

### **RIS3 Guide: How to develop Smart Specialisation strategies in 6 steps**

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### **R&I Strategies for Smart Specialisation**

- = economic transformation agendas
- 1) Focus and align policy support and investments on key national/regional priorities, challenges and needs for knowledge-based development (= tough choices)
- 2) Build on each country's/region's strengths, competitive advantages and potential for excellence (= critical mass, differentiation)
- 3) With an outward looking dimension
- 4) Support all forms of innovation
- 5) Get stakeholders fully involved and encourage experimentation and private sector investment
- 6) **Increased transparency** in priority setting
- 7) Evidence-based and include sound monitoring and evaluation systems Cohesion



http://ec.europa.eu/ regional policy/sour ces/docgener/inform at/2014/smart spec ialisation en.pdf





### The RIS3 Guide

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Available on the S3 Platform webpage <u>http://s3platform.jrc.ec.europa.eu</u>



### **RIS3 Methodology**

### - the « trunk & branches » structure

Internationalisation

**Policy Delivery** Instruments

Entrepreneurship and incubation **Connecting Universities** 

Social Innovation

Clusters G

G

G

Cultural and creative industries Digital agenda

Research infrastructures Key Enabling Technologies

Innovation PP

SMEs Support

Svstems

Methodological support **Policy Rationale** 

**Economic** 

Rationale

G

"Knowledge for Growth"

**Endogenous Growth** 

**FWP** Evaluation

Smart Specialisation (COM) "The contribution of Regional Policy to smart Growth" (COM) "The contribution of Regional Policy to sustainable Growth" Innovation Union Flagship

Innovation 🧭

"Innovative milieux"

**Green Growth** 

Skills

-inancial engineering

GUIDE CP Regulations 2013-20

Innovation Union self-assessment tool **Regional Innovation Monitor** OECD 2011 "Regions and Innovation Policy" **IRE-RIS** Guide Directory "No-Nonsense" to build S<sup>3</sup> Diagnostic Systèmes d'Innovation (Praguer)

**Policy Experimentation RIS-RITTs 1994-2004** 

Competitive Advantage - M-Porter Industrial districts **Evolutionary Economics** Economic Geography

### **RIS3 guide - Key steps for developing a RIS3**

- Step 1 Analysis of regional context/potential
- Step 2 Governance
- Step 3 Vision for the future
- Step 4 Selection of priorities
- Step 5 Policy mix
- Step 6 Monitoring and evaluation





### Step 1 – Analysis of regional context and potential for innovation (I)

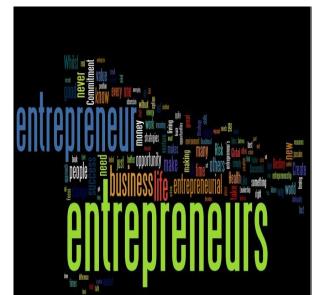
- A broader definition of innovation, not just RTDoriented
- Assess existing regional assets
- Identify regional competitive advantage and weaknesses
- Detect emerging niches for smart specialisation
- Existing data and reports and new ones.
- Combine methods, e.g; Regional profiling, Quantitative studies of STI potential, Case studies, Capabilities, Surveys, Foresight, etc.





### Step 1 – Analysis of regional context and potential for innovation (II)

- Analysis of regional potential
  - In which areas are there critical mass, but also ...
  - In which sectors is there a growing activity, more new firms, more growing firms.
  - In which areas are companies investing
- Identify relevant actors to engage into process
  - Firms, but also Universities, Technology Centers, Venture Capitalists, Innovation support agencies and intermediaries.



