



Creating an
innovation
ecosystem for
wave and tidal
energy –
opportunities and
challenges
The Scottish Story

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Why wave and tidal?

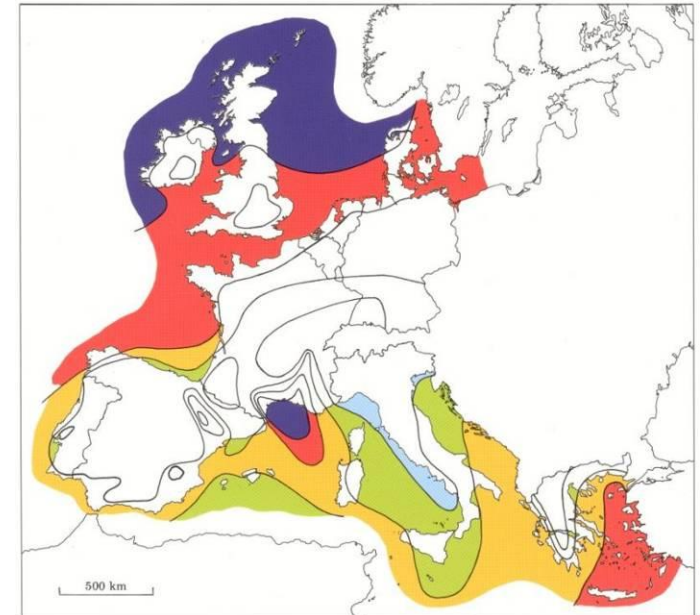
By 2050 ocean energy will have created 150,000 direct jobs and saved 5.2 billion tonnes of CO₂ emissions.

- Marine Energy Resources:
 - Widespread and close to 1/3 of world's population
 - Wave and tidal energy at mid-high latitudes
 - OTEC (Ocean Thermal Energy Conversion) is at tropical latitudes, so complementary with wave and tidal
 - High energy density, so space requirements will be limited
- Technologies
 - Technologies are still immature and diverging
 - Tidal: some convergence towards horizontal axis turbines
 - Unit costs of generated electricity (in £/kW and £/kWh) will be deciding factors
- Environmental Dividend
 - Very little environmental impact, particularly for wave and tidal
 - Marine energy resources have no other uses
 - Competition for space for other uses should be manageable
- Markets for Marine Energy
 - Utility-scale electricity generation
 - Integration with desalination/production of drinking water
 - Remote – largely diesel replacement

Why Scotland?

“The biggest opportunity since the pioneering days of offshore oil and gas”

- Scotland has:-
 - 206GW of offshore wind, wave and tidal potential
 - installed offshore capacity of up to 68 GW by 2050
 - higher capacity factors
 - the UK’s greatest >100m deepwater potential
- 25% of Europe’s wind and tidal resource
- 10% of Europe’s wave potential



Wind resources over open sea (more than 10 km offshore) for five standard heights										
	10 m		25 m		50 m		100 m		200 m	
	ms ⁻¹	Wm ⁻²	ms ⁻¹	Wm ⁻²	ms ⁻¹	Wm ⁻²	ms ⁻¹	Wm ⁻²	ms ⁻¹	Wm ⁻²
Dark Blue	> 8.0	> 600	> 8.5	> 700	> 9.0	> 800	> 10.0	> 1100	> 11.0	> 1500
Red	7.0-8.0	350-600	7.5-8.5	450-700	8.0-9.0	600-800	8.5-10.0	650-1100	9.5-11.0	900-1500
Yellow	6.0-7.0	250-300	6.5-7.5	300-450	7.0-8.0	400-600	7.5- 8.5	450- 650	8.0- 9.5	600- 900
Light Green	4.5-6.0	100-250	5.0-6.5	150-300	5.5-7.0	200-400	6.0- 7.5	250- 450	6.5- 8.0	300- 600
Blue	< 4.5	< 100	< 5.0	< 150	< 5.5	< 200	< 6.0	< 250	< 6.5	< 300

Wave & Tidal Cluster Competitiveness

11/20/2012

Firm Strategy & Rivalry

Advantages:

Opportunity exists to gain first mover advantages in Scotland – no incumbents.
 Can use Scottish base to serve international markets, esp in high value activities.
 Company collaborations taking place at early stage in industry development.
 Strong 'energy' supply chain already developed in Scotland from Oil & Gas and conventional power sectors.
 Utility companies (SSE & SP) have critical roles in driving cluster development.
 Newcomers appearing – with new technologies.

Disadvantages

Small company base and many of the early innovative companies not expected to survive.
 Need new companies to enter industry.
 Existing companies with relevant skills and technologies not always interested at such an early and risky stage in wave & tidal.
 Difficult to compete for skilled labour against established industries.
 Development path planned by some companies includes being taken over.
 Parent companies likely to have existing supply chains.
 Manufacturing capacity for overseas markets likely to be located close to market.
 Company income streams not yet defined.

