## **SmartAgriHubs**

Connecting the dots to unleash the innovation potential for digital transformation of the European agri-food sector

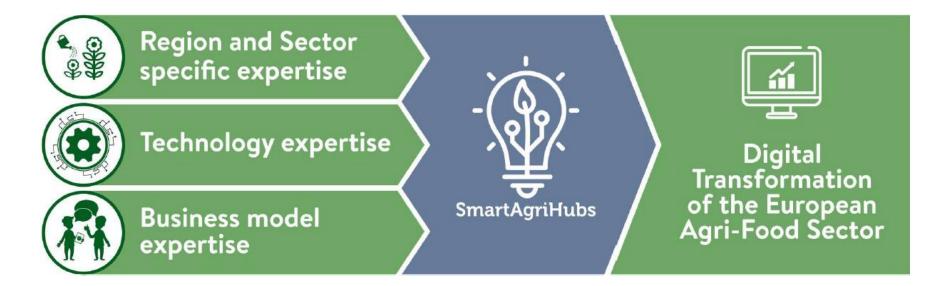
#### **George Beers,** Wageningen University & Research, Coordinator SmartAgriHubs

S3 Platform - Digitalisation and New Technologies in AGRI-FOOD, December 4, 2019, Malaga



## **Overall objective**

Consolidate and foster EU-wide network of Ag DIHs to enhance digital transformation for sustainable farming and food production





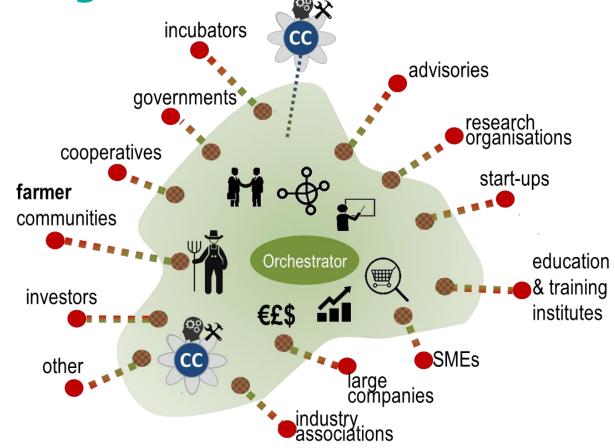
#### **Agricultural Digital Innovation Hubs**

- Acts as one-stop-shop in proximity of the farmers
- Support facility for companies (SMEs)
- Enables access to the latest knowledge, expertise, and technology
- Stimulate & promote digital transformation in Agriculture
- Provides connection with investors
- Already exist on the ground





# What's a Digital Innovation Hub





### **DIH Innovation Services**

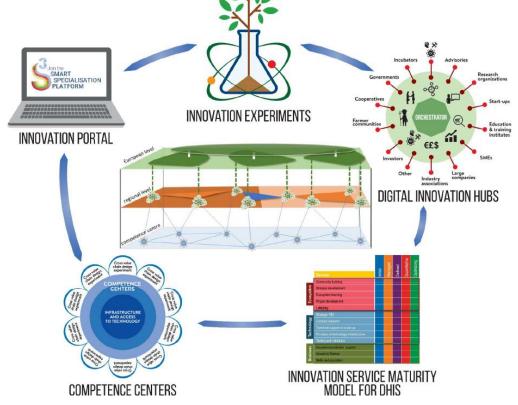
	Service	Activities
Ecosystem	Community building	Scouting, brokerage, awareness creation, dissemination, ecosystem building
	Strategy development	Market intelligence, market assessments, roadmapping
	Ecosystem learning	Workshops, seminars to share knowledge and experience
	Project development	Identification of opportunities, creating consortia, development of proposals
	Lobbying	Representing interests during meetings & conferences, organizing (country) visits
Technology	Strategic RDI	Joint, pre-competitive R&D
	Contract research	Specific R&D, technology concept development, proof of concept
	Technical support on scale-up	Concept validation, prototyping, small series production
	Provision of technology infrastructure	Renting equipment, low rate commercial production, offering platform technology infrastructure
	Testing and validation	Certification, product demonstration, product qualification
Business	Incubator/accelerator support	Voice of customer, market assessment, business development, consortia building, offering location
	Access to finance	Financial engineering, connection to funding sources, investment plans
Bu	Skills and education	Courses, workshops, offering technological infrastructure for educational purposes



**Connecting the Dots** 

# Innovation Portal for connecting DIHs EU-wide with:

- Other DIHs and their services
- Competence Centres
- Innovation Experiments
- Re-usable components
- Test and demonstration Farms
- → To facilitate DIH services





#### **Activities 2019-2020**

- DIHs
- Competence Centres
- Good Practices
- Supporting material for DIH Services
- **Events**
- Discussion platform

# Activating the SmartAgriHubs Portal



#### **Activities 2019-2020**

- Flagship Innovatio Experiments
- DIH Activities
- DIH Services
- DIH Maturity

- Monitoring DIHs & FIEs



#### **Activities 2020**

- Partner Event
- Synergy Days (March 10-11)
- Open event
- Innovation Experiments
- Cases/Pilots other projects/programs
- Peer learning of Cases

# Annual Event Bucharest, March 9-11



### **Activities 2020**

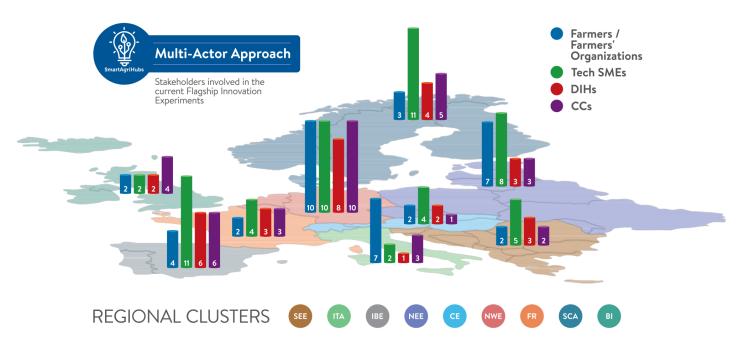
- Outline and Principle Open Call
- Timeline Open Call
- Funding opportunities

# Open Call Funding



### INNOVATION EXPERIMENTS FACILITATED BY DIHS FROM 9 REGIONAL CLUSTERS





Roles in the regions:

Initiate and (financial) facilitation DIH development Financial Participation in (different types of) Open Calls Sustaining DIH: Ownership, e.g. PPPs



# **SmartAgriHubs in numbers (20M€)**



Involved covering all EU

**68 partners** are SMEs

54% of budget allocated to SMEs

INNOVATION

140 DIHs in the existing Network covering all 28 Member States

Regional Approach -9 Regional Clusters

DIGITAL.

HUBS

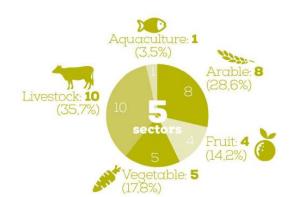
Attract 260 New DIHs



28 FIEs

22 Countries involved

13 Cross-border collaboration FIEs (47%)



#### **IMPACT**



#### 30M additional funding

mobilized from other sources (public, regional, national and private)

#### **80 new digital solutions** introduced into the market

#### 2M Farms involved in digitisation

OPEN CALLS >



6M EUROS distributed through Open Calls

75% of Open Call budget to SMEs

70 New Innovation Experiments



