

**'GRASSROOTS INNOVATION
AND CIVIC ALLIANCES'-
THREE REFLECTIONS**

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HEARING IS NOT LISTENING

Understanding each other is not easy

- Prejudice exist
- We are used to speaking to those similar to us...

Finding consensus is not easy

- Set the right expectations

Define broad objectives and articulate them slowly over time.

NO NEED TO TEACH LEADERSHIP

- Leaders will (or at least should) emerge
 - It is important to detect and support those who are willing to take responsibility
- A *coalition of the willing* is probably more effective than a broad coalition

COMPLAINING IS GOOD

- It is easier to talk about problems than solutions: build on that!
- Spend time identifying challenges common to stakeholders
- Align problems to the long-term vision