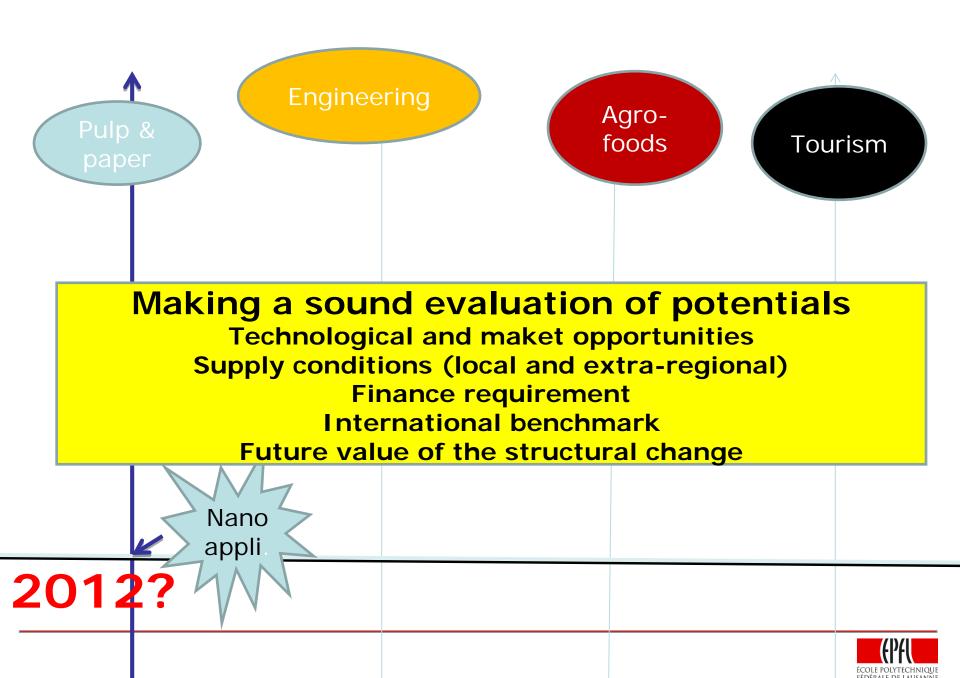


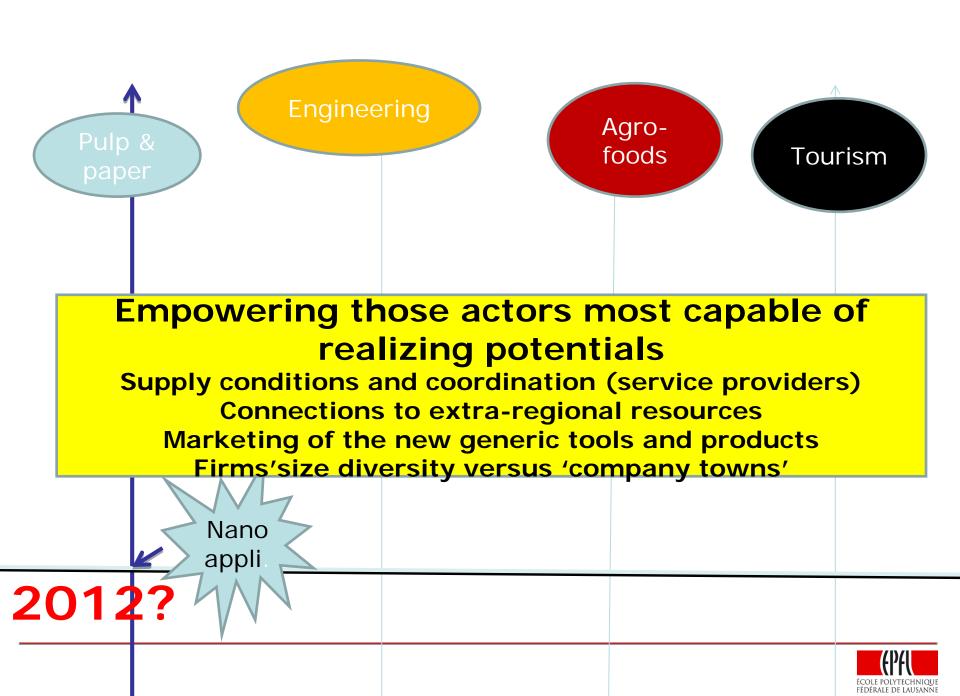


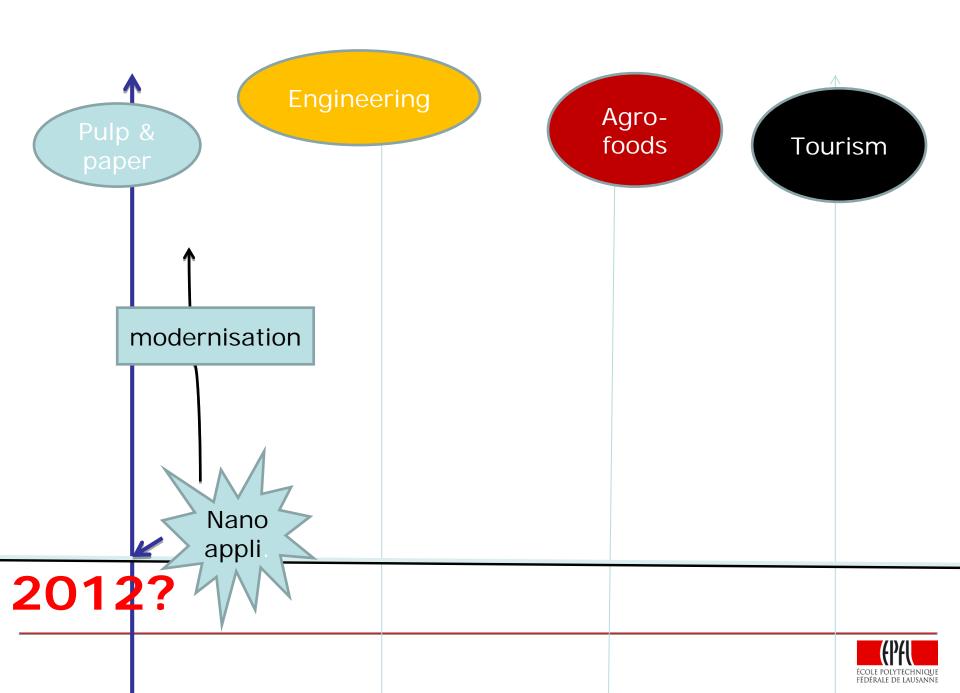


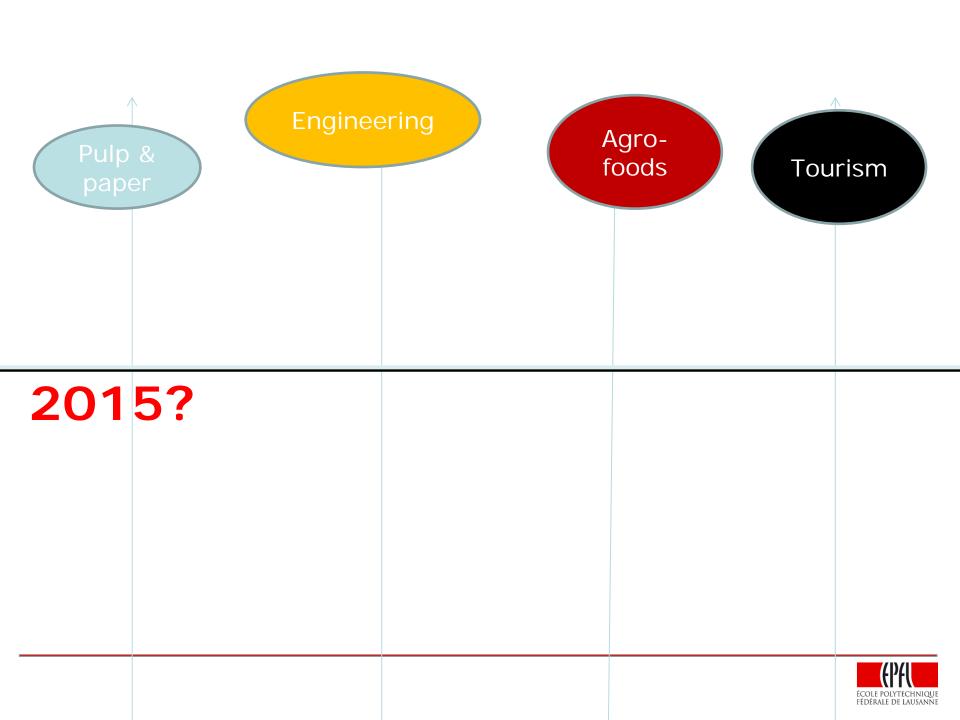


