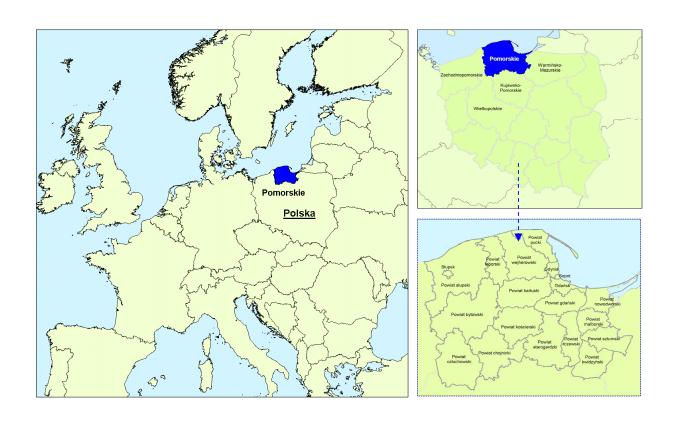




Pomorskie Region: Towards a smart specialisation?







Peer-Review expectations

- To discuss the perspective of a lagging-behind region on smart specialisation
- To get useful hints on how to create regional "devices" for long-term growth
- To identify an optimal relation between **specialisation** and **diversification**
- To understand the role of soft factors as a foundation for long-term growth





Pomorskie compared to the EU (1)

GDP per capita in the EU regions (2009)



| Fifth report on | economic, | social an | nd territorial | cohesion, 2010 |
|-----------------|-----------|-----------|----------------|----------------|
| 1 | , | | | , |

| Indicators | Pomorskie (EU = 100) | | |
|-----------------------------------|-------------------------|-------------------|--|
| indicators | Base year | Last available | |
| GDP per capita (PPS) (2005, 2009) | 50.2% | 59.0% | |
| Employment rate (2005, 2011) | 84.1% | 96.9% | |
| GVA per employee (2007, 2009) | 39.6% | 41.0% | |

NSO, Eurostat





Pomorskie compared to the EU (2)

The region is catching up with the EU...

...but still lagging behind, especially in the context of EUROPE 2020 targets

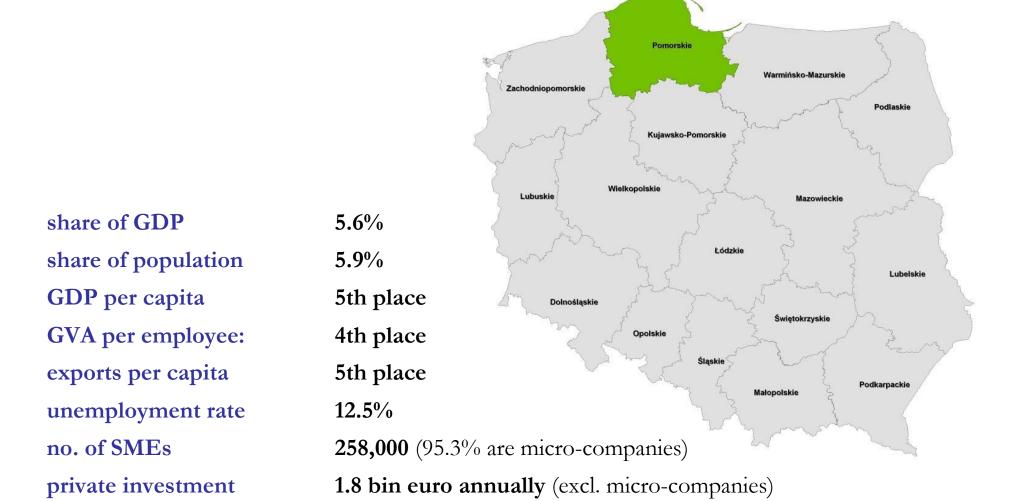
| Selected EUROPE 2020 | 2020 TARGET | | CURRENT STATUS | | |
|---|-------------|------|----------------|--------|-----------|
| objectives | EU-27 PL | | EU-27 | Poland | Pomorskie |
| Employment rate (2011) | 75% | 71% | 68.6% | 64.8% | 64.1% |
| R&D as % of GDP (2010) | 3% | 1.7% | 2.0% | 0.74% | 0.61% |
| Share of renewable energy (2010 / 2011) | 20% | 15% | 12.5% | 8.9% | 13.0% |

