



# COVID-19, tourist behavior and policy options

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# JRC Science for Policy Report

- Tourism eco-system
- Tourism, regional employment and COVID-19
- How COVID-19 is affecting tourism sector?
- COVID-19 and changes in consumer behaviour
- Possible long-term effect on tourism demand

# scovery and Sma Specialization

- How can we react?
- How to make tourism sector more sustainable?
- How digital innovation can support sustainability?
- Smart Specialization for recovery and transitions
- Moving from S3 to S4



#### JRC SCIENCE FOR POLICY REPORT

## Behavioural changes in tourism in times of COVID-19

Employment scenarios and policy options

Marques Santos, A. Madrid González, C. Haegeman, K. Rainoldi, A.

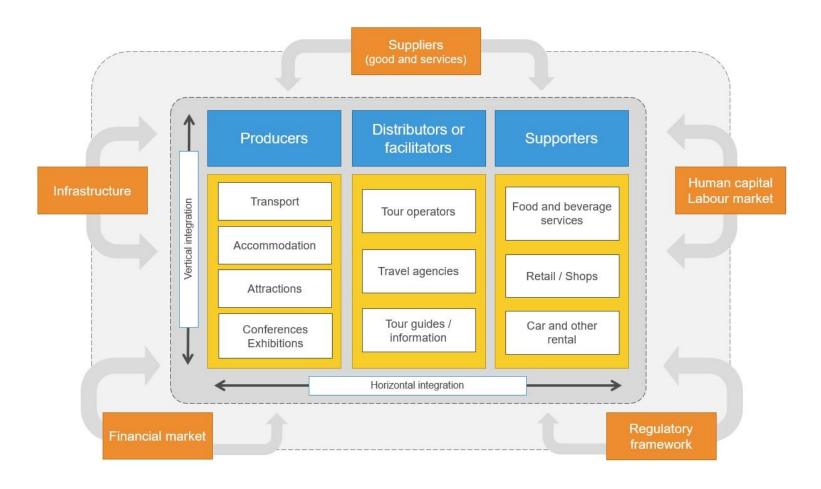
2020







## Tourism eco-system

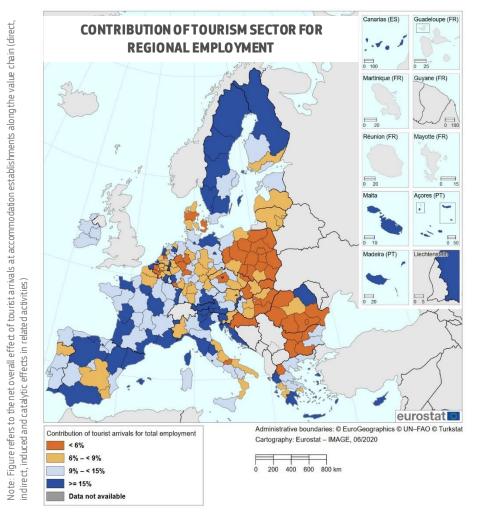


- Complex eco-system
- Involving several economic activities
- Employment contribution:

  Effect of tourist arrivals at accommodations establishments generated along the value chain
  - 19 millions of jobs in EU
  - 10% of total employment

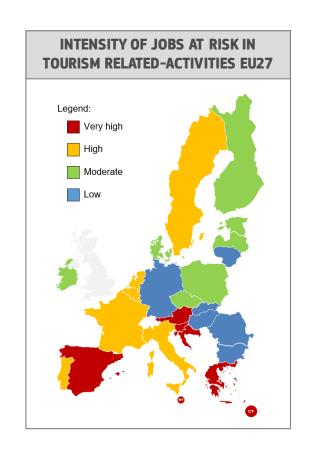


## Tourism, regional employment and COVID-19



• Strong heterogeneous contribution of the tourism sector in business dynamic

• Strong heterogeneous effect of COVID-19



Note: The index refers to average national dimensions and within each country there are also regional differences. Factors affecting the intensity of jobs at risk: Contribution of the tourism sector to national employment; Dependence on international tourists: Share of temporary employees



# How COVID-19 is affecting tourism sector?

#### SPECIFIC TO COVID-19 PANDEMIC HEALTH CRISIS

#### **GOVERNMENT MEASURES**

# Mobility / travel restrictions

- Canceled flights
- Border closure
- Confinement and lockdown

# Health / safety measures

- Limited use of space to ensure people distance
- Set a maximum capacity in establishments

