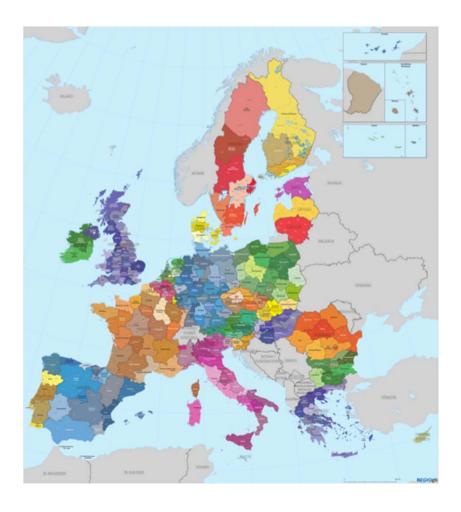
Industrial Biotechnology as a tool to achieve reliable, clean and efficient energy



Promoting the concept of Sustainable Regions



- Recovery of abandoned land for sustainable production
- Soil improvement
- Reindustrialization of deindustrialized/polluted sites
- Rethink agricultural value chains not economically sustainable through new integrated technologies
- Connecting the dot between new innovating flagship and renewable energy (low carbon production)
- Address issues such as: multiple use of local biomass, feed production, local use of bioproducts to reduce environmental impacts, cascading approach, CO₂ reduction achieved along the value chain, adoption of PEF/GPP, etc.
- Launch of integrated agro industrial projects along the value chain with involvement of retail sector
- Network of sustainable regions through Protocols able to connect complementary programs, using structural funds, RDP, and other financial meanings

The italian cluster of green chemistry



Sustainable Processes and Resources for Innovation and National Growth

Italian Cluster of Green Chemistry

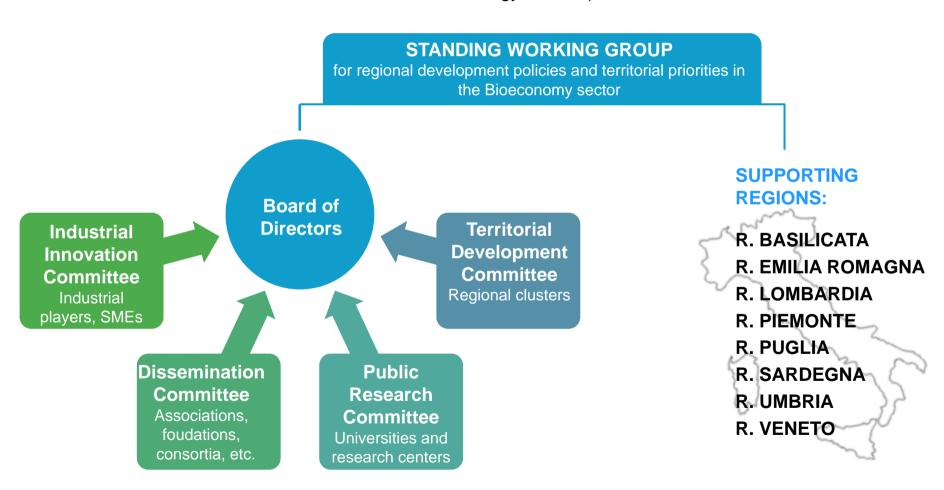


- A national platform to promote a model of circular economy focused on innovative, integrated and multisector value-chains, to foster Bioeconomy intended as territorial regeneration.
- Establishment of a Cluster/Regional
 Governments Standing Working Group to
 promote the debate on strategic local planning
 and creating interregional partnerships,
 stimulating the relationship with Italian and
 European institutions and stakeholders while
 fostering positive effects for local areas and
 sharing of best practices in support of research
 and innovation activities.
- Defining a Roadmap as a strategic document defining the position of the Cluster with regards to the Bioeconomy sector development in Italy. It represents the expression of the Cluster's stance on R&D, promoting the creation of partnerships and access to funding, and the tool for political/institutional dialogue to foster the implementation of the regulatory framework in support of the Bioeconomy.



The italian cluster of green chemistry

Non-profit association with about 110 members (big industrial players, SMEs, universities, private and public research centres, associations, foundations, innovation centres, regional clusters and other actors involved in environmental communication and technology transfer)



INFRASTRUCTURES IN THE LOCAL AREAS AS A KEY ELEMENT FOR BIOECONOMY: THE CONTRIBUTION OF NOVAMONT

Novamont has made pioneering investments in Italy re-activating many industrial sites, thanks to its proprietary technologies, thus giving to Italy a leadership in the bioplastics market and laying the foundations for the growth of biochemicals. Up to now, Novamont investments in infrastructures in the Bioeconomy field are among the largest and most innovative in Europe

Converting

decommissioned industrial sites thanks to innovative and proprietary technologies PROPRIETARY TECHNOLOGIES



Development of integrated

Biorefineries aimed

at enhancing the peculiarities and the biodiversity of the local areas

LOCAL AREAS



Collaborations with the world of Agriculture, Research, Industry, Institutions & Associations, largescale distribution (LOD), big brands

