

The POINT methodology for Territorial Reviews of Industrial Transition

EWRC Session: Evidence for Industrial Transitions

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Challenges of lagging regions

- Industrial decline and mass emigration
- Structural change: low-productivity agriculture/tourism
- Weak tradable sectors; Investment barriers
- Lacking scale-efficient production and business innovation
- Societal and environmental challenges
- Large infrastructure gaps

A European Green Deal

Striving to be the first climate-neutral continent

Global trends

- Deep productive transformations, esp. in energy and transport systems, and digitalisation
- Resurgence of interest in industrial policy no longer a taboo
- Emergence of new framework of thinking: transformative innovation policy
- European Green Deal and EU Recovery Fund (>1 tn EUR for Green and Digital Transitions)

Pressing need to develop knowledge-intensive production capabilities

→ Problem: no framework available for full-blown industrial policy!



need to re-discover planning capabilities

Saturn V: world's most powerful rocket

- Dependent on massive network (est. 400,000 people*)
- Network disbanded since early 1970s
- Humanity has since lost heavy-launch capability
- No point using old 'blueprint' world moved on

Industrial transitions

- → Lost capability for long-term, large-scale social action
- → Climate emergency: Non-negotiable deadlines, Massive coordination task
- → No point reviving 20th cent. industrial policies world moved on





The JRC Working Group: "Understanding and Managing Industrial Transitions"

How to mobilise efforts from all levels/portfolios to develop knowledge-intensive employment (production capabilities)?

Contribute to the development of:

- An integrated policy framework in support of industrial transitions
- Appropriate lessons for the revision and extension of Smart Specialisation Strategies
 Central to the approach:
 - Two-sides of the transition: not just threats/downsides, but also opportunities
 - Interdependencies: Interdependencies can reveal unnoticed levers for change
 - Cross-portfolio coordination: e.g. R&I, skills/education, employment, large physical infrastructures (energy, transport, environment), urban planning, public procurement
 - Cross-stakeholder mobilisation: address both supporters and detractors



Global impulses present a unique window of opportunity

- Global impulses: climate change and massive associated investments in renewables, batteries and electric mobility. Circular economy. Al.
- Sustainability as a European competitive advantage

Paradigm shift in electric mobility (a technological revolution?):

- strong backing from global finance
- consumer shift + new/transformed GVCs = opportunities
- massive implications for infrastructures; skills
- strong synergies with other global impulses

(renewables + AI + I4.0 + circular economy)

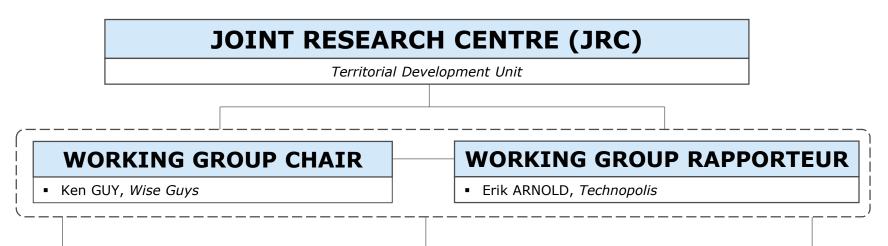


→ Example: RIMAC in Croatia (est. 2011). 400+ people, world's fastest sports car.



LAGGING REGIONS Working group

"Understanding and Managing Industrial Transitions"



EXPERTS CONDUCTING REVIEWS

- Héloïse BERKOWITZ, CNRS
- Patries BOEKHOLT, Innovation Policy Matters
- Matthijs JANSSEN, Utrecht University
- Totti KÖNNÖLÄ, Insight Foresight Institute
- Ruslan STEFANOV, ARC Fund
- Yannis TOLIAS, Innovatia Systems
- Christos EMMANOUILIDIS, Cranfield University
- Gabriela PIRVU, Romanian Clusters Association
- Mircea PETREA, ElfNet

MEMBER STATES

Regional authorities

- Andalucía (Spain)
- Western Macedonia (Greece)
- All regions (Romania)
- Catalonia [own resources] (Spain)