From 2012

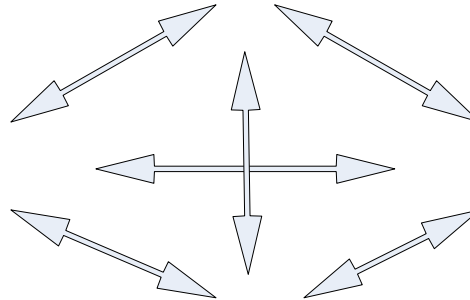
Advanced Factor Conditions

Advantages

Abundant wave and tidal natural resources - esp west coast locations.
 Good awareness and working links between industry and research base.
 Strong energy research institutions act as sources of innovation and technology-related entrepreneurship.
 Streamlined process for 'licensing' in Scotland
 Energy Lab – coordination and one-door approach for strong set of existing test and demonstration facilities, esp EMEC
 Crown Estate supportive.
 Big equipment likely to be produced locally because of transport implications.

Disadvantages

Skills availability – competition with other related industries.
 Investment difficult to secure.
 Port infrastructure lacking – mismatch between existing port locations and energy sources.
 EMEC at capacity – both occupier churn and expansion of facility needed.
 No array testing facilities in Scotland.
 Continuous cycle of device development required (with support implications).
 Education & training weak – embryonic stage of industry.
 Need strategic look at infrastructure requirements across all energy (wind, wave & tidal, O&G, smart grids, transmission, etc.) (see NRIP3)



Related and Supporting Industries

Advantages

Scotland has the advantage of a very strong set of existing related and supporting industries developed largely to serve Oil & Gas industry.
 Synergies with emerging offshore wind industry
 Wave and tidal supply chain inputs already being sourced from onshore wind industry.

Disadvantages

Wave & tidal supply chain incomplete – but can draw on related.
 Oil & Gas activity on a high at present with high oil price.
 Port infrastructure required for renewables – expensive.
 Advantages of a 'mass market' in wave and tidal not likely to emerge – with resultant high cost implications for industry.
 Some cross-overs from related industries occurring but still limited. Easier in service activities.

Demand Conditions

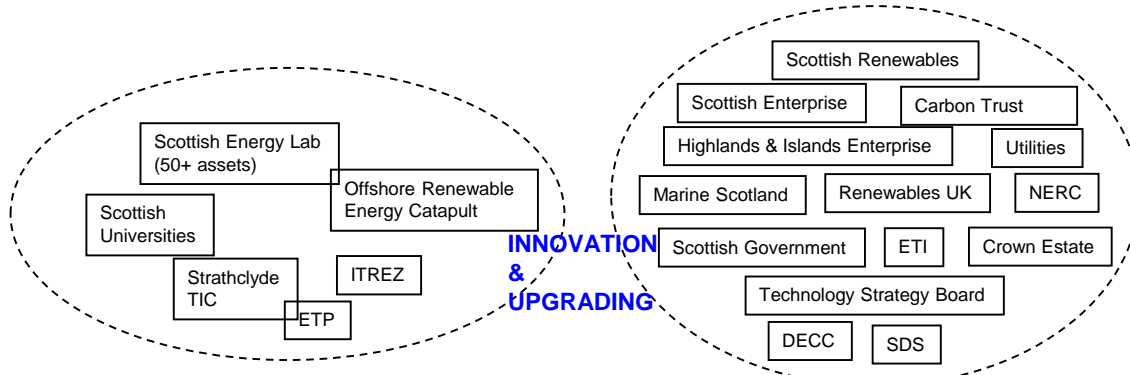
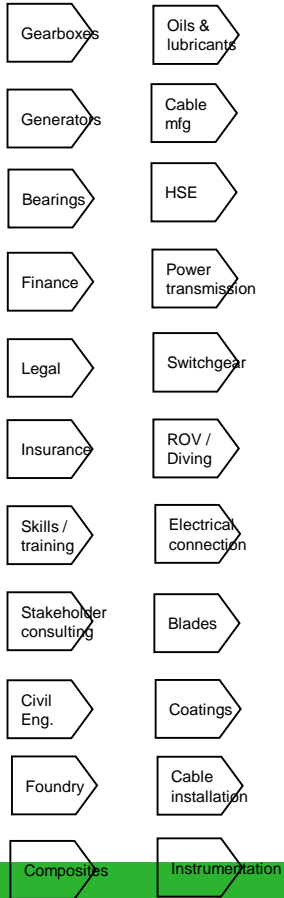
Advantages

Demand for renewable energy driven by ambitious climate change targets.
 Demand for energy increasing worldwide.
 Market demand exists for both large and small devices.
 Lot of niche markets expected esp for smaller devices and devices for large energy users (eg. GSK, HP, etc.)
 Ongoing innovation essential for industry development. Potential to replicate ITF model for collaborative research.
 Consumer demand emerging for renewable energy.
 Public sector support important driver - via ROCs and various forms of grant funding, eg WATERS 2.
 Saltire Prize unique.

