





# **Entrepreneurial Discovery Process: Water technology cross-overs**

ADR Nord-Est Unirea Hotel, Iași 2016-06-06

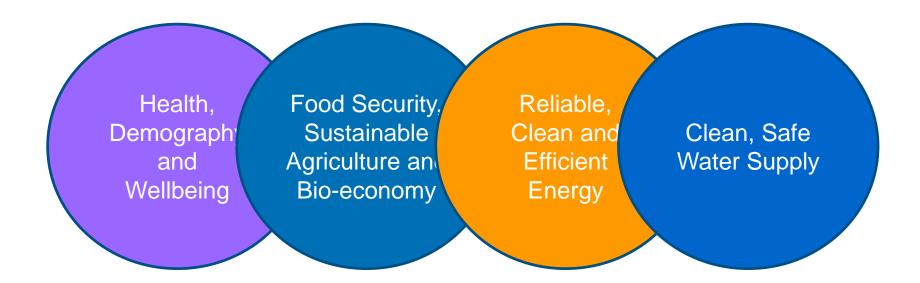
Pieter de Jong Wetsus EU Office <u>pieter.dejong@wetsus.eu</u>



combining scientific excellence with commercial relevance

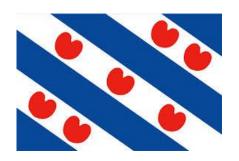


# RIS 3 Northern Netherlands: Health, Food, Energy and Water





# Fryslân: land of Milk & Water











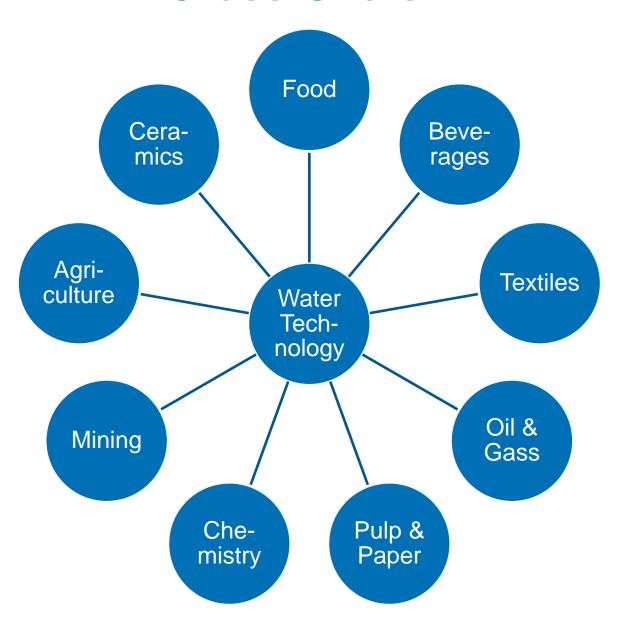
## Water in the Circular Economy

"Water is the single most important shared resource across all supply chains, and wastewater is the largest untapped waste category—as big as all solid-waste categories taken together—it is the natural starting point for the circular revolution."

Stuchtey, McKinsey company



### **Cross-Overs**





## **Wetsus Company Participants**



































































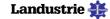


































































### **Companies from other countries**

UK **USA/Canada** Ireland Japan O<sub>2</sub>Environmental General Electric **Anglian Water** Fuji **HAPPS DOW** Kurita **Spain DC** Water Mast Carbon Kuraray Berson UV Trojan UV Abengoa France **Austria Finland Germany** Veolia Eau **IPF** Kemira Skion Esco Salt Aqua Nirvana SNT **Neste Oil** Laborelec-Engie



Grundfos

**Saudi Arabia** 

Sabic

<u>Israel</u>

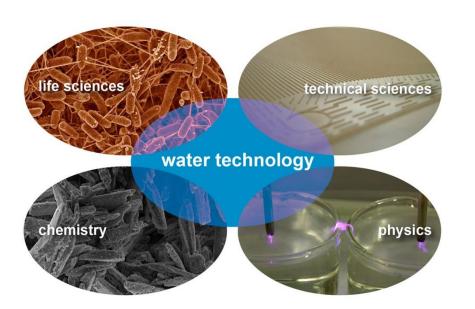
**ICL** 

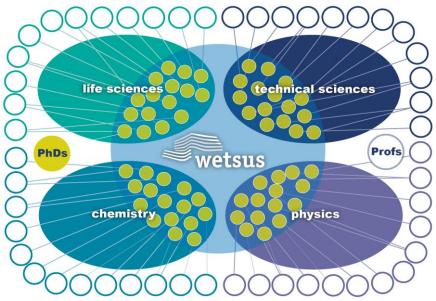
Norway

Yara



### **Wetsus Science Model**







# **European Centre of Excellence**







## **Connecting Talent**

lifelong learning Age >

from 10 years

from 12 years

from 16 years

from 20 years

from 25 years

**Primary education** 

#### Secundary education

- 3 Water Days
- Honours program
- · 8+ Program
- · Teaching material
- · Water Wonder Lab Profile Selection Test