National authorities

- Ministry of Development (Greece)
- Council of Ministers (Bulgaria)
- Ministry of Economy, Energy and Business Environment. and other ministries with inputs in S3 (Romania)

ADVISORY BOARD OF DISTINGUISHED EXPERTS

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- Attila VARGA, University of Pecs, Hungary

how to understand transformative change

Literature on system innovation /

"Transition management"

- Not the same as "innovation system"!
- Production / Consumption at centre
- science and technology one (of many) vectors
- Directionalities of central importance
- Outcomes ~ macro-level organisational innovation

Builds on:

- Socio-technical transition experiences (large body of knowledge in NL)
- Multi-level perspective (Frank Geels / Johan Schot)

See links below::

OECD System Innovation Synthesis Report

http://www.tipconsortium.net/

https://www.sciencedirect.com/science/article/pii/S0048733302000628













what is "system innovation"? not *just* S&T, not *just* '3-ple/4-ple helix'

Functional/user side Production side (selection environment) (technical variations) Schools. Public authorities; universities European Commission, WTO (education) Media (TV) National government, ministeries newspapers,\ Jniversities (research). Local and executive branches magazines) public and private Labourers, laboratories skilled personell Societal groups: (e.g. NGO's Greenpeace. consumer groups) Design firms, Comsumer Firms, engineers, technical institutes, Users, markets. designers consultancies consumers distributionnetworks Venture capital Suppliers of Repair shops, suppliers, banks, materials, spare part shops insurance firms components, to

Figure 1.2 Societal groups involved in system innovation

Source: Geels (2004: p.901) "From sectoral systems of innovation to socio-technical systems: Insights about dynamics and change from sociology and institutional theory", Research Policy, 33(6-7), pp. 897-920



first step is evidence: Reviews of Industrial Transition

Coordination hinges on non-readily available evidence

Each review is a **study** of the affected industrial system in the territory. Aims:

- Provide evidence about the affected production and consumption system and its direction;
- Identify realistic transition pathways and associated institutional, investment and skills needs;
- Propose governance solutions so that disparate policy domains coordinate under a coherent industrial development logic;
- Make concrete policy recommendations for the advancement of the transition and for managing its downsides.



Four pilot reviews on-going in Andalusia, Bulgaria, Greece and Romania.

Advance summaries here:

https://s3platform.jrc.ec.europa.eu/industrial-transition



the POINT methodology for reviews

POINT - Projecting Opportunities for INdustrial Transitions

- Structured methodology to identify viable transition paths; emphasis on positive, ambitious visions
- Draws from expertise on system innovation / new industrial policies / foresight / innovation governance
- Developed internally at JRC, with contributions from leading experts (WG Advisory Board)
- Stakeholder interviews (over 50 per territory), combined with desk research
- Focus on territorial responses to one (or more) global impulses for transformational change (e.g. SDGs)
- Gather evidence on functional systems, prevalent territorial values
- Point to synergetic, high spillover paths, make suggestions



JRC TECHNICAL REPORT

Projecting Opportunities for INdustrial Transitions (POINT)

Concepts, rationales and methodological guidelines for territorial reviews of industrial transition

Pontikakis, Dimitrios Fernandez, Tatiana Janssen, Matthijs Guy, Ken Marques Santos, Ana

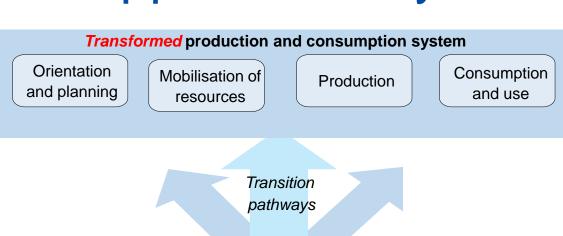
Boden, Mark Moncada-Paternò-Castello, Pietro



