

A long story: with me and much more before us





Policy | Clusters and the New Economics of Competition

MAPPING PORTUGAL'S **CLUSTERS** In a middle-income economy like Portugal, exporting clus-ters tend to be more natural-resource or labor intensive. Cotton textiles. Casual shoes Clothing -Cork stoppers Ceramic tiles **Mool textiles** Pulp and paper-Plastic molds Pine wood — -Clothing Ornamental stone Cork-transformed Red wine products

Michel Porter in 1998 in Harvard Business Review HBR

Mapping Portugal's Clusters In a middle-income economy like Portugal, exporting clusters tend to be more natural-resource or labor intensive.



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Partners

Algarve STP (ASTP), Algarve System and Tecnology Partnership is an association between private and public entities.

Members (currently):

- University of Algarve (UALG)
- National Youth Entrepreneurs Association (ANJE)
- Faro Municipality
- Loulé Municipality
- Portimão Municipality
- DOCAPESCA
- Algarve Evolution Association

The association aims to increase its membership base with public and private entities aligned with the mission of ASTP



ASTP: Activity planned

Objective:

Create an environment conducive to the formation of a collaborative environment at the regional level, which mobilizes the business environment (cluster):

Algarve Innovation Ecosystem

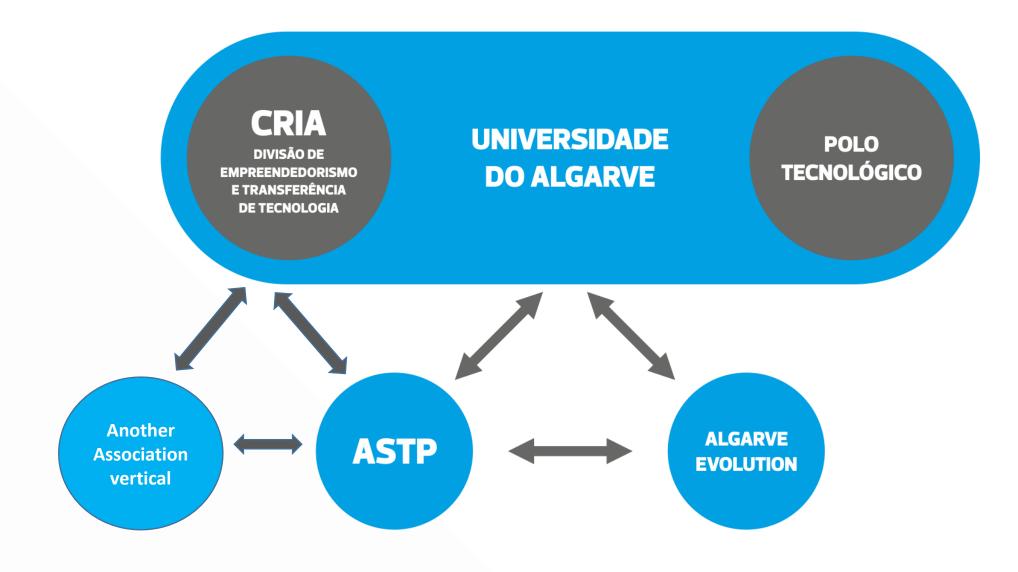


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Ecosystem





Brands





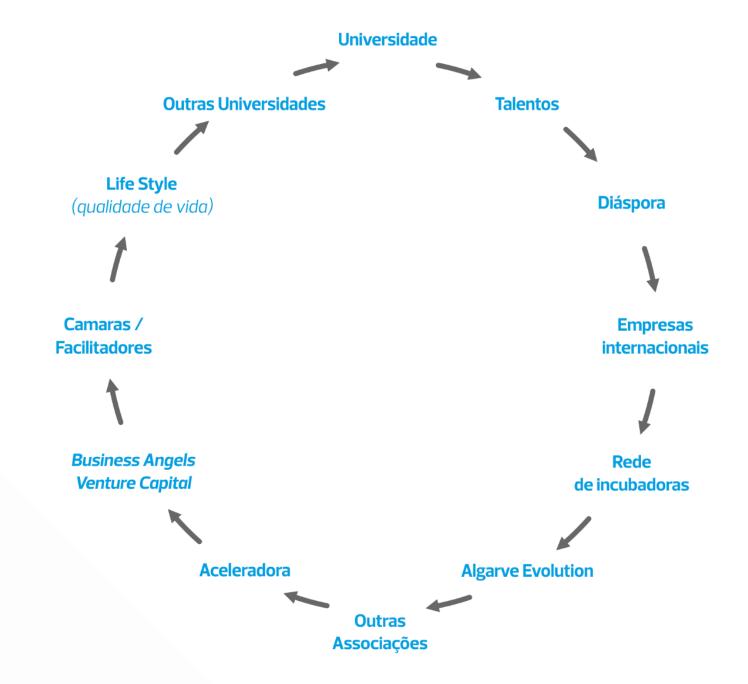




Others association, foundation or companies



Ecosystem (present + **future**)





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Algarve regional informal incubators network

Informal meetings of incubators across the region, aimed at standardizing procedures and defining complementary and aggregate strategies.

