

UEAPME Survey
on SME involvement in
Regional Policy Programmes

1. Introduction

Based on the Cohesion Package of October 2011, Member States are negotiating the regulations and will soon prepare their proposals of National Partnership Agreements in their priorities to be supported by the Cohesion Program (ERDF, ESF, Cohesion Fund, Rural Development Fund, Fisheries and Maritime Fund...) for 2014-2020. According to the proposed General provision rules on partnership (art. 5), Member States have to associate SMEs in the definition of nationalities.

Innovation is a specific focus of the new cohesion policy and is also one of the priorities. States and regional authorities have to include in their national and territorial actions. The Commission has proposed the development of Uf W\` U b X` = b b c j U h] c b` g h f U h Y [the Member States or regions as a condition for the use of ERDF and Rural Development fund investments in innovation, in order to increase the impact on business innovation and business innovation actions in regions.

The new Regional Policies that will be designed according to the Smart specialisation strategy will have a direct impact on European SMEs.

In this framework, the UEAPME Study Unit launched a survey on the involvement of SME Associations in the preparation and implementation of Regional Policy Programmes to assess:

1. The degree of involvement of SMEs organisations at all levels in the policies developed by the different Regional Operational Programmes in the actual EU Financial Framework 2007-2013;
2. The involvement of SMEs national and local organisations in the preparation of National Contracts and of Regional Action plans of the next generation of Programmes for 2014-2020.

This Study presents the result of the Survey, to which the SMEs of 15 countries participated: Austria, Belgium, Cyprus, Czech Republic, France, Germany, Finland, Hungary, Italy, Luxembourg, Romania and Sweden.

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2. Involvement of SMEs organisations in the design and the implementation of the current Regional Operational Programme (Financial Framework 2007-2013)

This section presents the results to the first questions of the survey, which is the involvement of EU SME organisations at the local, regional and national level in the design of the current Regional Operational Programme (EU Financial Framework 2007-2013)

1. How much have you been involved in the design of your current Regional Operational Programme (2007-2013)?
2. To which degree do you think the needs of SMEs have been respected in the framework of your current Regional Operational Programme (2007-2013)?
3. Have SMEs been involved in the implementation phase of your Regional Operational Programme (2007-2013)?

The SMEs organisations' representatives have been asked using ranking from 0 to 100 percentage points (where e.g. for question 1) stood for "no involvement" to "full involvement"

It is important to highlight that the results degree of visibility: in fact, different SME organisations' representatives might have different level of SMEs reference involvement in the current Regional Operational Programme

The results have been presented in Chart 1, 2 and 3 using bars of three different colours

- Green bar (from 100 to 70 pp): satisfactory
- Yellow bar (from 69 to 50 pp): acceptable
- Red bar (from 49 to 0 pp): insufficient