Disadvantages

Complex demand picture.
 Demand distant from supply.
 Current lack of standardisation across different markets acts against drive for cost reductions.
 Development of SMART Grid technologies and infrastructure will be essential to support renewable industries in Scotland
 Insurance problematic (expensive).

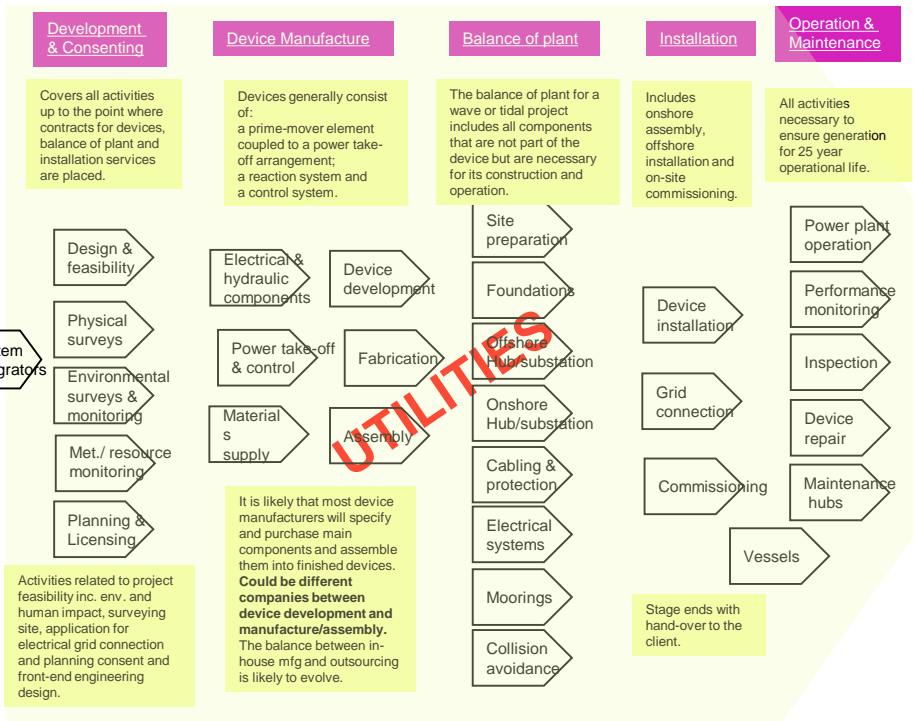
RELATED & SUPPORTING INDUSTRIES



INNOVATION & UPGRADING

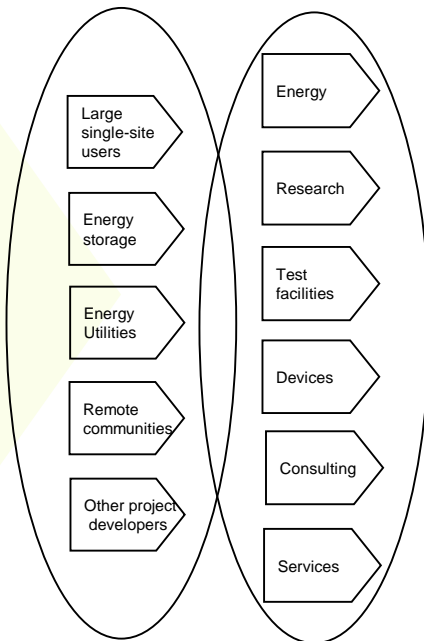
From 2012

DEMAND

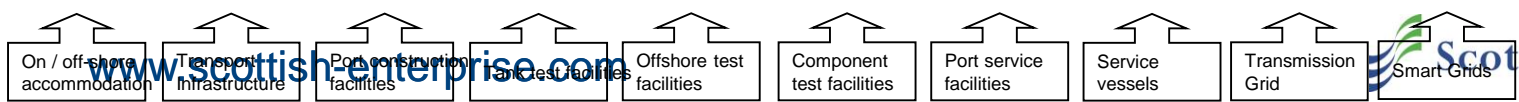
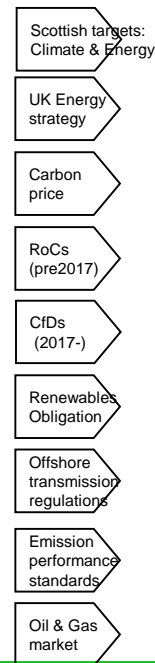


UK Markets

International Markets



Non-customer drivers of demand



INFRASTRUCTURE AND INFRASERVICES



Lessons Learned

- Using cluster approach provides context, can see the whole industry and its inter-linkages

