

ENTREPRENEURIAL DISCOVERY FOCUS GROUP ON WINE IN EASTERN MACEDONIA AND THRACE

18-19 November 2014

Kouros Hotel, Drama, Greece

Simultaneous translation will be provided between Greek and English in the plenary sessions and consecutive translation in selected parallel sessions

18 November

14:30 – 15:00	Registration – Welcome coffee
15:00 – 16:30	Introductory plenary session <ul style="list-style-type: none"> • Welcome - George Pavlides, Regional Governor of Eastern Macedonia and Thrace • Welcome - Mark Boden, project leader for the Preparatory Action at the European Commission's Joint Research Centre - JRC-IPTS • Introduction to the project – Mark Boden - JRC-IPTS • Smart Specialisation Strategy for Eastern Macedonia and Thrace: setting priorities - Michalis Metaxas - Innovatia Systems • Research and innovation in wine in Greece and REMTh in an international context – Karel Haegeman - JRC-IPTS • Discussion
16:30 – 17:00	Coffee break
17:00 – 18:00	Plenary session - continued <ul style="list-style-type: none"> • Experiences on marketing and promotion of Greek wine – Key messages for Eastern Macedonia and Thrace - Sofia Perpera, Enologist, Director of the Greek Wine Bureau-North America and of New Wines of Greece – Atlanta (US) and Athens (GR) • Plenary discussion
19:00 – 21:00	Networking dinner

19 November

08:30 – 09:00	Registration – Welcome coffee
09:00 – 09:15	Welcome – Vasilis Pitsinikos – Managing Authority, REMTh and Mark Boden - JRC-IPTS Introduction and overview of the day – Elisabetta Marinelli - JRC-IPTS
09:15 – 10:30	Plenary presentations in four areas 1) Research and Technological Needs and Priorities for wine in Greece - Stefanos Koundouras – Aristotelian University Thessaloniki – Yorgos Kotseridis – University of Athens

	2) Research and innovation focusing on by-products of grapes and wines – Marie Shrestha – PROVINO 3) Research and innovation related to green energy and the environment in the wine sector – Cristina Santini – Faculty of Agriculture, Università San Raffaele, Roma, Italy 4) Tourism, marketing and networking – Experiences from the European Network of wine cities – Carme Ribes – General Secretary – RE-CEVIN (European Network of Wine Cities) <ul style="list-style-type: none"> • Plenary discussion
10:30 – 10:45	Coffee break
10:45 – 12:40	Parallel EDP sessions for each of the four areas Presentations on national context 1) Research and innovation focusing on technological improvements in wine – Aspasia Nisiotou – ELGO “DEMETER” – Wine Institute of Athens 2) Research and innovation focusing on by-products of grapes and wines – Dimitrios Kouretas – University of Thessaly 3) Research and innovation related to green energy and the environment in the wine sector – Lambros Tsourgiannis – REMTh, Regional Unit of Xanthi and Research Fellow in the Department of Accountancy, School of Business and Economy, Xanthi 4) Research and innovation in wine tourism – Maria Alebaki – Hellenic Agricultural Organization Demeter <ul style="list-style-type: none"> • Interactive discussion in parallel sessions
12:40 – 13:00	Plenary – Reporting back from the parallel sessions
13:00 – 14:00	Networking lunch
14:00 – 15:00	Parallel EDP sessions for each of the four areas – continued
15:00 – 15:45	Plenary – Reporting back from the parallel sessions
15:45 – 16:00	Coffee break
16:00 – 17:45	Plenary presentations (national/international experts) and discussions on framework conditions supporting entrepreneurial discovery in wine: marketing & promotion, networking, access to funding 1) Sales and marketing experiences from a Greek wine trader – Giorgos Floudas – Trinity Wines LTD 2) Support Programmes for the Wine Sector in the Context of the Common Agricultural Policy – DG AGRI – Corina-Maria Mocanu <ul style="list-style-type: none"> • Plenary Discussion
17:45 – 18:00	Conclusions