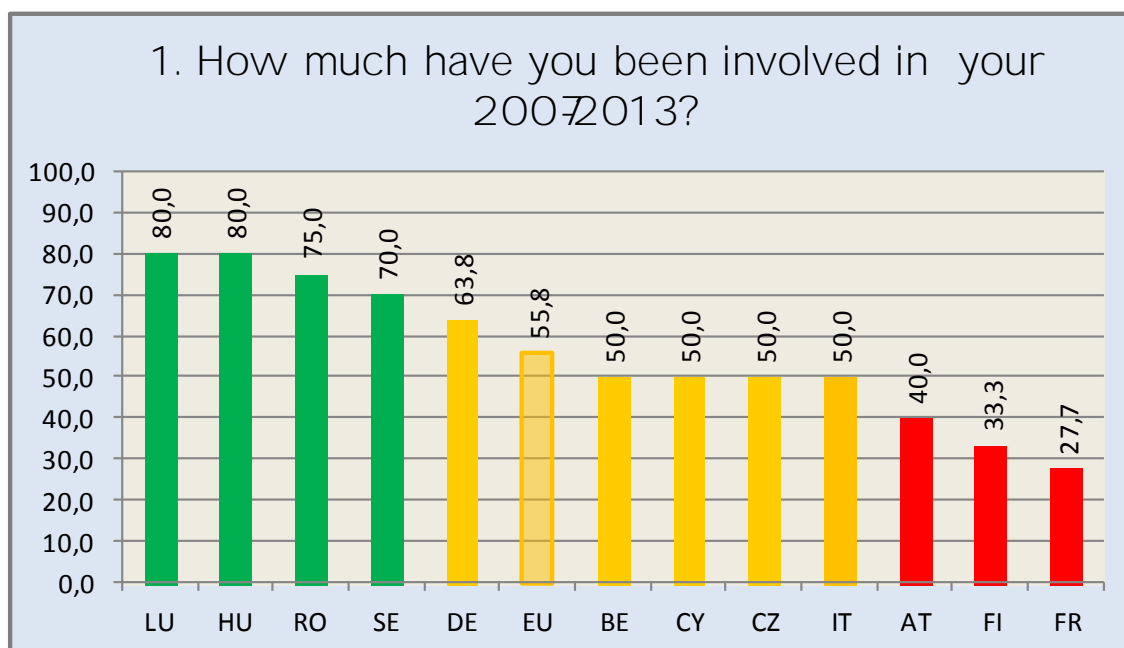


Chart 1

Luxembourg and Hungary (60.0 pp), Romania (85.0 pp) and Sweden (50.0 pp) reports satisfying involvement. Germany (63.3 pp) was acceptable results, with four other countries (Belgium, Cyprus, Republic of Italy) scoring just sufficient 50.0 pp.

The involvement of SME representatives has been insufficient in countries Austria (40.0 pp), Finland (33.3 pp) and France (27.7 pp).

The EU average value is 55.8 which indicates an acceptable outcome.

The second question (see Chart 2) aimed at Regional Operation Programmes 2007-2013. The outcomes are slightly more positive, as shown by the EU average value, 58.0 pp.

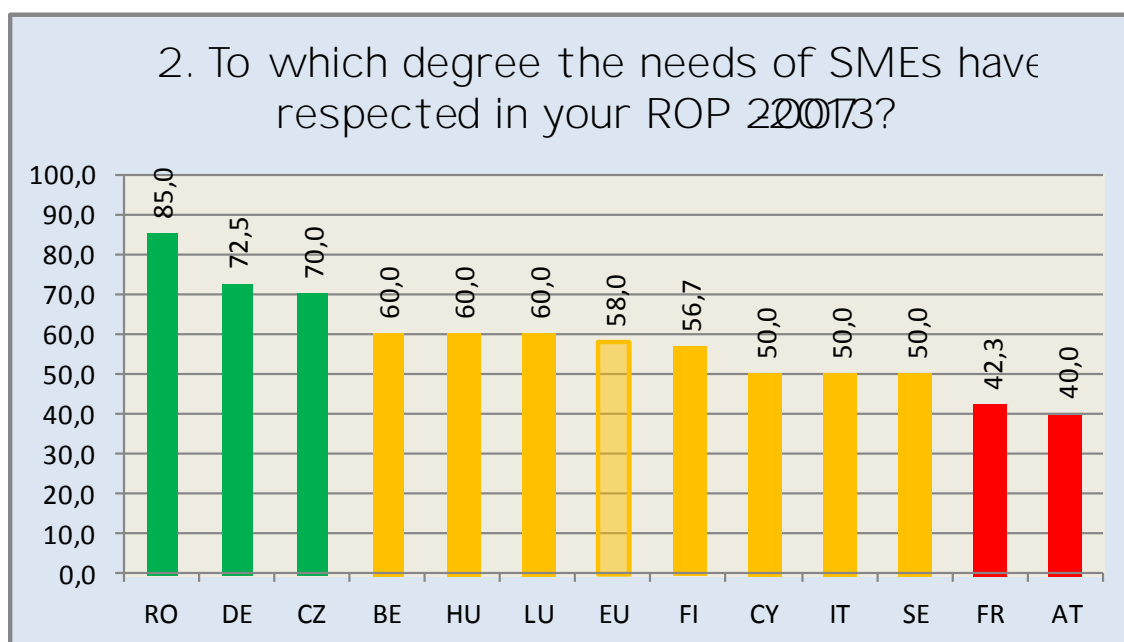


Chart 2

Romania (85.0 pp), Germany (72.5 pp) and Czech Republic (70.0 pp) report satisfactory outcomes. Other countries (Belgium, Hungary, Luxembourg, Finland, Cyprus, Italy and Sweden) standing between 50.0 and 60.0 pp.