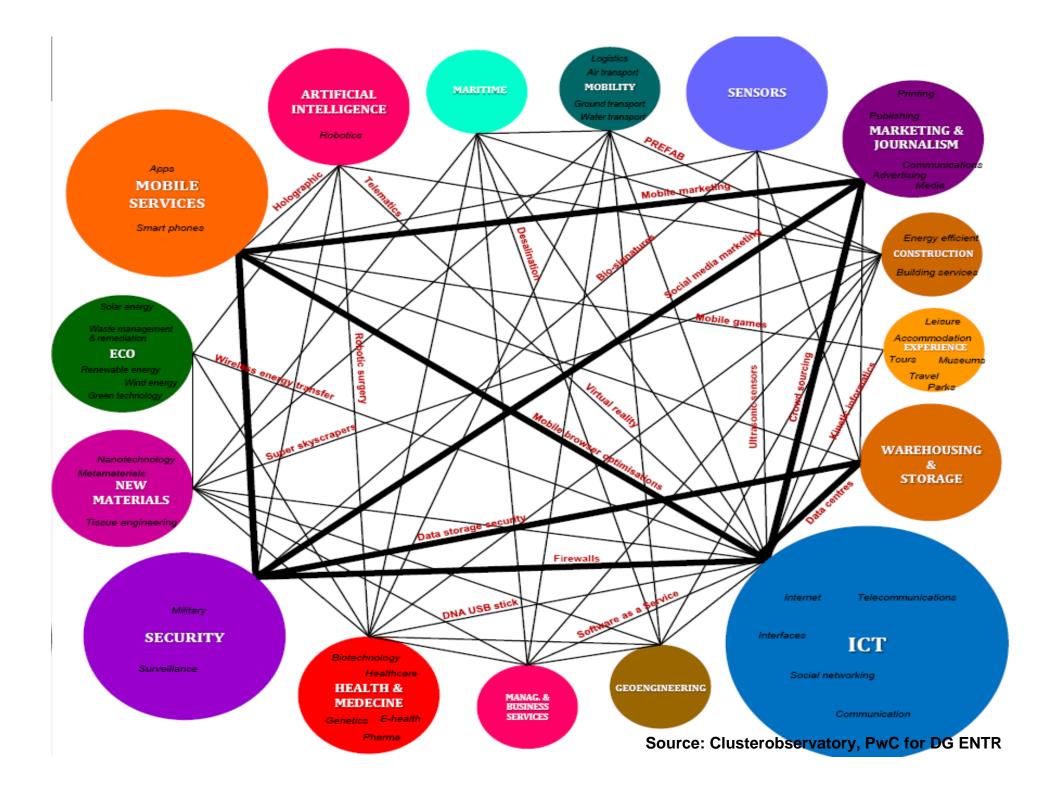


### Step 1 – Analysis of regional context – and potential for innovation (III)

### Outward-looking Analysis:

- Assess region's positioning within the EU
- Beware of global companies and value chains
- Flows of knowledge and skills in and out of region
- Avoid 'blind' duplication, discover possibilities for collaboration
- Combine methods (e.g. desk studies; interviews; interregional work groups)



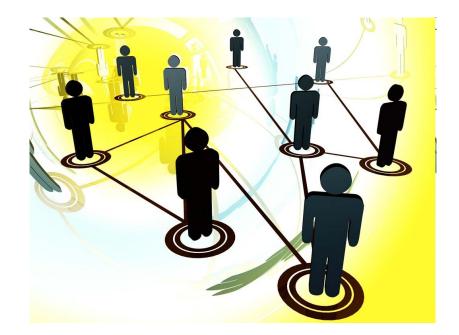




### Step 2 – Governance: Ensuring participation and ownership

Wider engagement of stakeholders:

- Include the demand-side perspective → Quadruple Helix
- Collaborative leadership
- Boundary spanning individuals and organisations
- Dedicated Steering Group/ Knowledge Leadership Group, Management Team, Working groups





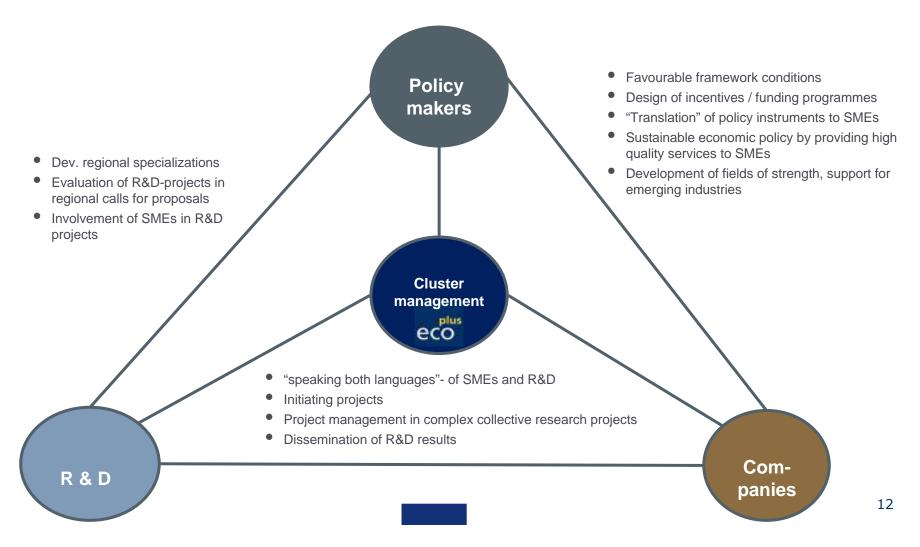
### Step 2 – Governance: Ensuring participation and ownership