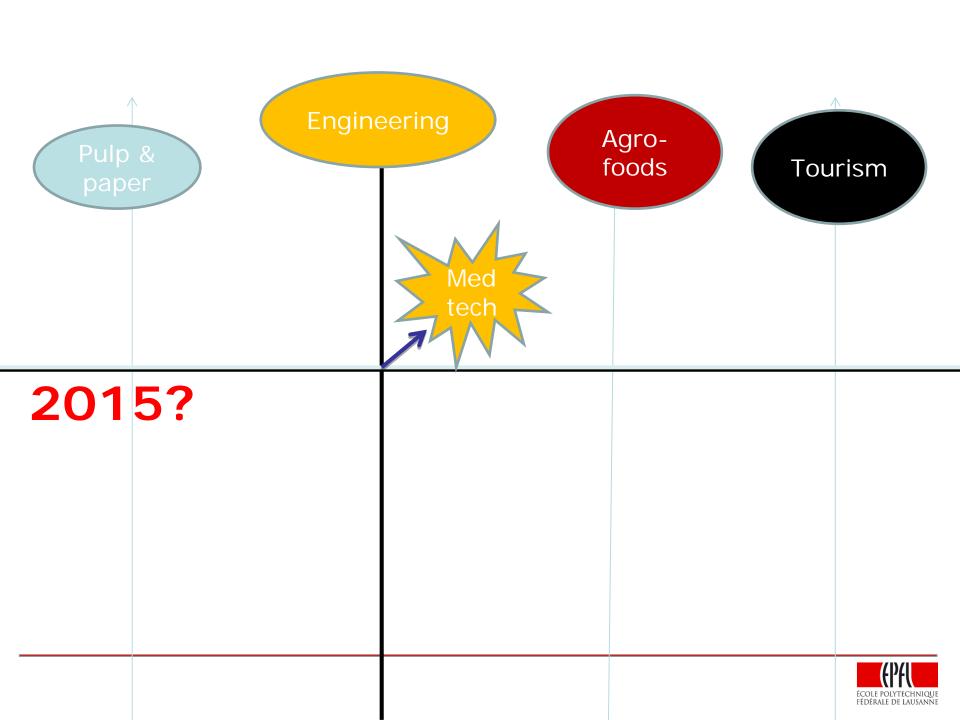


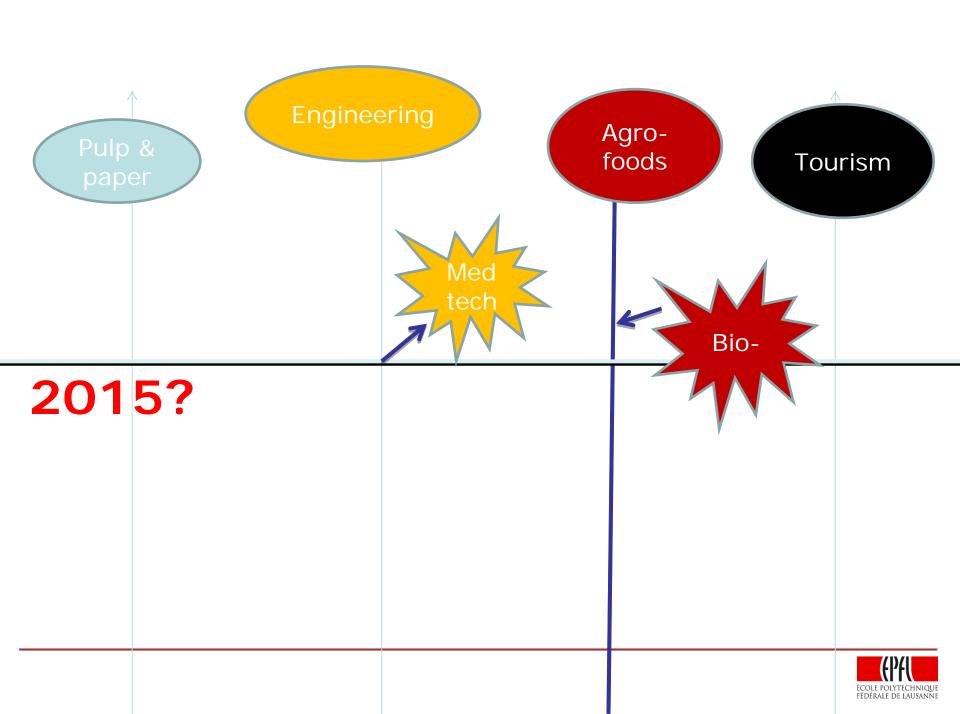


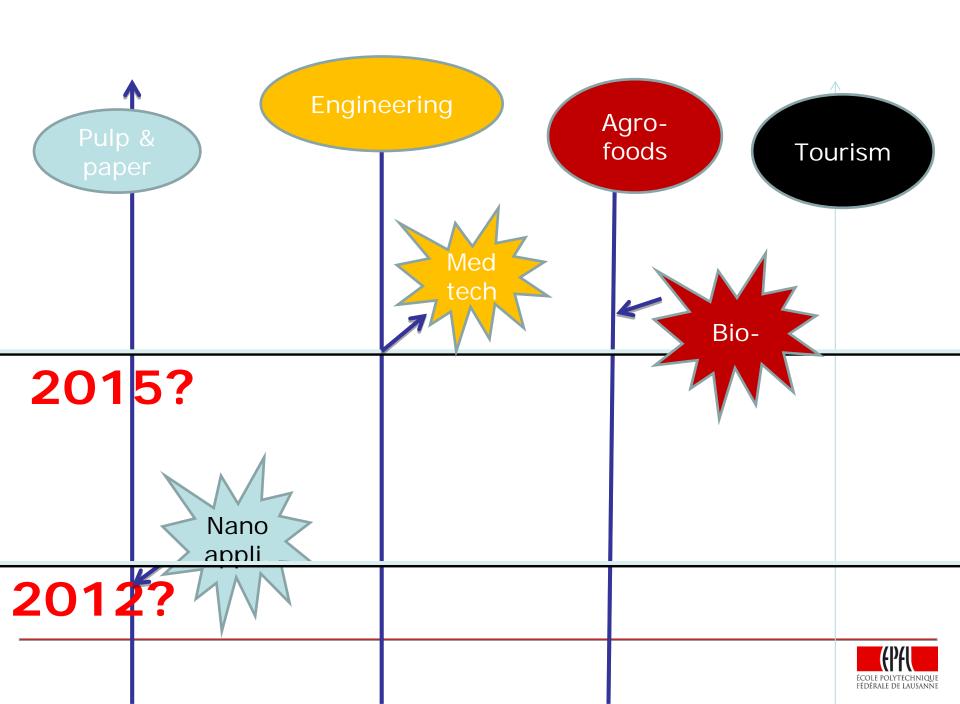


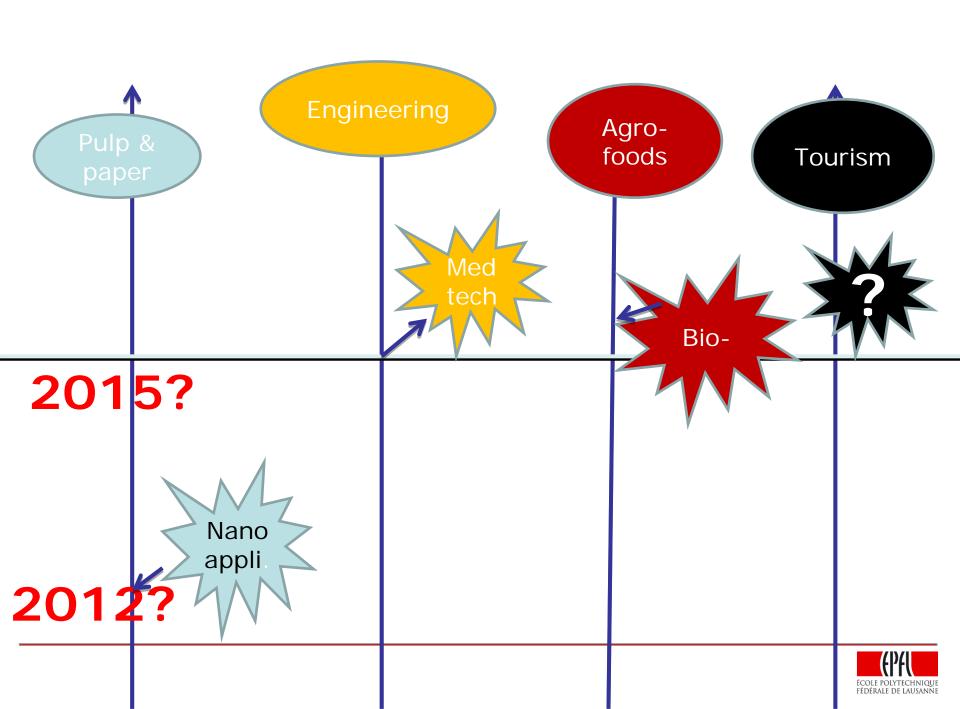