Supporting the Industry – developing the innovation ecosystem

Providing the platform, e.g. EMEC

- In a new and emerging industry, you need to start at the beginning (though it goes further back than this!)
- 2001 Recommendation made by the House of Commons Science and Technology Committee
- 2003 EMEC established
- 2004 Wave test site at Billia Croo opened
- 2004 Pelamis 750 began testing at Billia Croo and became the world's first to generate electricity
- 2004 EMEC initiated development of industry standards
- 2005 UKAS (United Kingdom Accreditation Service) accreditation obtained
- 2006 Tidal test site at Fall of Warness opened
- 2008 Open Hydro became the first tidal turbine to generate electricity to the grid in the UK

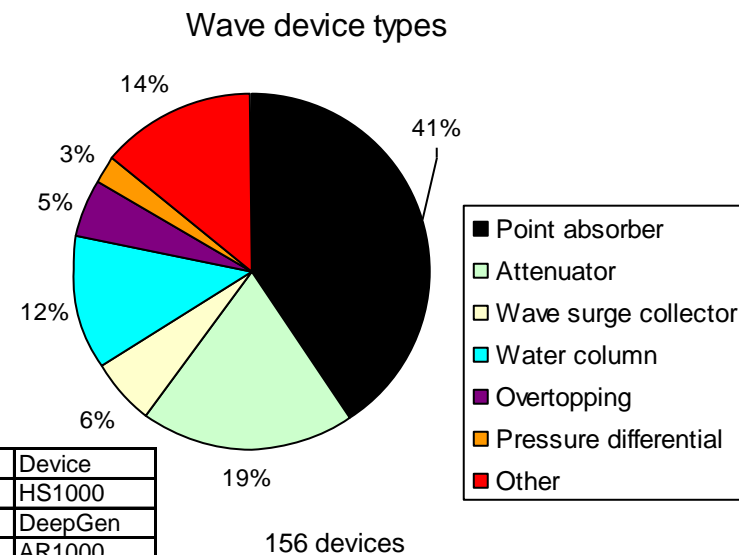
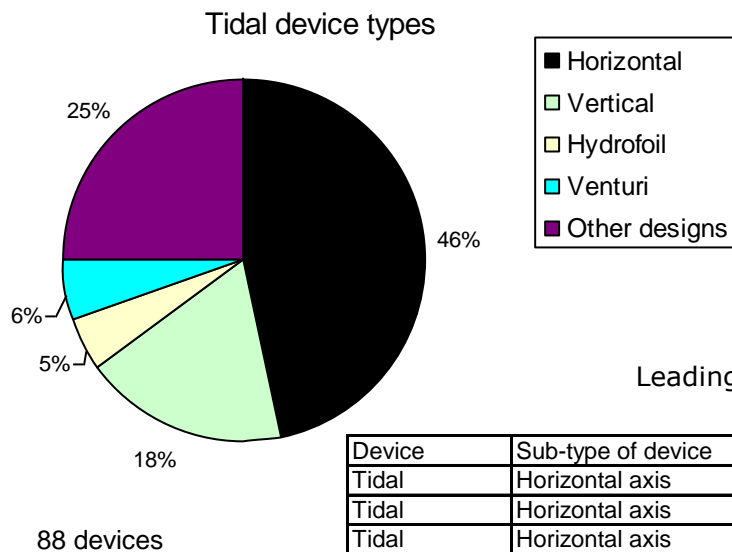


2003/4 2006/7 2008/9 2009/10 2010/11 2011/12 2013 onwards

Lessons Learned

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- Initial investment will be required, need to develop infrastructure for support to enable the industry