Total of 6 (six) - informal meetings were held:

- 1. Kick-off meeting at Start Up Portimão, in Portimão
- 2. Loule Design Lab, Gama Lobo Palace, in Loulé; Meeting focused on sharing good practices in supporting incubated companies.
- 3. Online meeting dedicated to CORONAVIRUS,
- 4. Online Meeting dedicated to the Digital Innovation Hub (DIH),
- 5. Online Meeting dedicated to the international incubators. Meeting focused presentation of a international incubators from North Africa
- 6. Online Meeting dedicated to another international incubators. Meeting focused Incubator/accelerator located in Canada, France and Portugal,



Sectoral expertise to focus efforts (proposed according to the characteristics of the territories)



- Portimão / Lagoa = automotive and sports sector
- Albufeira = tourism
- Loulé = medicine / design
- Faro = technology
- Olhão / Tavira = aquaculture / agriculture
- Castro Marim / Vila Real S. Antonio = sport / Aquaculture / saliculture



Activities already carried out: workshops

"Algarve's Innovation Ecosystem" - Workshop # 1

Location: Municipality of Loulé (Nucleo Empresarial Region Algarve)

Invited entity: INDICO

Theme: Venture Capital. Transmitted to the audience the main ways of acting of

the Portuguese risk capitals and case of investments made



INDICO

"Algarve's Innovation Ecosystem" - Workshop # 2

Location: Municipality of Faro (University of Algarve)

Invited entity: Fraunhofer AICOS Portugal

Theme: Training session on **Artificial Intelligence** divided into 2 groups:

managers and technicians

Fraunhofer Center for Assistive Information and Communication Solutions – AICOS



Activities already carried out: preparation

Joint meetings (2) with IEFP, UALG (ISE and FCT), Algarve Evolution, and ASTP, to strengthen **the training capacity for the region**

Faro, Areal Gordo at the IEFP facilities, with the participation of all referenced entities; Portimão, at the IEFP center, with the additional participation of the Regional Directorate of Education

Near to launch of a **training course (crash course: 300 hours) for programmer** defined also with companies (Algarve Evolution).

TeSP (UALG Higher Technical Professional Courses): links between University of Algarve, Companies and University of Aveiro (Polytechnic of Águeda) for the exchange of experiences, introduction of **Project Based Learning pedagogy** and courses more adapted to the reality of companies.



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DIGITAL INNOVATION HUB (registered in November 2019)



Who We Are



























Activities already carried out: Algarve Smart Destination = Digital Innovation Hub

European registration by Algarve STP, from the Digital Innovation Hub (DIH):

- set of entities aggregated in an informal network.

Digital Innovation Hubs are structures inserted in the territory, which bring together different entities to encourage the typing of the economy and offer different services in its territorial environment.

In Portugal there are 6 recognized DIHs fully operational:

- Porto (2)
- Lisbon (2)
- Madeira (1)
- Algarve (1), our

Algarve DIH was recognized in November 2019, with the participation of public science entities (UAlg) and private entities, including **Altice lab and Fraunhofer Portugal.** The name chosen was **Algarve Smart Destination**



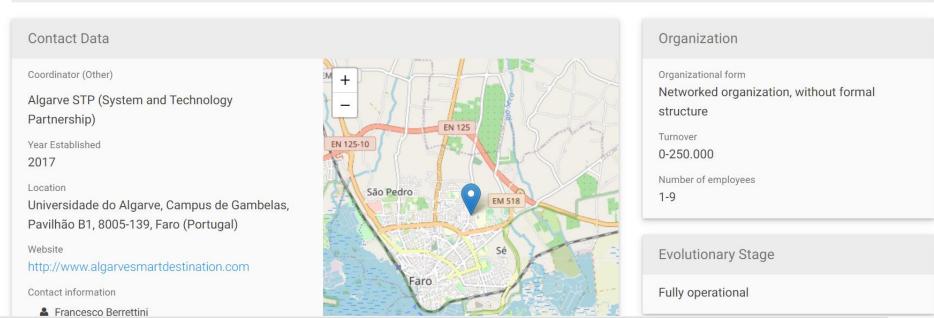
Algarve Smart Destination, DIGITAL INNOVATION HUB