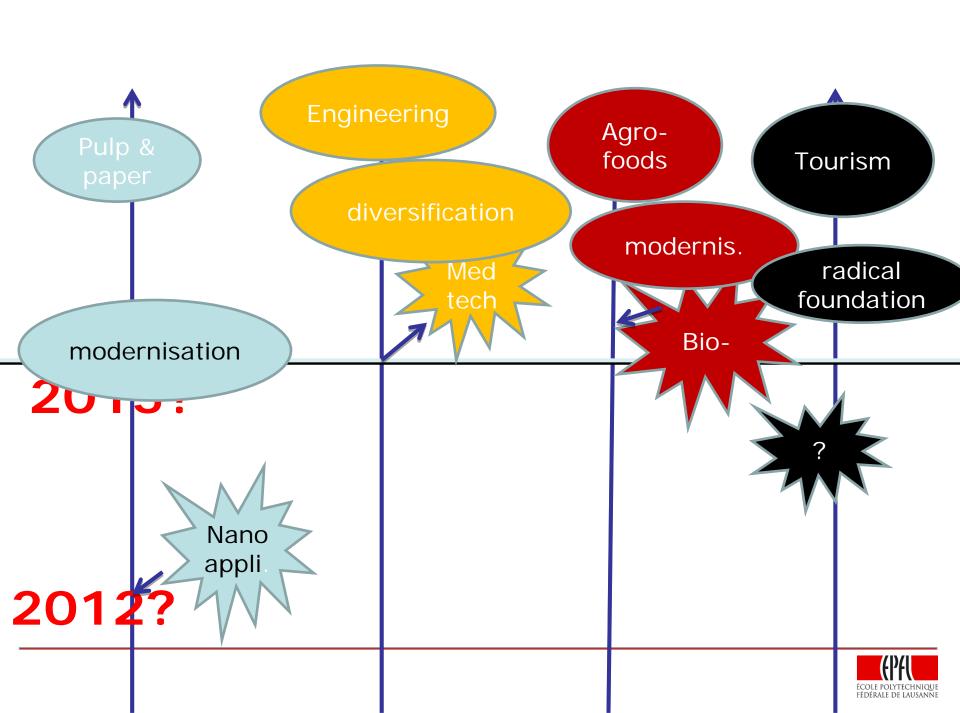












### 3 - The dynamics of...

- Entrepreneurial discovery
- Entry & growth, agglomeration, clusters
  - It constitutes the confirmation that others see the discovery as meaningful
  - 'Entry' is desirable to generate agglomeration externalities (clusters) and a diversity of innovators (large and small)
- Structural changes
  - The outcome of entrepreneurial discoveries is not a simple innovation. It is about structural changes
- Space