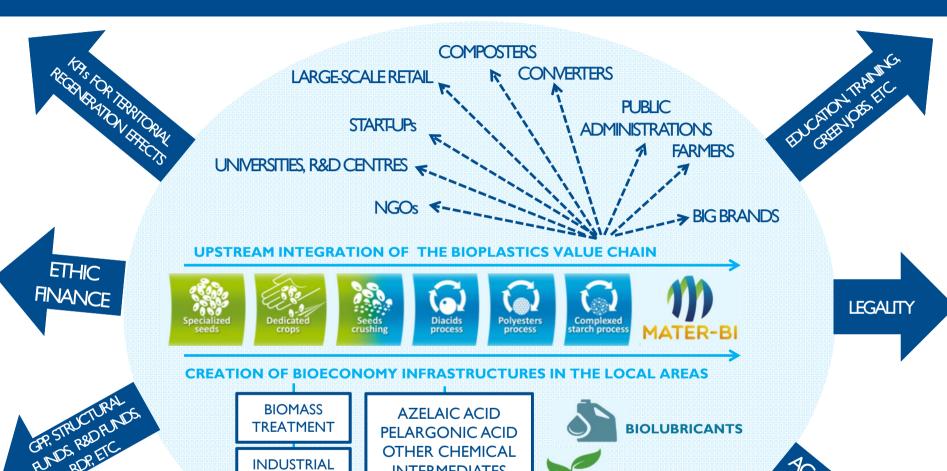
PARTNERSHIP WITH OTHER SECTORS



IN ORDER FOR NOVAMONT AND OTHERS' PIONEER EFFORTS TO MAXIMISE NEW JOB OPPORTUNITIES – NEW VALUE CHAINS - NEW PRODUCTS – NEW PROJECTS – NEW SOLUTIONS FOR NEW DEVELOPMENT MODELS,
BIOECONOMY MUST ENTER ITALY AND EUROPE INDUSTRIAL STRATEGY



NOVAMONT'S BUSINESS MODEL AND ITS POTENTIAL IN TERMS OF TERRITORIAL REGENERATION





FACTORS INFLUENCING TERRITORIAL REGENERATION PARTNERS AND STAKEHOLDERS

ALONG THE VALUE CHAIN









BIOTECH

BIO-BDO

PROTEINS FOR ANIMAL FEED







NOVAMONT: A KNOWLEDGE-BASED INDUSTRY

1996: RESEARCH CENTRE 2015:170 MIO/€ TURNOVER **600 PEOPLE**



INDUSTRY

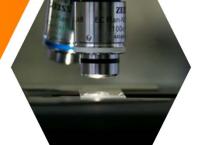
25-YEAR R&D EXPERIENCE > 6% OFTURNOVER **20%** OF EMPLOYEES ~ I,000 PATENTS



MORETHAN 300 TRAINING PROGRAMMES SINCE 2000 IN COLLABORATION WITH LEADING R&D INSTITUTIONS

HUMAN **CAPITAL**





- **EXPERIENCED RESEARCHERS**
- **POST-DIPLOMA INTERNSHIPS**



INFRASTRUCTURES IN THE LOCAL AREAS AS A KEY ELEMENT FOR BIOECONOMY: THE CONTRIBUTION OF NOVAMONT





Porto Torres (SS)

Flaghip for azelaic and pelargonic acids, their esters, plasticisers, bioherbicides, basis for biolubricants

Integrated agricultural value chain

Mater-Biopolymer

ACID

Patrica (FR)
Production of polyesters
from vegetable oils



POLYESTERS



Mater-Biotech

Adria (RO)