Technology Development – from 2013



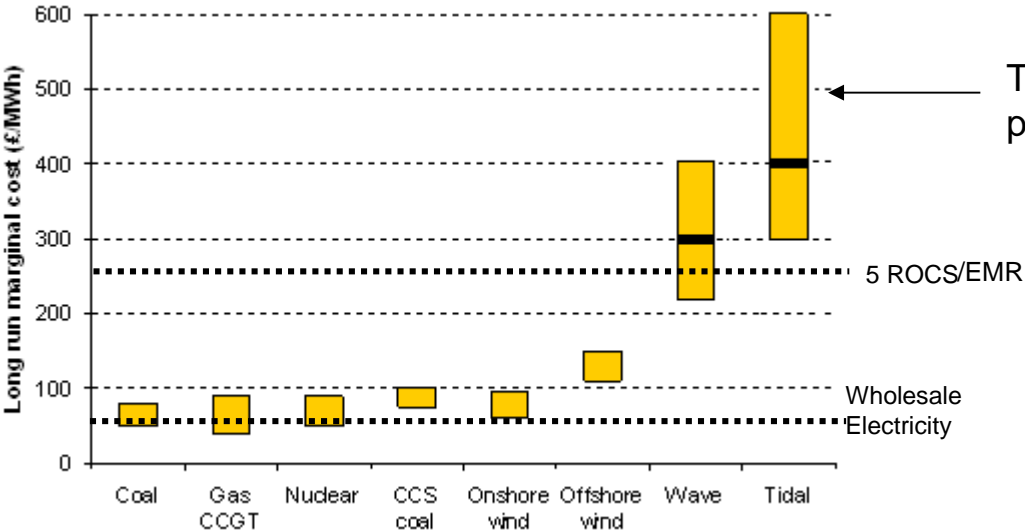
Leading devices

Device	Sub-type of device	Company	Device
Tidal	Horizontal axis	Andritz	HS1000
Tidal	Horizontal axis	Alstom	DeepGen
Tidal	Horizontal axis	Atlantis	AR1000
Tidal	Horizontal axis	Kawasaki	
Tidal	Horizontal axis	Siemens/MCT	Seagen
Tidal	Horizontal axis	Atlantis	AK1000
Tidal	Horizontal axis	Voight	
Tidal	Horizontal axis	Scotrenewables	SR250
Tidal	Horizontal or vertical axis	Bluewater	
Tidal	Venturi	OpenHydro	OC Turbine

Device	Sub-type of device	Company	Device
Wave	Point absorber	AWS	AWS III
Wave	Point absorber	OPT	Powerbouy
Wave	Point absorber	Seatricity	Oceanus
Wave	Attenuator	Pelamis	P2
Wave	Oscillating water column	Voight	Limpet
Wave	Wave surge collector	Aquamarine	Oyster
Wave	Other - rotating mass	Wello Oy	Penguin

Cost of Energy challenge

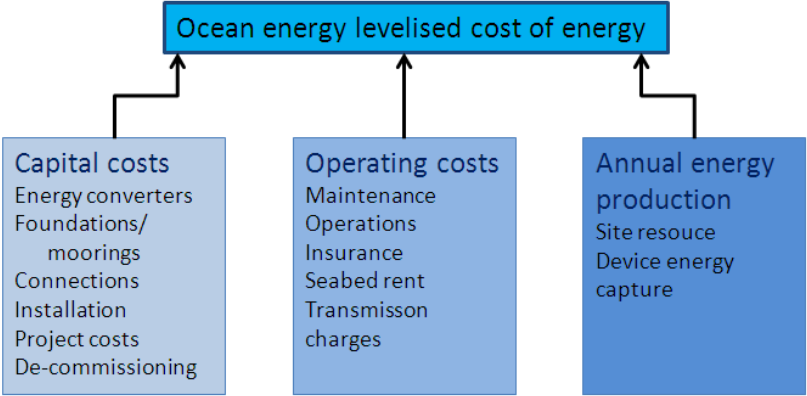
Marine power cost of energy & Scottish revenue support



These costs based on first array projects

Falls in levelized generation costs over time can be attributed to a 'learning rate'. This generally occurs due to:

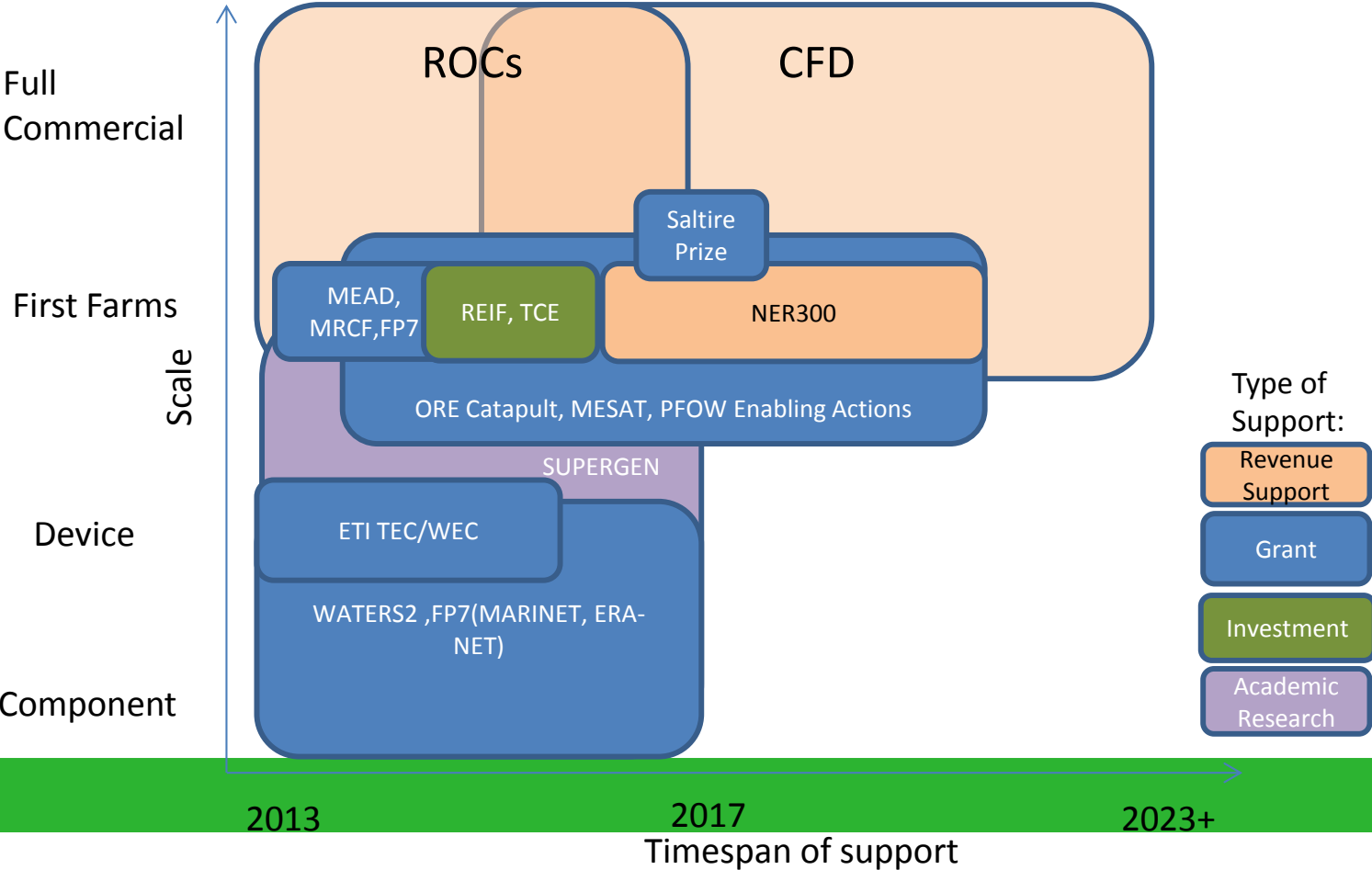
- Learning by doing
- Innovation
- Economies of scale