- Involve stakeholders directly or representatives? lacksquare
- Depending on time and resources
- Different parts of the process, overall programmes and projects.
- Regional champions, but not only "incumbents", but secure innovative ulletcompanies and economic areas.
- Activities of interest: ۲
  - Pilots to show activity not talk shop and try out new measures
  - Market co-creation, important in societal challenges-based lacksquaremarkets, but also in other new emerging markets with long "valley of death" periods.
  - Formulating agendas for skills development and research and innovation agendas
- Be aware of project fatigue and overly bureaucratic procedures can kill interest in participation.





### Bridge between policy makers, companies and R&D Cluster management





# Step 3 – Developing an overall vision of the region's future

Shared vision of the region's potential and main directions for its international positioning:

- Formulate different scenarios based on analyses and debate where your region wants to go
- Produce a positive tension towards the future
- Not too unrealistic and not lacking inspiration
- Guarantee long-term engagement of stakeholders – co-creating the future

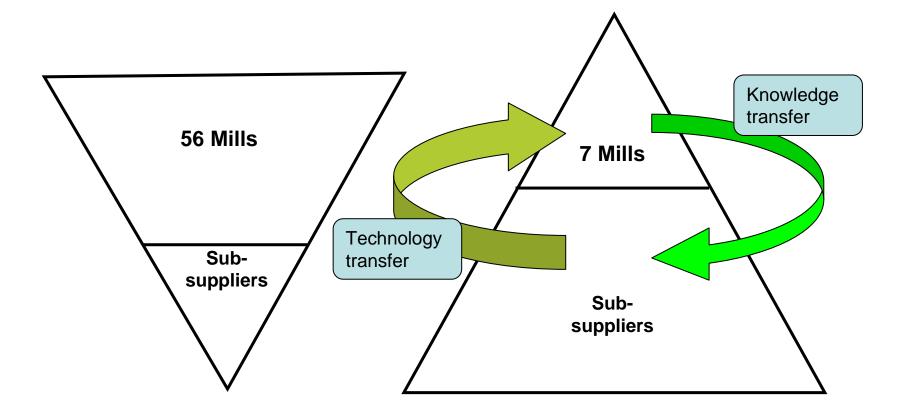


# THE PAPER PROVINCE

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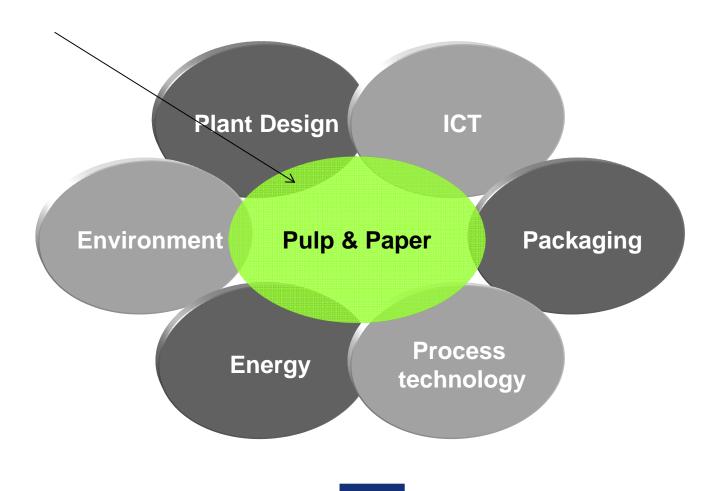
### **Reconstruction of a mature cluster**