(registered in November 2019)



Digital Innovation Hubs

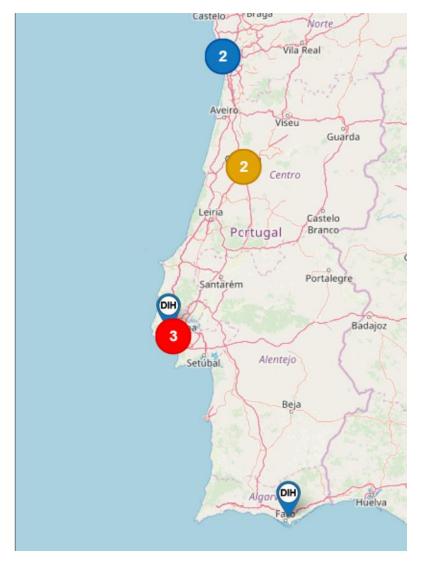






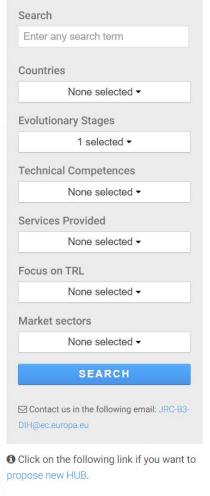
Algarve Smart Destination, DIGITAL INNOVATION HUB (registered in November 2019, all typologies)

Ocuron		
Enter any search term		
Countries		
1 selected ▼		
Evolutionary Stages		
All selected (3) ▼		
Technical Competences		
None selected ▼		
Services Provided		
None selected ▼		
Focus on TRL		
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Market sectors		
None selected ▼		
□ DIHs in H2020 projects		
SEARCH		





Algarve Smart Destination DIGITAL INNOVATION HUB IN EUROPE (registered in November 2019)







DIGITAL INNOVATION HUB IN EUROPE (registered in November 2019) NOW!



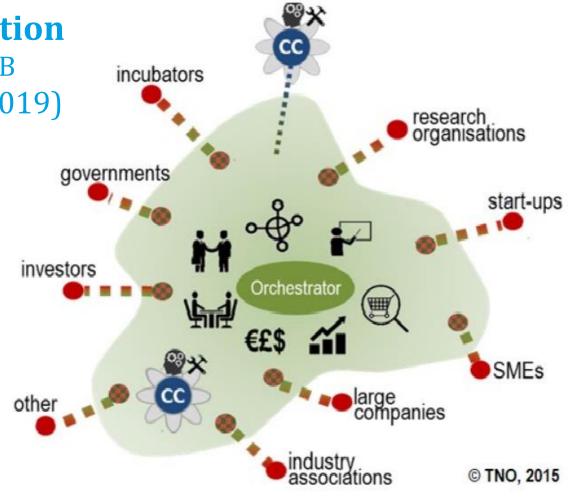


DIGITAL INNOVATION HUB (registered in November 2019)

A European Digital Innovation Hub (EDIH) is a single organisation or a coordinated group of organisations with complementary expertise, with a not-for-profit objective that support companies – especially SMEs and mid-caps – and/or the public sector in their digital transformation.

Parceiros:

- Fraunhofeer
- Altice Lab
- Algarve Evolution
- Outras empresas do Algarve...



Digital Innovation Hubs recognized in Portugal: Porto (2), Lisbon (2), Madeira (1) and Algarve (1)



DIGITAL INNOVATION HUB (registered in November 2019)



Who We Are



















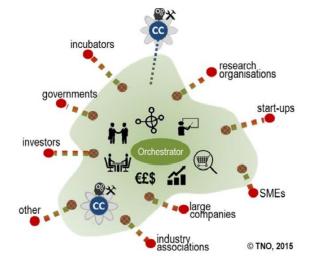








Principles 1/4

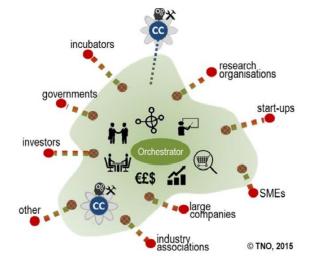


Test before invest:

The group of services enabling test before invest may include **awareness raising**, **digital maturity assessment**, **demonstration activities**, visioning for digital transformation, **fostering the integration**, adaptation and customization of various technologies, testing and experimentation with digital technologies (software and hardware), knowledge and technology transfer. **Special focus** will be on the key technologies promoted in Digital Europe Programme: **HPC**, **AI**, and **Cybersecurity**.