Flagship for bio-butanediol production through fermentation processes

BIO-BDO

Novamont

Terni

Mater-Bi production

Sincro

Terni

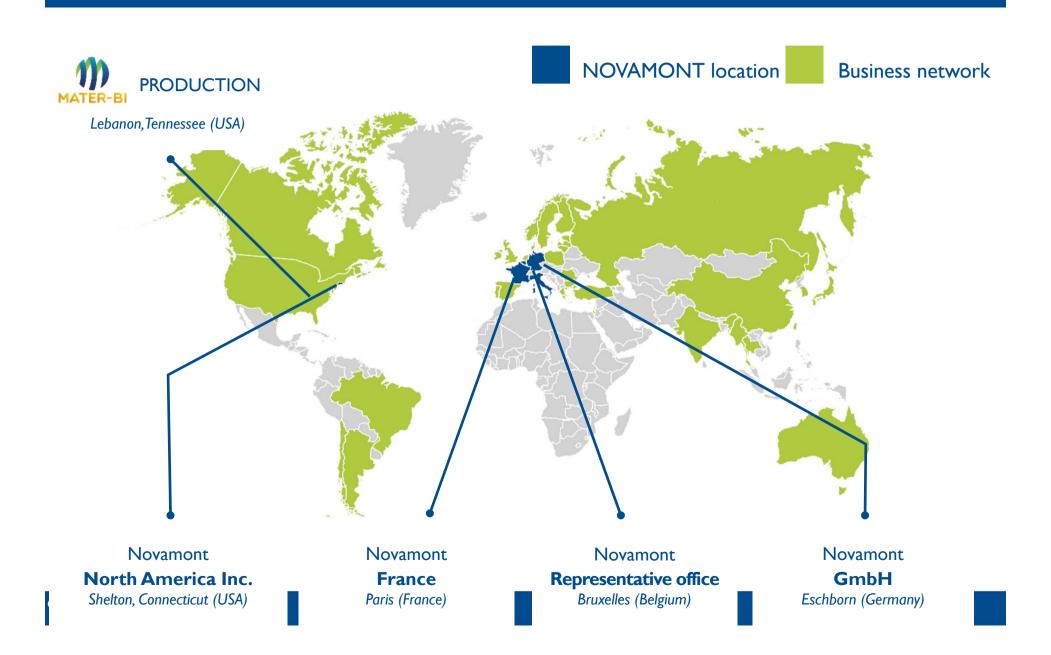
Reserach on intermediates from RRM

Novamont

Piana di M. Verna

Biotechnology Research Centre

A WORLWIDE COMPANY



MATER-BI, THE RIGHT SOLUTION



Strategic collaborations for economical and environmental sustainable solutions for specific application sectors

http://www.lavazza.com/en/sustainability/values/partnerships/compost able-capsules/







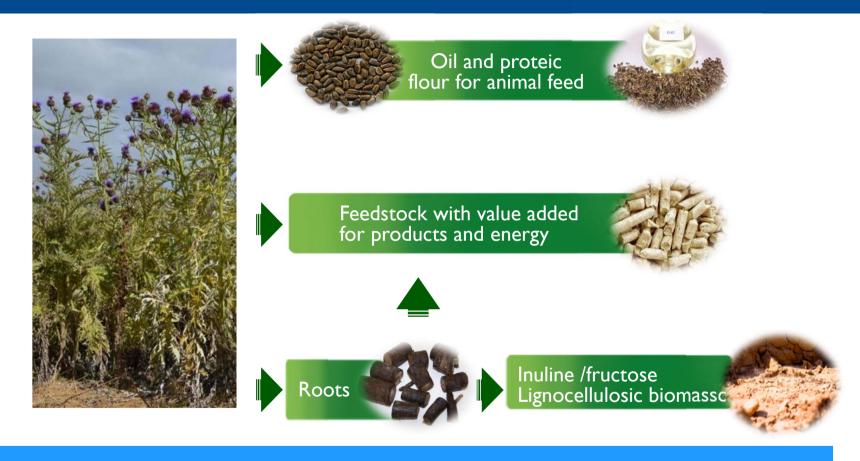








THE CARDOON: DIFFERENT USES AND DEVELOPMENT CONDITIONS



AFTER 3 CONSECUTIVE YEARS OF EXPERIMENTATION:

- 500 HA AND MORETHAN 50 FARMERS INVOLVED
- BIOMASS PRODUCTION > 15 TON/HA (17 TON/HA IN 2014)
- SEEDS PRODUCTION ~ 1,5 TON/HA (1,74 TON/HA IN 2014)
- ENGINEERING OF SPECIFIC FARMING MACHINES SUITABLE FOR SARDINIAN STONY GROUNDS



FIRST2RUN – FACTS & NUMBERS



Horizon 2020 / BBI-JU; Call: H2020-BBI-PPP-2014-1

Topic: BBI.VC3.F1/ Type of action: BBI-IA-FLAG

Action type: Innovation action

6 partners from 4 different countries

Starting date: 01/07/2015

Duration: 48 months

Number of Work Packages: 8

Number of expected deliverables: 44

Number of Milestones: 6

The total effort in the project is relevant,

being **1.665 MMS** with a total eligible

COST OF 25.022.688,75€ and

AROUND 30 MIL € of estimated Additional

Activities (Granted: 16.995.882,00 €)

Ist project funded by a public-private partnership between the European Union and the European Consortium of bio-based industries (BIC)

The BBI has allocated a 17 million euros grant to the project, coordinated by NOVAMONT, in partnership with 4 companies and 1 university.

FLAGSHIP PROJECT → focused not only on research, but also on the capacity to increase the competitiveness of European industry in an strategic sector such as the green chemistry.

This project has received funding from the Bio Based Industries Joint Undertaking under the European Union's Horizon 2020 research and innovation programme under grant agreement No 669029









OF BIOCHEMICALS WITH INDUSTRIAL BIOTECHNOLOGY

The world's first dedicated plant able to produce **butanediol** (BDO) directly from sugars, though a low impact process whose byproducts are totally re-used.

Strategic collaboration with the **US company Genomatica**, leader in the development of microorganisms for fermentation processes.

Project for the **reconversion** of the former Ajinomoto site in Adria, purchased by Novamont to be revamped and expanded in a logic of **territorial regeneration** and enhancement of preexisting skills and competencies encouraging the employment opportunities in the Green Jobs sector.

A catalyst for the regeneration of an area being facing serious difficulties and a driver for the revitalization of related or complementary sectors and downstream value chains







GRAND OPENING IN THE LAST QUARTER OF 2016



THANK YOU!

«The challenge of our millennium is in the balance between the technical means that humanity possesses and the wisdom in how we will make use of them »

Umberto Colombo