France (42.3 pp) and Austria (40.0 pp) are the only countries below the 50.0 pp threshold. The results of the replies to the third question are displayed in Chart 3. The level of SMEs involvement in the implementation phase of the Regional Operational Programmes is a critical issue.

In fact, the EU average is 48.0 pp, which indicates an unsatisfactory outcome. Moreover, six countries show an insufficient result: Germany (46.7 pp), Finland (43.3 pp), Sweden (40.0 pp), Austria (36.7 pp) and Czech Republic (20.0 pp). They only showing satisfactory results is Romania (75.0 pp). Cyprus, Belgium, Hungary, Italy and Luxembourg above 50.0 pp.

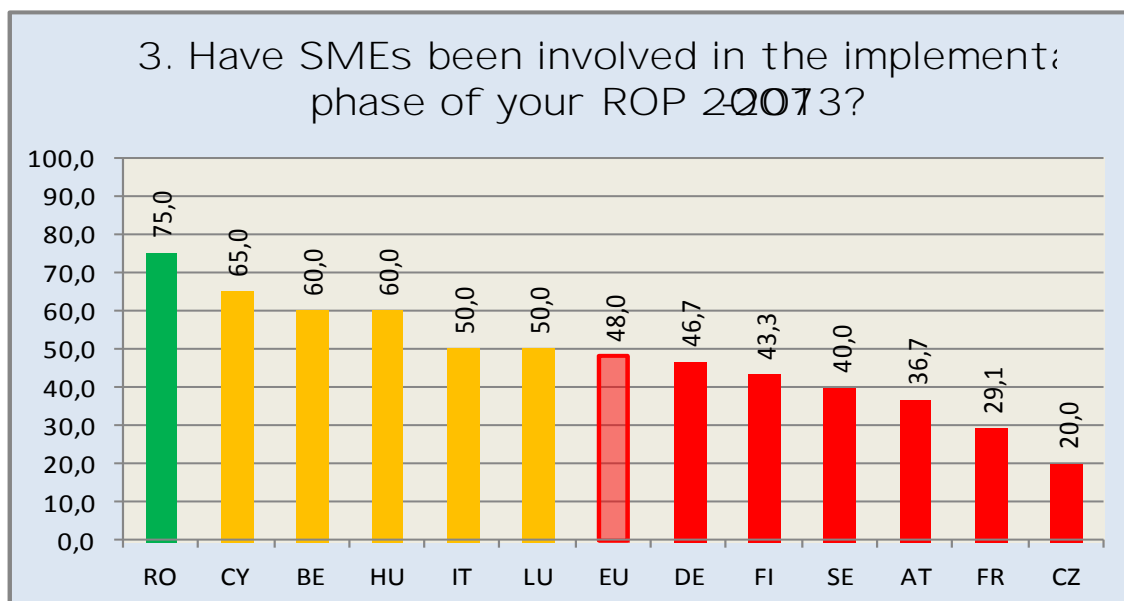


Chart 3

In conclusion, Romania is the only country reporting satisfactory outcomes in all areas, while other countries (Belgium, Cyprus, Hungary, Italy and Luxembourg) have shown at least acceptable results in most fields. Austria and France, on the contrary, reported negative replies to all the three questions.

Finally, Chart 4 depicts the correlation between the number of SME organisations involved in the preparation of their ROP 2013 (horizontal axis) and the degree to which SMEs needs have been respected (vertical axis) in the Regional Development Programmes 2013. The results show that there is a clear positive correlation between the two indicators. The more SME organisations have been involved in the preparation of their ROP 2013, the higher the degree of SME needs respect and SME-friendliness of the policies deployed.