#### 4 – Lesson 1

- SSS is not just about «innovations everywhere»
- It is about detecting (supporting)
  discoveries of new domains with the
  potential to generate a bunch of
  innovations (entry and growth) and
  structural changes



#### Lesson 2

- Not only for the best: innovation is multi-dimensional; not only one game in town
  - Basic inventions and development of applications
  - KEEN Regions schema used this framework
- At minimum smart specialisation strategies transform less advanced regions into good followers



### Lesson 3

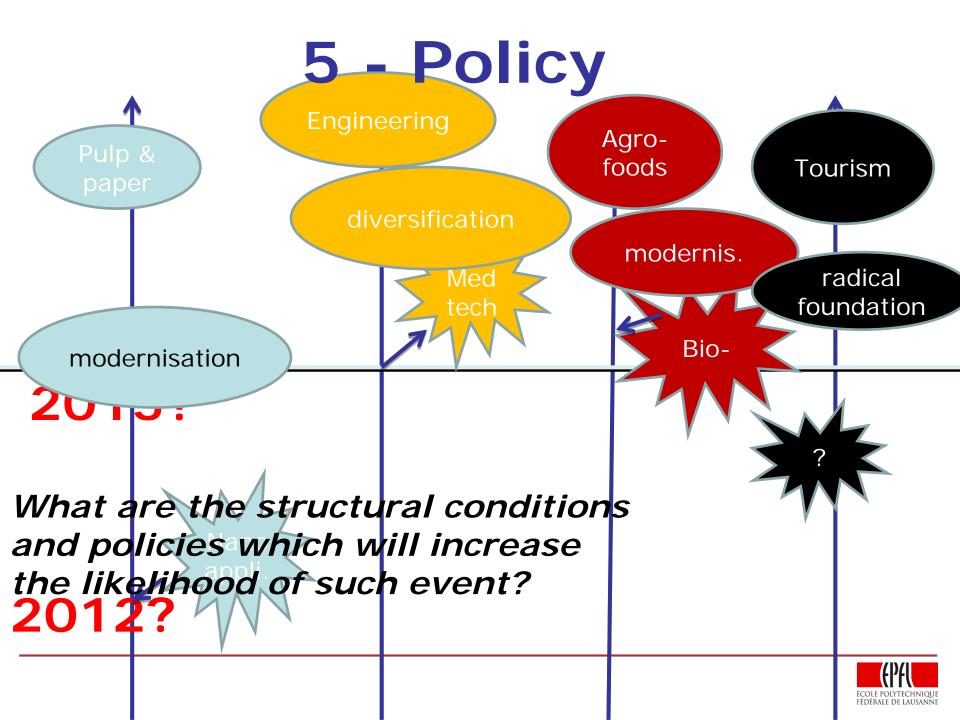
- SS is not uniformisation neither it is necessarily constrained within the pre-existing sectoral structure
- Related diversification
  - Modernisation (GPT framework)
  - Transition & diversification (new sectors)
  - Radical foundation (innovative projects complement potentially 'rich' assets but poorly exploited)



#### Lesson 4

- Facing our FAQs only a bottom up logic can solve the problem of identification, selection & prioritization
- This is why SSS involves a process of entrepreneurial discovery and this is an essential provision of the SS model





# Policy (1)

- All the policy challenges....
  - Supporting the discovery process
  - Detecting discoveries and making sound evaluation of potentials
  - Defining a process which will empower those actors most capable of realising the potential
- ... require unusual observation and analysis capabilities by regional policy makers
  - relevance of the regional level (vs. national) to do fine grained observations
- The policy paradox



## Policy (2)

- More proactive policy is needed for some types of regions
  - -RA: rich in entrepreneurial capabilities
  - RB: strong history of industries'development not necessarily associated with strong entrepreneurship
  - RC: poor in entrepreneurial capabilities
- Let's be pragmatic!

