# **Experiences in international wine collaboration networks**

Marili Parissaki, Rural development expert

### International cooperation projects Critical success factors

#### The partners

- Pre-existing contacts / cooperation
- Draw on existing networks
- Possibility to engage enterprises
- Relevance
- Commitment
- Availability

#### The topic

- Relevant
- Realistic
- Consistent with strategic/policy priorities
- Something in it for all

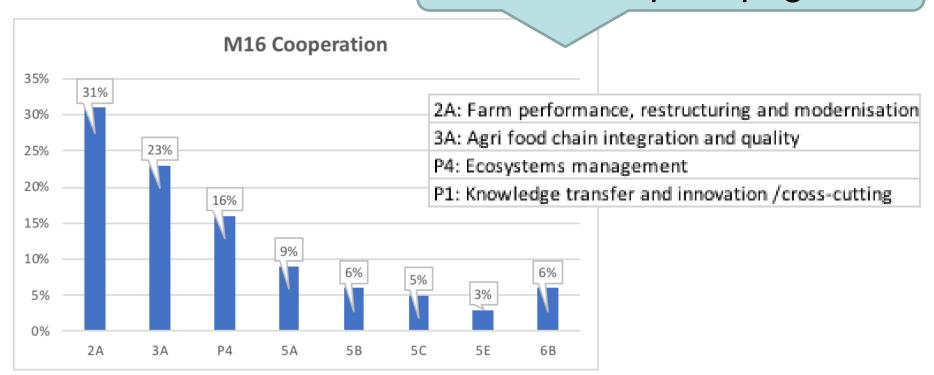
#### The budget

- Realistic
- Based on consensus
- Reflect responsibilities
- Guided by the objectives, not guiding them

Rural development programme

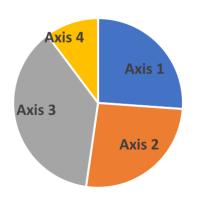
- The cooperation measure (measure 16)
- Make new things happen
- Undertaking a new joint project
- Possibilities for clusters and networks
- Possibilities for EIP operational groups

#### PT Rural development programme



### International cooperation projects

#### **Opportunities to collaborate**



POCTEP (DG Regio)

- Promote research, technological innovation (smart gron ES)
   Improve distribution
   Funding • Combining axes, e.g. SMEs and research

  - Funding available nal capacity and efficiency of public

#### DG AGRI initiatives and networks

- e.g. AGROPOL, Pilot project for cross-border cooperation in the agri-food sector
  - Builds on EUROACE strategy and cooperation
  - Development of strategy in agri-food sector
  - > Further focus on PAM sector
  - ➤ Implementation of small cross-border activity to exchange knowledge including enterprises!
  - Preparation of POCTEP proposal in PAM sector
- ENRD network, e,g, workshop on Cooperation Nov 2016

#### ... and other EU networks

- Winetwork: Network for the exchange and transfer of innovative knowledge between European wine-growing regions to increase the productivity and sutainability of the sector (EIP)
  - ✓ Scientists, authorities, wine growers
  - ✓ e.g. combat diseases (grape trunk diseases, Flavescence Dorée)
- https://www.viniportugal.pt/Associations
- International organisation of Vine and Wine (e.g. congress November 2018 on production and market challenges): http://www.oiv.int