Lessons Learned

- Using cluster approach provides context, can see the whole industry and its inter-linkages
- Initial investment will be required, need to develop infrastructure for support to enable the industry
- Technologies and companies will come and go
- But some thing will remain constant – driving costs down
- Expert support from elsewhere may well be limited

Funding the Industry - then

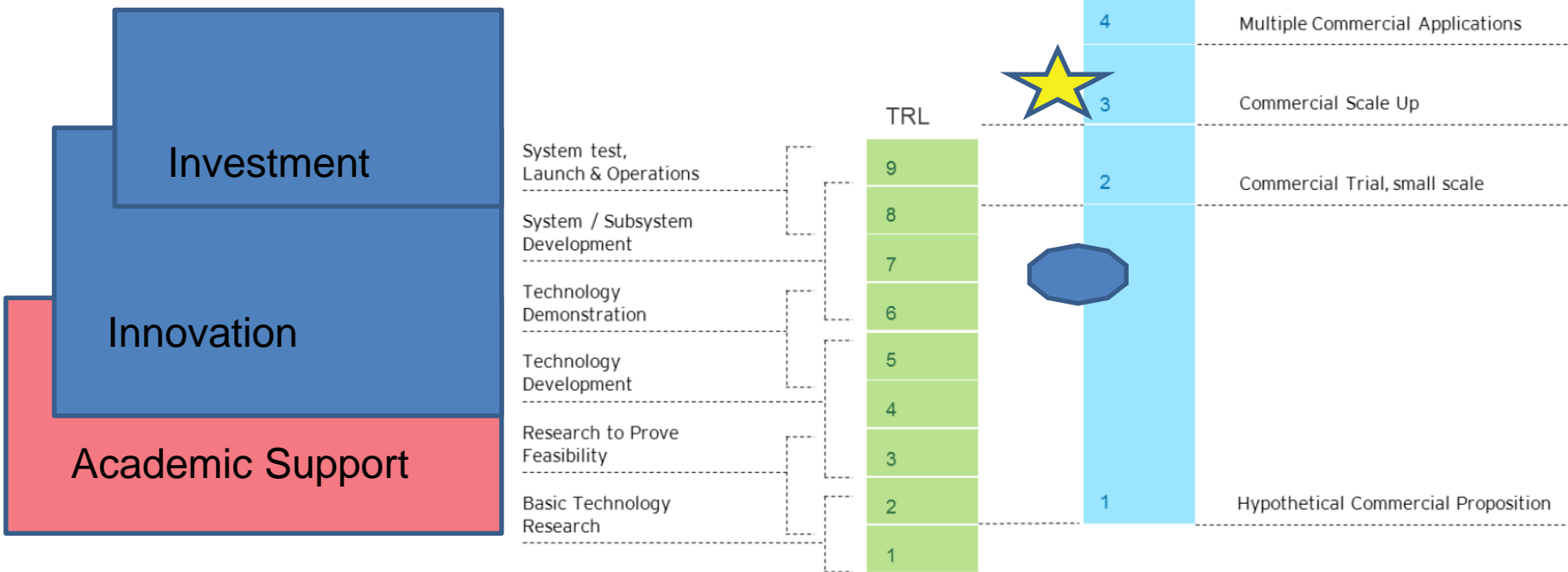


 Proving the technology

 Proving the industry

Funding - now

Figure 1: TRL and CRI



Lessons Learned

- Using cluster approach provides context, can see the whole industry and its inter-linkages
- Initial investment will be required, need to develop infrastructure for support to enable the industry
- Technologies and companies will come and go
- But some thing will remain constant – driving costs down
- Beware optimism bias!
- Industries are not the same
- Individual industries require individual support