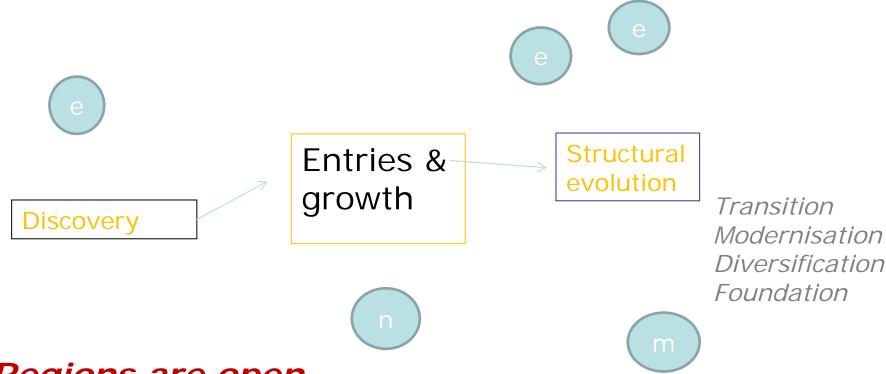


# Policy (3)

- SS is time sensitive
- SS policy requires to be activated at a certain point in the development cycle where degrees of local commitment and development have already occured
  - A policy that reinforces a growth process is to be prefered to the lottery of very early stage



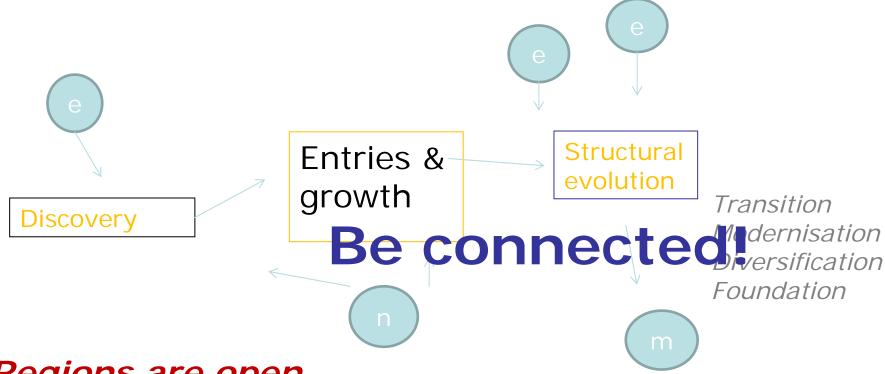
# Policy (4)



Regions are open Extra-regional ressources and linkages are key (Market, Expertise, Neighborhood)



## Policy (4)



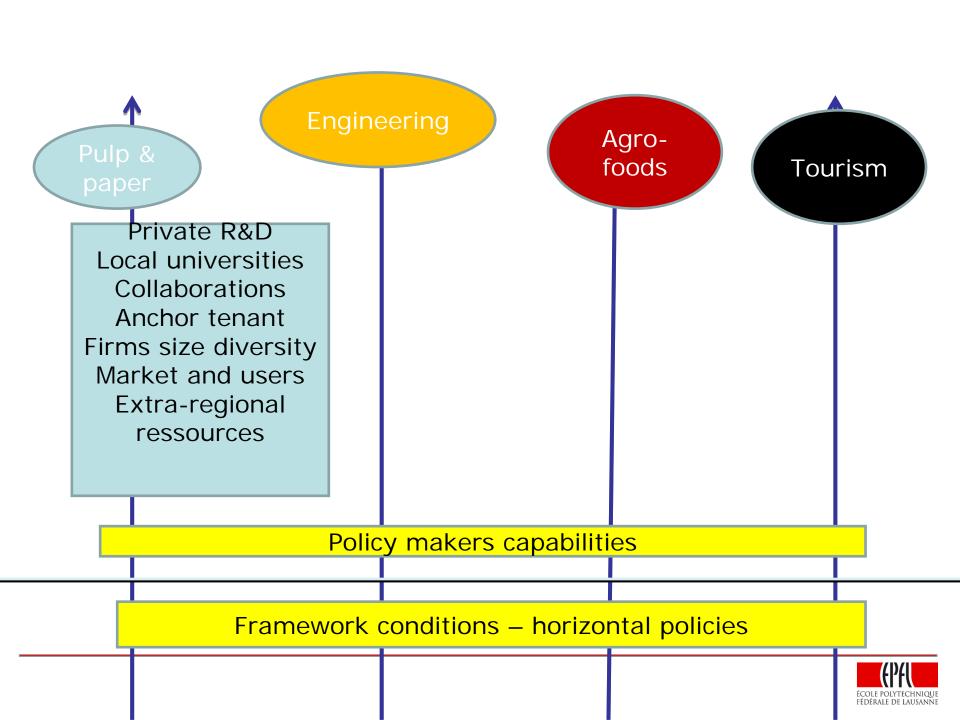
Regions are open
Building extra-regional
connections is key
(Market, Expertise, Neighborhood)