NSO, Eurostat





Pomorskie compared to Poland

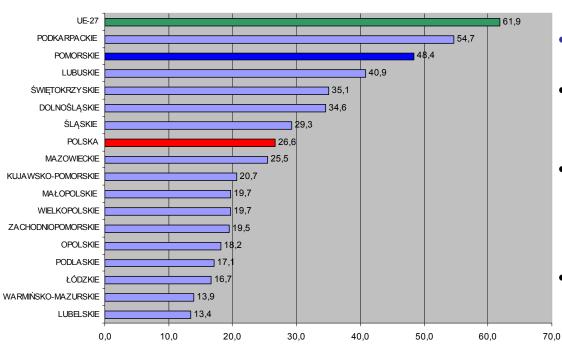






Some untapped / not fully used potentials

Significant part of R&D spending funded by private sector (unlike the rest of Poland)



- ~7.700 employees in **R&D** sector
- growing number of students, including PhD students (unlike the rest of Poland)
- around 105,000 students yearly, including nearly 7,000 students of IT and electronics
- nearly **1,200 graduates** of **IT and electronics** yearly

Business sector R&D expenditures in the total R&D expenditures in 2010 (NSO, Eurostat)

However:

- low level of knowledge transfer to the economy
- poor understanding of R&D impacts on innovation and competitiveness
- underused infrastructure potential (technology parks, incubators)





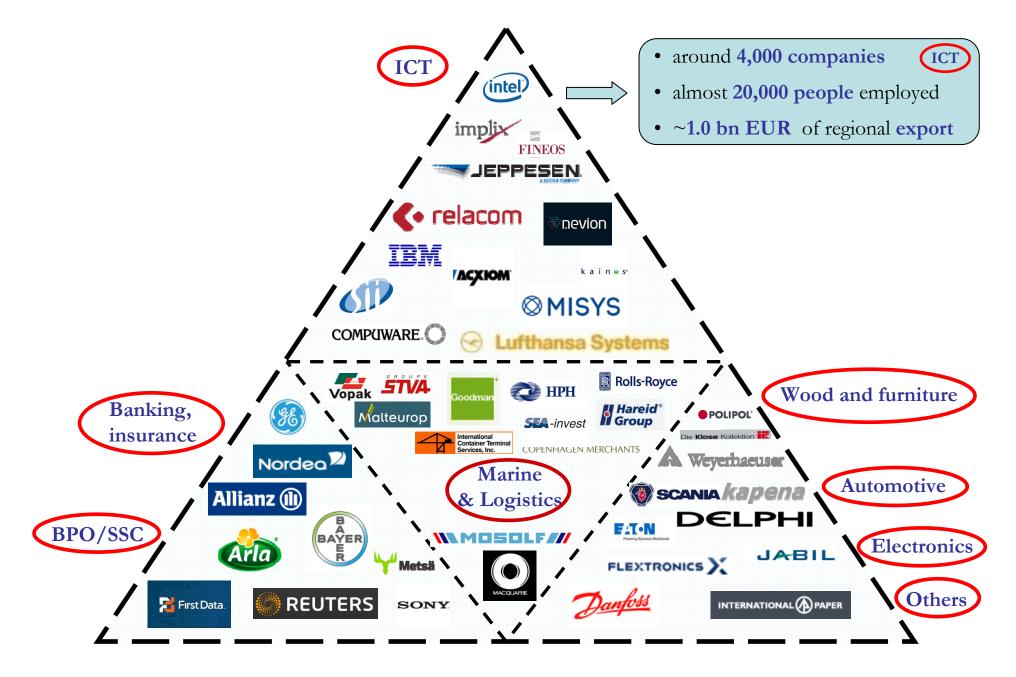
Business Support Organisations (BSOs)

| Type of BSO | Total no. of BSOs | BSOs supported by EU funds | Value of BSOs' projects (MEUR) |
|--|-------------------|----------------------------|--------------------------------|
| Universities | 28 | 15 | 191.0 |
| R&D institutions | 23 | 6 | 39.9 |
| Science, Technology and Industrial Parks | 4 | 4 | 91.6 |
| Business Incubators | 12 | 7 | 31.6 |
| Cluster Initiatives | 19 | 11 | 1.9 |
| Regional Development Agencies | 2 | 2 | 16.7 |
| Special Economic Zones | 2 | 1 | 1.6 |
| TOTAL | 90 | 46 | 374.3 |