### **Identified growth areas**

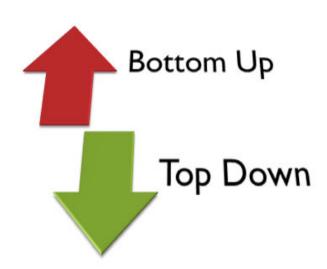




### **Step 4 – Identification of priorities**

Decision-making step where top-down meets bottom-up:

- Focus on a limited number of areas with potential for smart specialisation
- Areas where the region hopes to excel, can be transition, upgrading, diversification and new domains.
- Can be combination of traditional areas with horizontal activities, such as Key Enabling Technologies, organisational innovation, creative industries, etc.)
- Avoid:
  - Capture by interest groups
  - Imitation Silicon Valley II
  - spreading thin Café para todos!





### Step 5 – Implementation, definition of a coherent policy mix, roadmaps and action plan

- Roadmap, action plan and pilot projects: organising and detailing rules, tools and roles
- Combination of vertical smart specialisation areas and horizontal policy support and framework conditions
- Which of your existing tools are BOTH successful and contribute to reach your goals?
- Which tools do you need to overcome identified challenges in order to reach your goals?
- Do you need to design your own tools?





### Step 6 – Integration of monitoring and evaluation mechanisms

Entrepreneurial discovery process and the focus on smart specialisation requires a reintroduction of experimentalism and governance innovation into the Structural Funds.

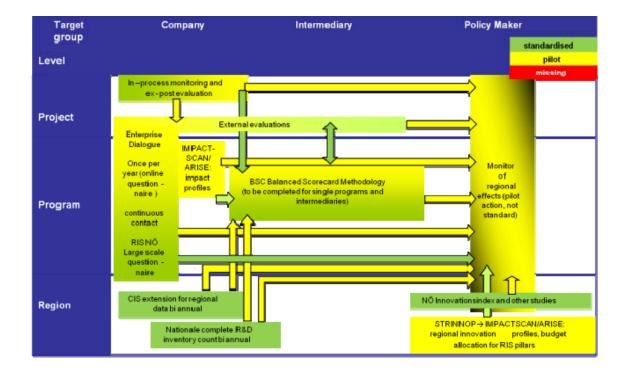
-Need to be adaptive and be able to change plans – to meet Opportunities and Challenges
-Need to learn and update
- A need for a good monitoring system in place to learn from experimentation and to be aware of the development and when to change.