Supporting the Industry – opportunities for development

Consolidation

Tidal Power Scotland Limited

Two large-scale tidal projects under construction in Scotland in 2016

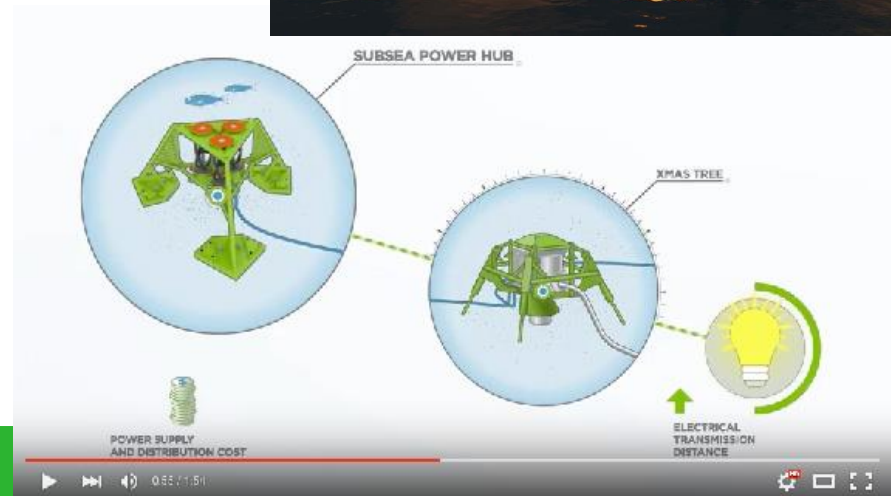
MeyGen (Phase 1A + Phase 1B) and Sound of Islay

TPSL
Target
170m
of tidal power projects under construction in 2016 in Scotland



Diversification

East Coast Oil and Gas – Subsea Power Hub comprises a novel seabed turbine that will use **ocean currents to generate electricity** which is then **stored in batteries**. Electrical failures within subsea umbilical cords are the primary failure point for offshore oil and gas production.