Pomorskie external economic relations



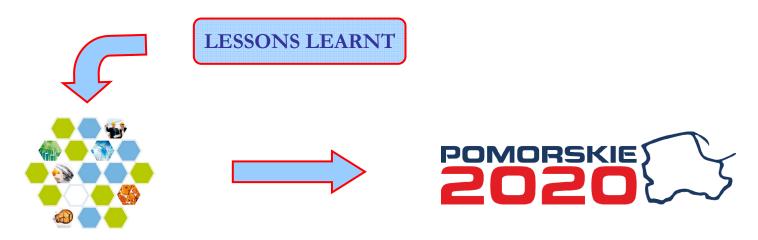






Weak points of RIS implementation so far

- 1. RIS management structures not efficient and dependent on EU grants
- 2. RIS goals hardly specific, realistic, measurable or prioritised
- 3. RIS cooperation general lack of long-term consensus
- 4. RIS pro-entrepreneurial actions lack of tangible and durable results
- 5. Science-business links lack of critical mass in knowledge transfer



Regional Programme for Cluster Support 2009-2015

Regional Development Strategy 2020





Cluster Initiatives in Pomorskie (1)

Pomorskie Regional Programme for Cluster Support 2009-2015



(test case for bottom-up approach on the road to smart specialisation)

Basic principle: selection of key clusters via a competitive procedure

Selection criteria:

- 1. Capacity and competitiveness of cluster (40%) (e.g. contribution to regional exports)
- 2. Development strategy (40%)
 (e.g. complexity of approach, feasibility studies for projects, financial resources)
- 3. Quality and scope of partnership (20%) (e.g. min. 30 enterprises, R&D actors' involvement, openness to new entities)

Selection process: quality assessment by experts from outside the region





Cluster Initiatives in Pomorskie (2)

Pomorskie Regional Programme for Cluster Support 2009-2015



Main results: - three key clusters selected (in two competitions)

- incentive-mechanism tested and spread in the region

Practical follow-up: prioritised access of the key clusters to EU programmes

Key clusters in brief

| Name | No. of Enterprises | R&D actors | Others | TOTAL |
|--|-----------------------|------------|--------|-------|
| Pomeranian ICT Cluster (software production and advanced IT services) | 113 | 4 | 12 | 129 |
| Baltic Eco-energy Cluster (biomass-, wind-, hydro-energy, poly-generation, smart grid) | 72 | 10 | 25 | 107 |
| Gdańsk Construction Cluster (industrial & low-energy construction, passive housing, RES) | 52 | 5 | 4 | 61 |





Strategic challenges



HUMAN AND SOCIAL CAPITAL

Employment and health of the population

Educational services and competitive universities

Economic linkages

Social capital and regional identity

TERRITORIAL POTENTIAL

Transport accessibility

Areas of untapped potential

Access to public services

Energy security and eco-technologies

MANAGING DEVELOPMENT

Space management

Institutional capacity





Implementation principles (1)



SMART SPECIALISATION

supporting sectors with the greatest potential for development (not only technology-oriented)

FOCUS ON INNOVATION

- supporting innovative approaches to boost businesses
- diffusion of new technology (e.g. smart grid) and social solutions (e.g. in education)

DIGITAL DIMENSION

reinforcement of digital competence of residents, businesses and institutions





Implementation principles (2)



OUR (smart specialisation?) APPROACH

Support for those economic activities, which could be characterised by:

- outstanding development level, high VA, high-quality jobs and export orientation (existing & well established)
- favourable **conditions for dynamic growth** due to regional specificity (with the greatest growth potential)

OUR (challenge and) COMMITMENT TO

Create a mechanism to identify and verify sectors with the greatest growth potential, which determine the future competitive position of the region

EXPECTED EFFECT

Increased regional capacity for flexible and tailor-made public intervention responding to changing (mainly external / international) conditions





Economic activities of key importance



| Existing & well established | With the greatest growth potential |
|--|--|
| petrochemical | ICT, logistics, pharmaceutical & cosmetic industry, off-shore industry (due to several comparative advantages specific for the region) |
| electrical engineering food industries | energy (due to big investment gap and favourable environmental conditions) |
| wood and furniture tourism | biotechnology, BPO/SSC, creative industries (due to relatively high supply of qualified and skilled labour force) |
| marine industries | automotive (due to attractive location factors) |

This list is neither hierarchical nor unchangeable...