Download full report: https://europa.eu/!Gr34Ng



a functional approach to system transformation



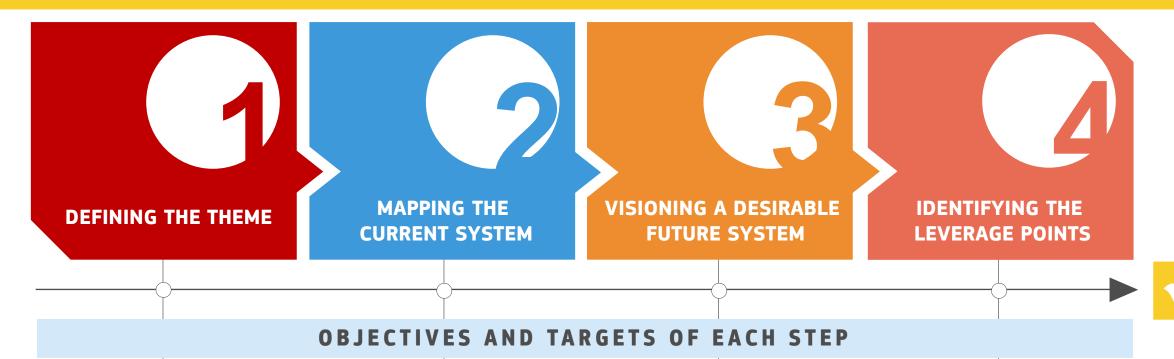
Directionality that reconciles territorial values with material conditions

Actual production and consumption system Orientation and planning Mobilisation of resources Production and use

Global impulses: e.g. climate change, digitalisation, the pandemic, SDGs etc.



STEPS OF THE REVIEWS



- To select the headline industrial theme corresponding to a global impulse for change
- To **define** and delineate the **boundaries** of the system to be reviewed in the territory
- To map the **structural components** of the
 system that needs to
 change (actors, functions,
 tasks and relationships)
- To describe the framework conditions under which they operate
- To **identify** in the current system **missing** system **components** and **configurations** for achieving the territory's aspirations
- > To **specify** a **direction** of the transition

To **provide guidance** for actions along four axes:

- Governance
- \rangle Building support coalitions
- Managing resistance to change
- Defining policies, instruments, reforms and policy experiments

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QUESTIONS / DIMENSIONS TO BE ANSWERED IN EACH STEP

- > Geographical coverage
- Reasons for the transition (opportunities / threats for the region)
- > Thematic focus
- Degree of ambition
- > Timeframe for the transition
- › Linkage with the reflected priorities of the relevant authorities

- Main actors in the system: roles, capacities and linkages on the four functional sub-systems (orientation and planning; resource mobilisation; production; consumption)
- Framework conditions of the system
- Geographic boundaries of the territory in the four functional sub-systems
- > Governance

- Current scope and degree of ambition
- Stakeholder vision for the future of territory
- Required connections and reconfigurations of the system
- Complementarity between production systems
- > Role of science and technology (obstacles / improvements)
- Missing parts of the desired system (solutions)

- > Lessons learnt from the past
- Role of monitoring and evaluation
- Ways to foster the whole-ofgovernment coordination and mobilisation
- Developing a support coalition for the transitions
- Stimulating and protecting the coalitions
- Resistance to change (reasons for delaying the transition and form of opposition)
- Appropriate policies reforms, specific instruments and policy experiments
- > Interaction with S3 strategy
- > Financing of the transitions

uropean Commission

conclusions: evidence to empower coordination

1. Evidence can change perspectives.

A broad, systemic framing is necessary to find policy levers for transformation. Examples to follow from the ongoing JRC reviews.

2. System-level evidence is unavailable, yet extremely valuable.

JRC reviews can make a contribution. Upgraded policy intelligence needed for the European Green Deal, the Just Transition Fund, the Recovery and Resilience Facility.

3. Evidence is not enough. New framework for transformative stakeholder coordination is necessary.

JRC reviews only a beginning. Not enough to change policies. Need to work directly with stakeholders (through e.g. transformative EDP workshops) and build support coalitions



No wind is favourable to the one who does not know to which port to sail.

Lucius Annaeus Seneca (c. 4 BC – AD 65)





Thank you!

https://s3platform.jrc.ec.europa.eu/industrial-transition

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