Nova REStoreSystem

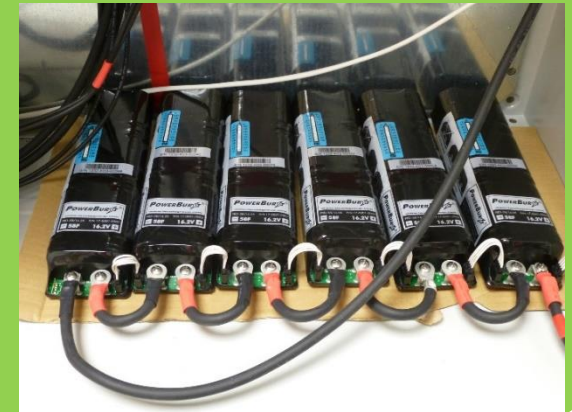
Tidal turbine emulator

User interface

Storage Medium

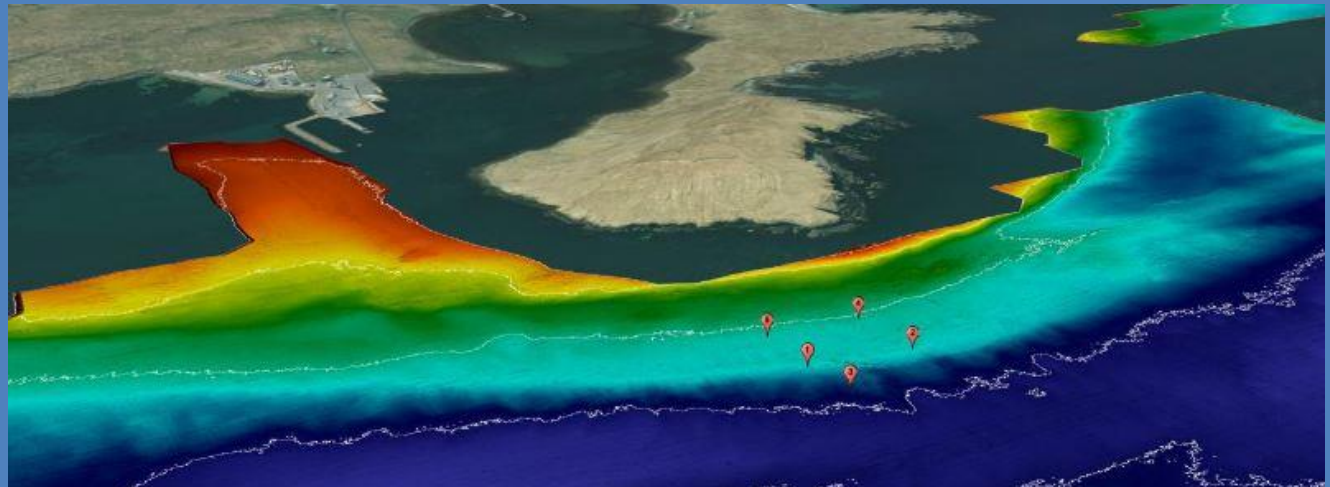
Fully functional lab

tidal simulator

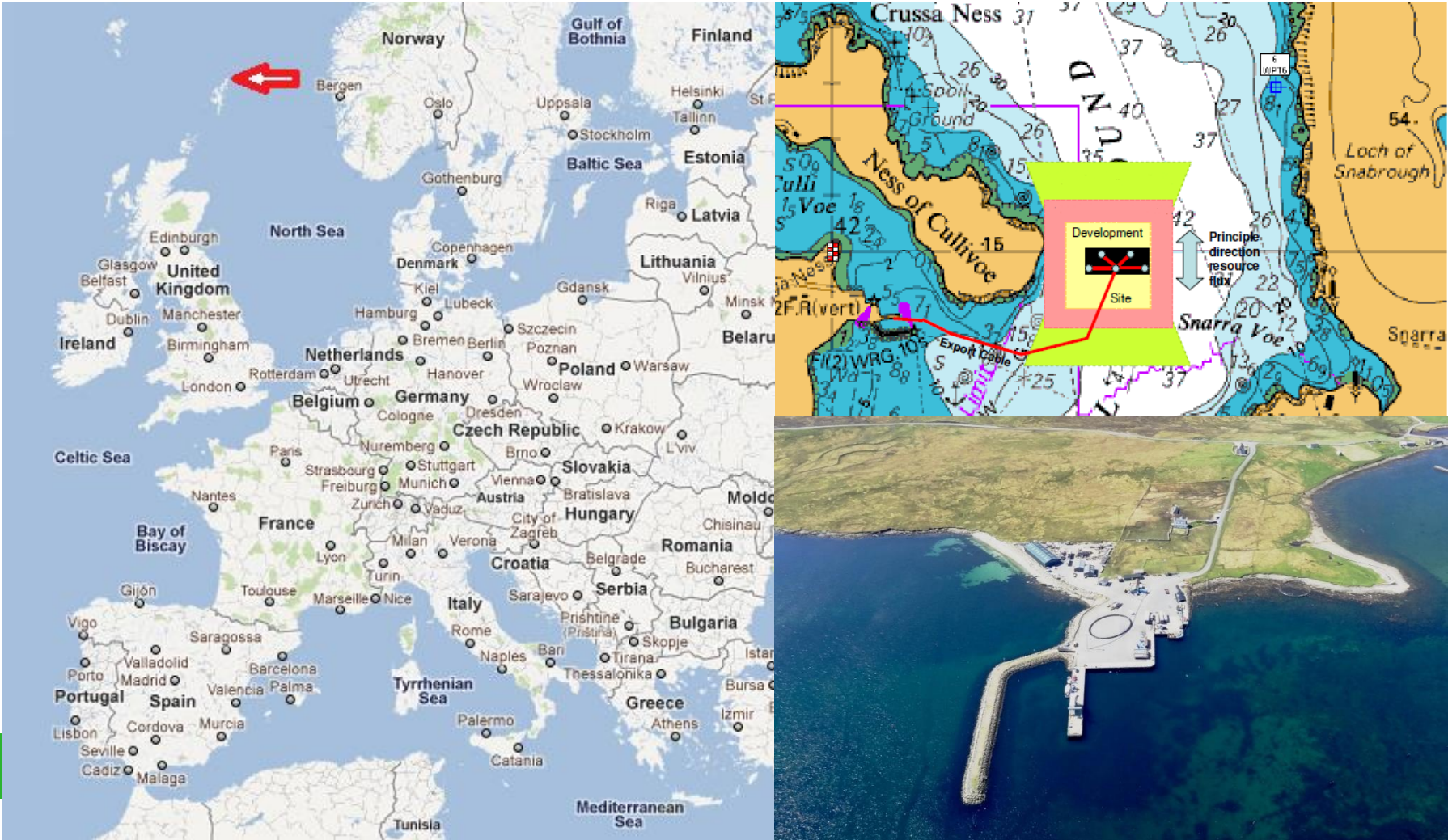


Fully operational site

Active Network Management and grid constraint



The Shetland Tidal Projects – Nova Innovation



Building The Industry – the steps to commercialisation

- Focus on customers – niche markets, shared wins, increase demand pull
- Address common needs, e.g. Ocean Energy ERA-NET
- Focus on business development requirements – cross sectoral learning, learn from elsewhere
- Manage risks and collaborate to succeed
- Deliver Success

Thank You

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