Different roles of regional authorities

- > Investor
- Coordinator and leader of development activities
- > Inspirer

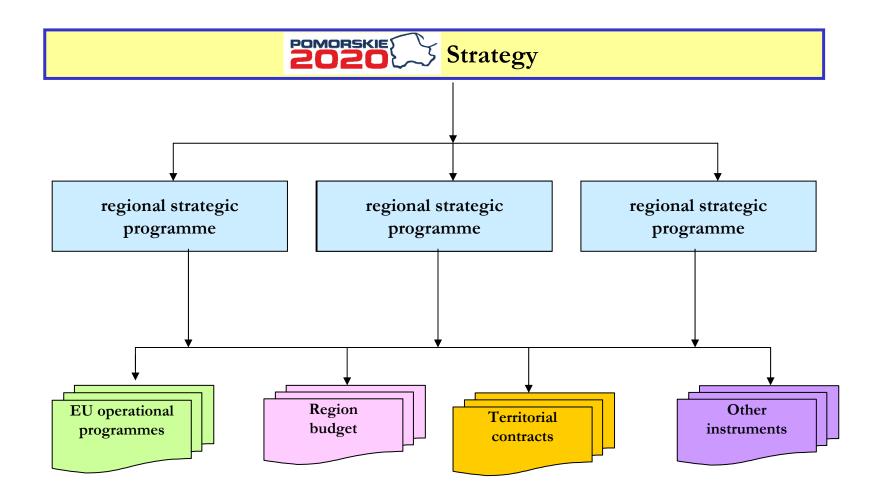
Key implementing partners

- Businesses, chambers of commerce
- R&D actors, universities
- Business support organisations
- Cluster initiatives
- Local governments
- Agencies for FDI support





Implementation and budget



Total development-oriented public spending in POMORSKIE expected for 2014-2020 is 11-13 bn EUR





Measuring the progress



Contextual indicators

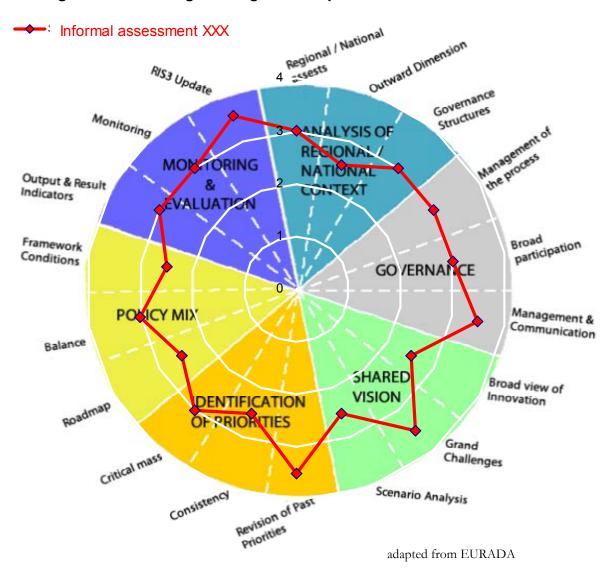
| Definition | Base value | 2020 target | |
|---|-------------------------------|----------------------|--|
| R&D expenditures in GDP | 0.61% (0.74% in PL) | reaching PL average | |
| Industrial enterprises cooperating in the field of innovation | 4.8% (6.1% in PL) | reaching PL average | |
| Pomorskie exports in Polish exports | 5.6% (5th place in PL) | among top 5 regions | |
| Number of new outward businesses investments | - | min. 30 | |
| Number of jobs created by outward businesses investments | - | min. 5,000 | |
| Enterprises with high speed internet access (NGA) | 4.0% (4.4% in PL) | exceeding PL average | |
| Students in the fields of the greatest economic potential | 55% | 70% | |





(very subjective) self-assessment

Driving economic change through smart specialisation/RIS3







Conclusions

To sum up:

- we are looking for smart diversification rather than smart specialisation
- we are aware that some development factors are out of reach directly for us
- we have something to offer when it comes to creating the development path dependent on almost irreplaceable resources (potentials, assets)

Next steps (till mid 2014)

- Regional Strategic Programmes main tools for Pomorskie 2020 Strategy
- State-region territorial contract cooperation platform with central government
- Regional Operational Programme 2014+ common denominator for EC&Region





Questions for discussion

- Is RIS3 approach a "universal procedure" for all EU regions? (potential traps of "advanced" solutions in lagging-behind regions)
- How to create and maintain an effective identification mechanism
 for regional specialisation? How to involve key actors in this mechanism?
 (competition mechanism vs. top-down data-steered mechanism)
- Is functional specialisation better than just pure sectoral specialisation? (place-based approach vs. technology-blind approach)
- What is the key role of public policy in transforming regional development potentials into regional specialisation?

 (the most efficient vs. the most "publicity evicated" public intervention)

(the most efficient vs. the most "publicity-oriented" public intervention)





Thank you!