#### **PSYCHOLOGICAL FACTOR**

# Behaviour context

Feeling of health insecurity:

- Affect willingness to travel
- Induce new consumer preferences

#### **ECONOMIC FACTOR**

# Reduction of household income

- Unemployment → reduction of household income
- Uncertainty about future reduction of leisure and travel expenses

AFFECT SUPPLY-SIDE CONDITIONS

AFFECT CITIZENS CHOICES



# COVID-19 and changes in consumer behaviour

- Effect on the willingness to travel and destination preferences (Summer 2020 and next months...)
- Destination attributes/preferences:
  - National destinations
  - Low tourist overcrowding
  - Nature and outdoors activities
- Households budget: likely to be lower for holidays purpose, however, price is not the main criterion in selecting a holiday destination
- Expectations regarding international travel in the post-COVID-19 crisis are also likely to be lower, in comparison with the pre-crisis



# Possible long-term effect on tourism demand (1/2)

# Acceleration of digitalization in business model

- > Intensification of remote digital working tools [1;2]
- > Rethinking the need for travel or physical meetings [1]
- Cut marketing/promotional expenses [2]



Potential negative effect on traditional business tourism





# Possible long-term effect on tourism demand (2/2)

## Acceleration of green transitions and sustainable tourism concept

- Consumers **more aware** about the effect of climate change on human health [1]
  - Climate change and emerging infectious diseases are strongly associated [2]
  - COVID-19 is the third recognized disease transmitted from animals to humans in only two decades (MERS 2012; SARS 2003) [3]
- $\rightarrow$  More aware about the impact of tourism on the environment  $\Rightarrow$  more eco-friendly choices in their everyday life [4]
- More determined to make sustainable choices when looking to travel in the future [4]
- > Considering **alternative modes of transport** for longer distances **⇒** reduce carbon footprint [4]
- > Travelers will want to continue to choice **less-visited destinations** [4]
- More Smart Destination (increase the quality of tourist experience and the quality of life of the resident population)



## How can we react?

### Need to make EU more resilient:

- Preparing regions for future exogenous shocks

## Role of innovation in recovery / resilience

- Investing in innovation during a crisis can foster the recovery process [1] and help firms to survive [2]
- Importance to identify innovation priorities for the regions/companies

## Alignment of recovery and megatrends

- The need to become climate neutral
- To ensure a green and inclusive transition (supported by the European Green Deal)



# How to make tourism sector more sustainable? (1/2)



#### **Sustainable tourism CONCEPT:**

- Make optimal use of environmental resources
- Respect the socio-cultural authenticity of host communities
- Ensure **viable and long-term economic operations** (stable employment, poverty alleviation, fair distribution of economic benefits among host communities)

### **Sustainable tourism** development **REQUIRES**:

- Participation of all relevant stakeholders
- Strong political leadership
- Continuous process (constant monitoring of impacts)
- **Tourists** involvement (raising awareness about sustainability issues)



# How to make tourism sector more sustainable? (2/2)



- Green transition implies changes in demand and in the whole eco-system - supply side conditions (products, services, infrastructures), players upstream and downstream in the value chain, policy/legal framework, financing system, education/training, etc.)
- **Research, innovation and digitalization** are important drivers in the transitions → development of more sustainable products and solutions (e.g. smart grids in the energy sector and smart mobility in the transport sector)

European Green Deal can help and support the transitions

# How digital innovation can support sustainability?

Some examples (effect on tourists choices)



Eco-responsible Mobility Planner (https://www.thetreep.com/)

Online reservation service that allows to compare and book round trips with different combinations of transport modes to get to the same destination. It displays the duration, cost and the carbon footprint of each option in order to choose the trip that has the least impact on the planet.



Fair travel guide (https://www.fairtrip.org/)

Mobile app dedicated to fair and sustainable tourism. Free collaborative guide that helps travelers to find and share local and authentic places while having a positive social and economic impact on the visited place. More than 3.000 places worldwide.