Principles 2/4

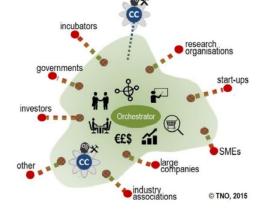


Skills and training:

They will also provide support in the area of **advanced digital skills** (e.g. by coordinating with education providers for the provision of **short-term training for workers and internships for students**)". EDIHs' services should include advertising, hosting or **providing of training, boot-camps, traineeships**, as well as supporting the implementation of the **short-term advanced digital skills training courses** and job placements developed as part of the Digital European Program, Advanced Digital Skills pillar.



Principles 3/4

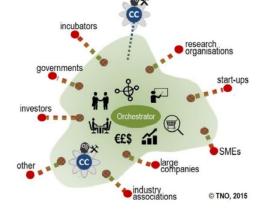


Support to find investments:

Support companies, especially **SMEs and start-ups**, organizations and **public administrations** to become more competitive and **improve** their business models through use of **new technologies**. For the **public sector in particular**, as one of the largest purchasers of ICT, this service could furthermore provide support to leverage the purchasing power of the public sector, **transforming it into a large innovation buyer**.



Principles 4/4



Innovation ecosystem and networking:

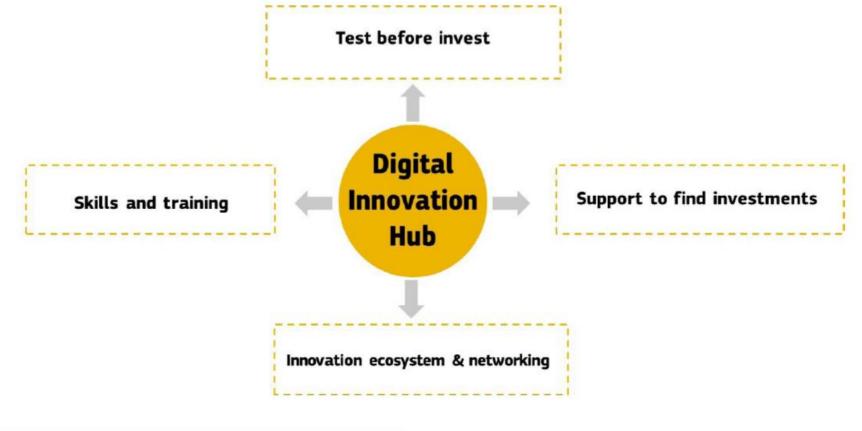
DIH should act as **facilitator** to bring together industry, businesses and administrations which are in need of new technological solutions on one side, with companies, notably start-ups and SMEs that have market-ready solutions on the other side".

The <u>non-profit objective</u> of EDIHs is important in this respect, and they might promote local companies to improve the overall economic strength of their local economy.

The hubs **can network with other EDIHs** to find a matching partner **elsewhere in Europe**. **Structured relationships with regional authorities,** industrial clusters, SME associations, business development agencies, incubators, accelerators, EEN, EIT Co-location Centres, and chambers of commerce will greatly help the **brokering function**.



DIGITAL INNOVATION HUB (recognized in November 2019)





DIGITAL INNOVATION HUB – DEP (Digital Europe Program)





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Next activities

The selection of EDIHs in DEP will follow a two-step process:

- •Member States (Portuguese Gouverment) will designate potential hubs
- •The Commission will launch a restricted call for proposals that these hubs need to apply for

Digital Europe Programme: 2 Step Selection Process

Member States	European Commission	Candidate Entities
	Launches the expression of interest	
Propose candidate entities through an open and competitive process		
	Takes a Commission Decision on initial network	Are invited to networking event in Luxemburg and have other networking opportunities
	Issues a restricted call for proposals	
		Submit proposals
	Evaluates proposals with external experts	
	Ranks proposals balancing geographical, technological and sectoral coverage, with advice of MS	
Endorse the ranked proposals (MS committee)		



Next activities

For Portuguese Government, DIHs will been chosen if they are:

- Clustes;
- Interface Center
- Colab

So Government recommend for Consortium creation between similar DIHs in same sectors to enlarge as much as possible this opportunity.

We had meeting with Tourism of Portugal, NEST e Tourism of Algarve to create a consortium lead by Tourism of Portugal, we are waiting for confirmation.

NEST – Tourism Innovation Center Founded on February 18th of 2019, the founding members comprise 8 entities, Turismo de Portugal, ANA Airports, Brisa Via Verde, Google, Microsoft, Millennium BCP, NOS and BPI.