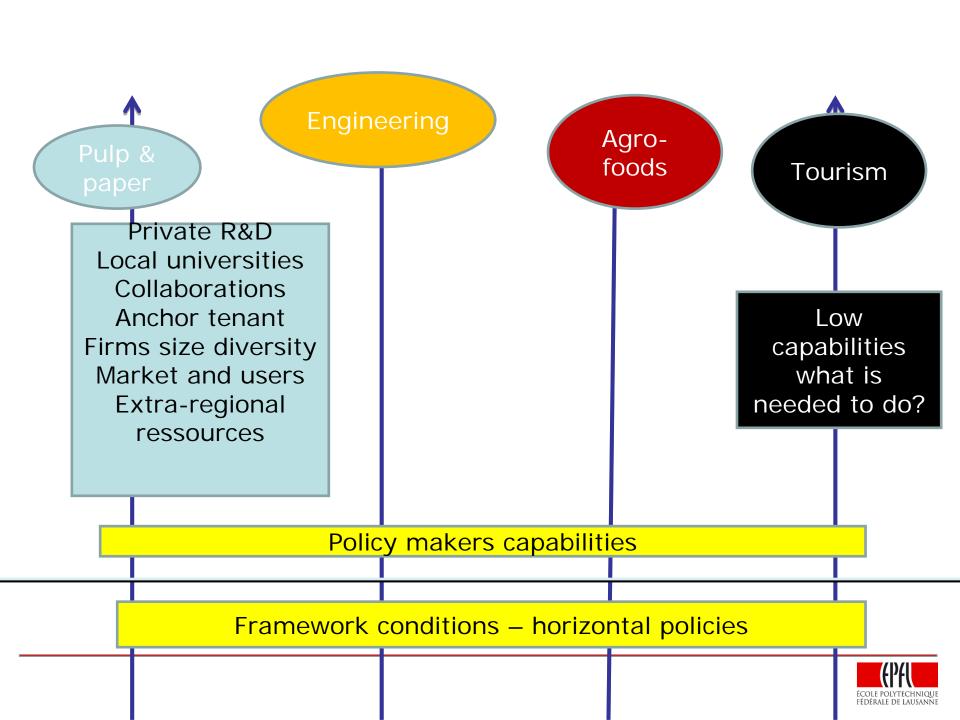


# Policy (5)

- What is a SS diagnostic?
- To check whether at any time my system is able to generate, discover, detect and realize opportunities
  - To what extent each sector has enough capabilities to discover and realize opportunities?
  - The diagnostic includes «me» (the policy maker)...
  - ..as well as the horizontal policies







## Policy (6)

- To be flexible...
- ... and rigid



#### 6 - Back to the FAQs

- In my region we have many good SMEs distributed along a bunch of sectors; does the idea of SSS match this structure?
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- Should we let SSS narrow the path of our integral regional development?
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#### BASLER JMPRESSIONEN 1977