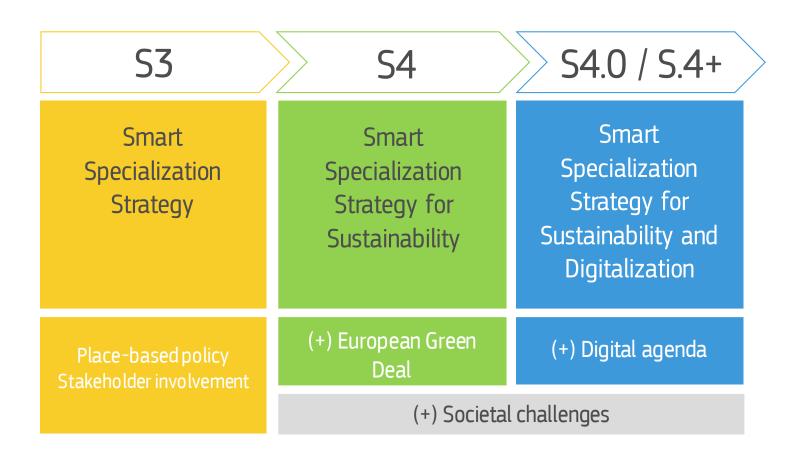


Stakeholders involvement (Entrepreneurial Discovery Process - EDP)

- > Exploring **new opportunities**
- > Identifying **new challenges** and **market failures**
- > Refining or extending innovation priorities
- > Sharing experiences and best practices
- > Drawing on the territorial and cultural diversity



# Moving from S3 to S4



- Showing a new directionality for S3 [1; 2; 3]
- Including green, digital and inclusiveness dimensions in S3 concept

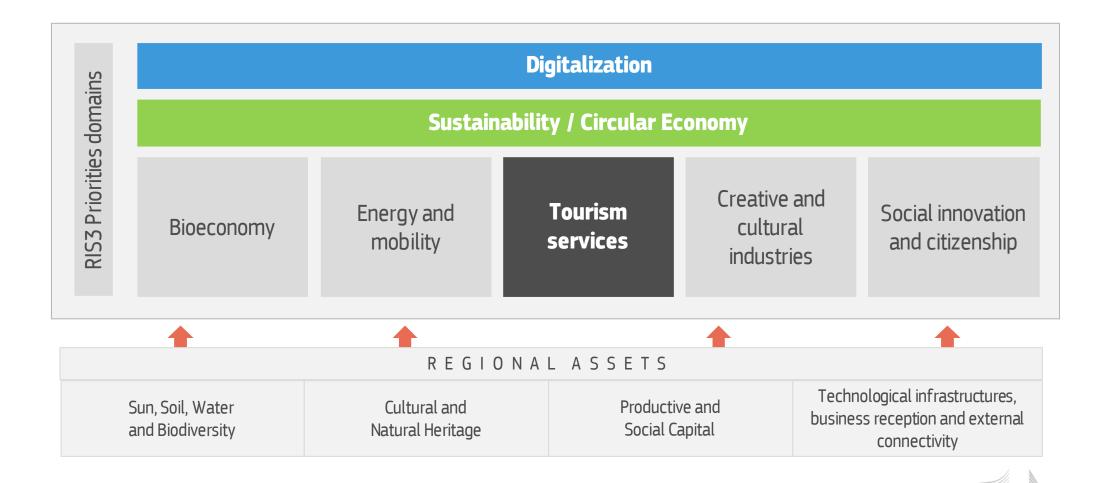






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# Moving from S3 to S4: Example of Alentejo (PT)



Source: CCDR-Alentejo (2020).

## Some last reflections...

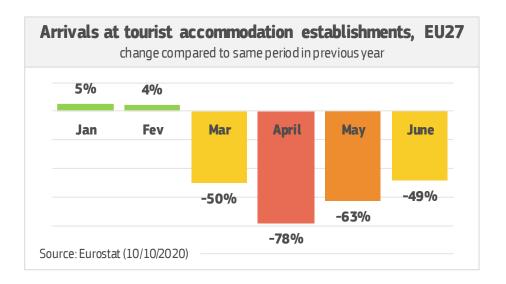
 COVID-19 outbreak is strongly affecting the tourism sector



- Accelerating digital and green transitions
- Opportunity for rural / nature-based destinations + re-thinking the current tourism model

## Role of Smart Specialization Strategy (S3 > S4)

- Strong heterogeneous impact → Solution is likely to be local
- Reshape of S3 to help to reduce regional tourism vulnerability
- S4 is a tool to support governance





# Thank you

## Please ask questions in the chat



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The views expressed are purely those of the authors and may not in any circumstances be regarded as stating an official position of the European Commission

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