#### **Vocational education**

- Training and education professionals
- Empowering vocational education

#### **Applied sciences water**

- Bachelor of
- Environment
- Biotechnology
- Chemical Engineering



#### Master water technology

 MSc Water Technology (joint degree)

#### PhD

- Research MBA Program schools
  - Masterclasses
  - Business Challenge

**Business education** 



































# **Creating Spin-Offs**

Wetsus spin-off companies				
REDstack	Automatic Electric Europe Special Products			
• DeSaH	HydrOwashr			
Westt	Salttech			
Aqua Explorer	Biotrack			
Dutch Rainmaker	TailTec			
EasyMeasure	ExtIns Technologies			
Water ProMaSys	Aiforo			
Capilix	• Duplaco			
Pure Green	Somut			
Smart Frequencies	• Wisect			
Water Waves	• Djipper			
Metal Membranes	High Voltage Water			
AquaBattery				



# Water & Energy

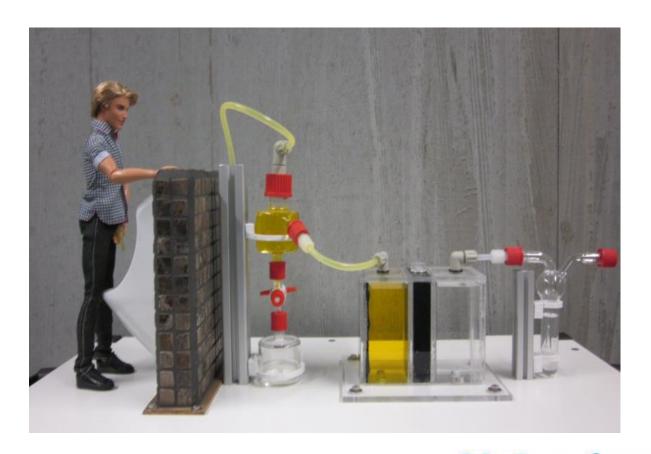








# Food & Water → Energy & Agriculture









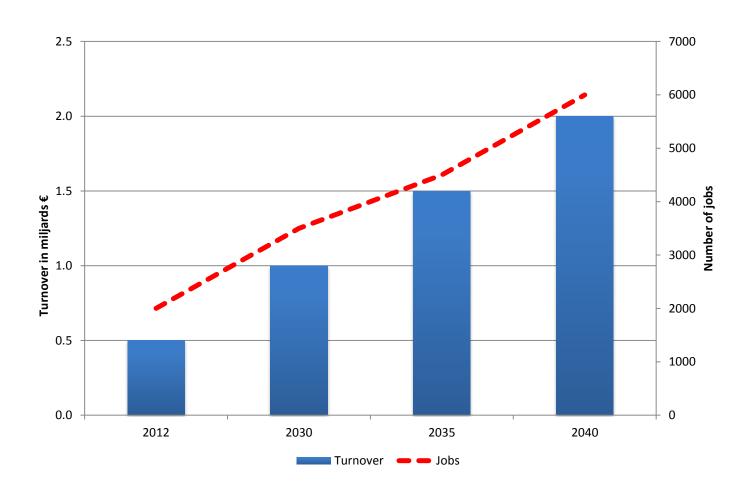


### Oil & Water





# **Step 6: Create Growth and Jobs**





# Cooperation opportunities: Water Technology & Nord-Est

Cross-sectorial Cooperation:					
Agri-Food	X	X	X		
Textiles	X	X	X		
ICT		X			
BioTech	X	X	X		
	Waste	Water	Energy	Active & Healthy Ageing	







## www.wetsus.eu www.watercampus.nl www.topsectorwater.nl

#### Wetsus is co-funded by:

- the Dutch Ministry of Economic Affairs (TKI-Topsector Water, Peaks in the Delta)
- · the Dutch Ministry of Infrastructure and the Environment
- the European Union (European Fund for Regional Development and Seventh Framework Programme), investing in your future
- Northern Netherlands Provinces (REP-SNN)
- the City of Leeuwarden, the Province of Fryslân and University Campus Fryslân