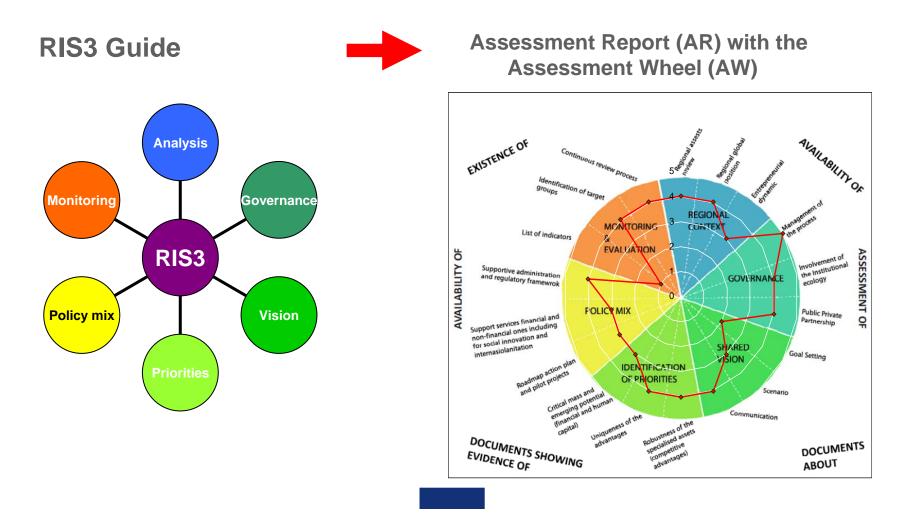
### **Monitoring & Evaluation**

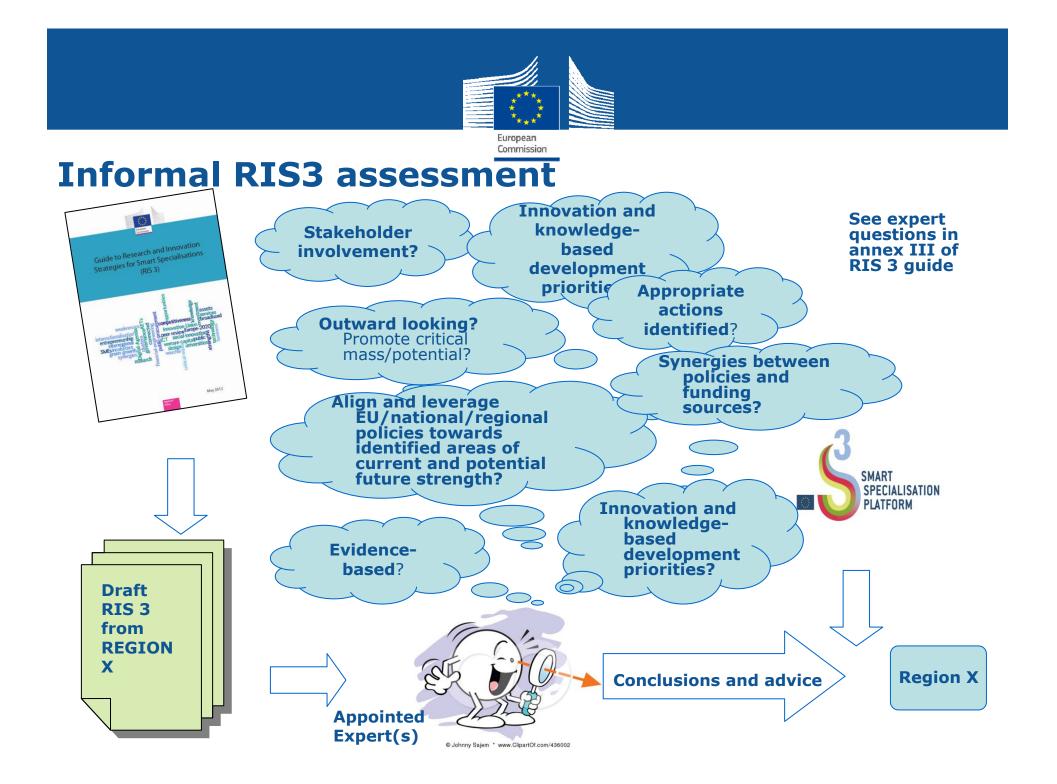
- Logical Frameworks
- Programme Logic
- Theory of Change
- Strategy map
- Balance Scorecard





S3 Platform support: streamlined "easy-to-use" assessment tools which ensure consistency with methodological approach







# Thank you!



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### **Smart Specialisation: Why now?**

- Search for more efficient + effective regional development policies, avoiding overlap and imitation
- Setting innovation as priority for all regions (Europe 2020) and improving innovation (strategy) process
- Better use of scarce public resources, aiming for synergies between EU, national/regional and private funds (PPP)
- Driving economic transformation, focusing on regional profiles in global value
- New academic insights and concepts in the fields of growth, competitiveness and clusters





## **Thematic guides**

- Incubators
- Universities &
  - regional development
- Broadband
- □ Cultural and creative industries
- □ Service Innovation
- □ Energy efficient innovation through procurement

### Soon available:

- Clusters Social Innovation

▶ ....

- Green growth
  Entrepreneurial spirit
- European Commission European Uni Regional Policy European Union Regional Policy European Unior Regional Policy Guide to broadband investment The Smart Guide to Innovat Based Incubators (IBI) Connecting Universities to Regional Growth
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### **Lower Austria - Large scale questionnaire surveys**

- Carried out approx. every 5 years (1997 – 2002 – 2008)
- Approx. 6.000 questionnaires sent out to regional firms
- Response rate between 8% and 12%
- Monitoring and analyses of NÖ firms'
- Strategic key activities
- Innovation activities and needs in innovation support
- Satisfaction with offered services
- Innovation partners