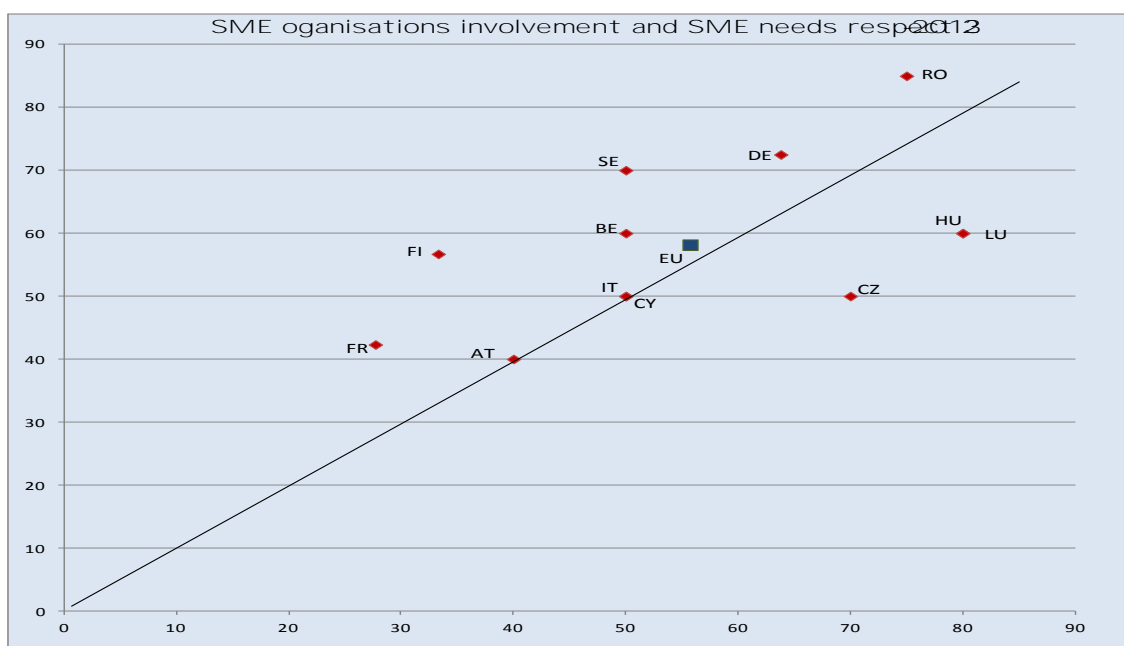


Chart 4

3 Involvement of local SMEs organisations in the preparatory work for the 2014-2020 Regional Operational Program (Financial Framework 2014-2020)

The new Regional Operational Program 2014-2020 is based on National Partnership agreements between the EC and every Member state. In this new European Region will have to negotiate with their national authorities specific measures for their Region. Regional Research and Innovation Strategies for Smart Specialisation (RIS3 strategy)

The second part of the Survey aimed at examining firstly the local awareness about this new procedure in SME organisations (first question) and secondly the involvement of SME organisations in the preparatory work for agreements and the strategy at regional level (second and third questions)

As far as the awareness of the cooperation framework between the EC and each Member State is concerned, the SMEs are fully aware as it is the case in nine countries: Austria, Cyprus, Czech Republic, Germany, Hungary, Luxembourg, Romania and Sweden reported a sufficient outcome, while only in Belgium and France the awareness seems to be insufficient.

On the other hand, the SMEs are fully involved in the cooperation framework at the national or regional level in six countries: Czech Republic, Hungary, Germany, Luxembourg, Romania and Sweden. Austria reports a sufficient degree of involvement, while in Belgium, Finland, France and Italy there is low or no involvement at

In 96% of cases, SME organisations have not been invited, and only in Belgium the SME organisation have asked to participate but their requests have not been fulfilled.

These results show a satisfying situation in some SME organisations are aware of the RIS3 strategy and already involved in its design and for improvements in others

In particular some actions and higher level of activities are required for SME organisations that, despite being fully aware of the ongoing negotiations between the EU and their countries, have not made the necessary steps in order to be involved in the RIS3 strategy.

¹ See for reference http://ec.europa.eu/regional_policy/docgener/informat/2014/smart_specialisation_en.pdf

4. Conclusion and recommendations for a better involvement of SMEs in the design and implementation of regional policy programmes

The contribution of craft, small and medium enterprises to the regional development in Europe is of great importance. In this regard, SME organisations have to be involved in the planning and implementation of regional policies, i.e. the preparatory work for the Regional Research and Innovation Strategies for Smart Specialisation (RIS3 strategies) to facilitate the fulfilment of SME needs and fully exploit the SMEs potential to contribute to the development and employment creation.

This strategy must rely on three pillars:

- 1) SME representative organisations need to be more proactive in order to be involved in the preparatory work for the RIS3 strategies
- 2) At the same time, EU institutions should implement some enforcement processes to ensure that national and regional authorities involve SME representative organisations in the next RIS3 strategies
- 3) EU and member states should develop information campaigns about EU and National Programmes, as well as improve the transparency of their decision making processes